

**RFP2021-57 LEGAL SERVICES – INSURANCE LITIGATION AND INSURANCE RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW
PROPOSALS OPENED 12/17/2021 AT 11:00AM**

RFP2021-57 LEGAL SERVICES – INSURANCE LITIGATION AND INSURANCE RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW									
NUMBER OF RESPONDENTS:	9								
NAME OF BIDDER	CHASAN LAMPARELLO MALLON & CAPPUZO, PC	MARMERO LAW LLC	ANTONELLI KANTOR, P.C.	RAINONE COUGHLIN MINCHELLO, LLC	BOYLE AND VALENTI, P.C.	PARKER MCCAY, P.A.	ERIC M. BERNSTEIN AND ASSOCIATES, LLC	FLORIO, KENNY, RAVAL, LLP	MURPHY ORLANDO, LLC
ADDRESS	300 LIGHTING WAY., SUITE 200	44 EUCLID STREET	354 EISENHOWER PARKWAY, SUITE 1000	555 U.S. HIGHWAY ONE SOUTH, SUITE 440	1940 ROUTE 70 EAST, SUITE 4	9000 MIDLANTIC DRIVE, SUITE 300	34 MOUNTAIN BLVD, BUILDING A, P.O. BOX 4922	125 CHUBB AVENUE, SUITE 310-N	222 WEST STATE STREET, SUITE 303
CITY, STATE, ZIP	SECAUCUS, NJ 07094	WOODBURY, NJ 08096	LIVINGSTON, NJ 07039	ISELIN, NJ 08830	CHERRY HILL, NJ 08003	MOUNT LAUREL, NJ 08054	WARREN NJ 07059-4922	LYNDHURST, NJ 07071	TRENTON, NJ 08608
CONTACT NAME	CHEYNE R. SCOTT, ESQ.	ALBERT K. MARMERO	JARRID H. KANTOR	DAVID L. MINCHELLO, ESQ.	ANTHONY VALENTI, ESQ.	CAROLYN J. RUTSKY	ERIC M. BERNSTEIN AND ASSOCIATES, LLC	EDWARD J. FLORIO	JASON F. ORLANDO
TELEPHONE	201-809-6005	856-848-6440	908-623-3676	732-709-4182	856-499-3335	856-596-8900	732-805-3360	201-659-8011	201-451-5000
FAX	201-348-6633	856-848-5002	908-866-0336	732-791-1555	856-499-3304	856-596-9631	732-805-3346	201-659-8511	201-451-5000
E-MAIL	CSCOTT@CHASANLAW.COM	AMARMERO@MARMEROLAW.COM	JKANTOR@AKNJLAW.COM	DMINCHELLO@NJRCMLAW.COM	VALENTI@B-VLW.COM	INFO@PARKERMCCAY.COM	EMBERNSTEIN@EMBLAW.COM	MAIN@FKRLAW.COM	JORLANDO@MURPHYORLANDO.COM
OWNERSHIP DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A REQUIRED EVIDENCE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	INCLUDED	N/A	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#15710 EXP. 11/15/2024	CERT.#63778 EXP. 11/15/2027	CERT.#57417 EXP. 05/15/2024	CERT.#57133 EXP.02/15/2024	CERT.#62592 EXP. 02/15/2027	CERT.#4740 EXP. 04/15/2023	CERT.#28262 EXP. 04/15/2028	CERT.#14952 EXP. 08/15/2028	CERT.#53249 EXP. 08/15/2028
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES	YES	YES	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES	YES	YES	YES	YES	YES	YES
REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
W-9	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE
ATTORNEY HOURLY RATE	\$135.00 PER HOUR	\$150.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE	NONE	NONE	COMPLY PRICING TERMS SET BY THE CITY NONE

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C) Facilities:

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

D) Conflicts of Interest:

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

E) Fees:

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm’s grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

F) Other Information:

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

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Respondent's Cost Proposal

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton:

Partners: \$175.00/hour

All other Attorneys: \$135.00/hour

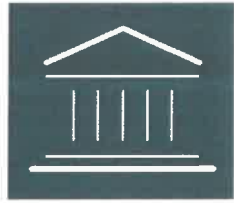
Paralegals: \$85.00/hour

Additionally, Antonelli Kantor, P.C. will seek reimbursement, at cost, for filing fees, mailings, courier services, deposition expenses, transcripts expenses, subpoena fees, and experts' fees, if any.

Antonelli Kantor, P.C.



Jarrid H. Kantor, Partner



RAINONE
COUGHLIN
MINCHELLO
ATTORNEYS AT LAW

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Louis N. Rainone
Craig J. Coughlin*
David L. Minchello
Ronald H. Gordon
Carol A. Berlen
John F. Gillick
Brian P. Trelease*
Claudia Marchese
Anne E. Rowan
Matthew R. Tavares*
Sapana Shah*Δ
Vik Advani

Christopher D. Zingaro
Vaughn Parchment
Thomas Schoendorf
Nahimot A. Adedimeji
Corissa L. Sherman
Frank J. Dyevoich*

DMinchello@NJRCMLAW.com

* Also admitted in New York
Δ Also admitted in DC

PAYMENT CONDITIONS AND RATE SCHEDULES

During the calendar year 2022 Rainone Coughlin Minchello proposed to provide legal services at an hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for shareholders, One Hundred Thirty-Five Dollars (\$135.00) per hour for all other attorneys and Eighty-Five (\$85.00) for paralegals for all services required.

We further propose the following fees for expenses:

Reimbursable Expenses:

Photocopies	\$.08 per page;	Faxes	\$.25 per page
Printing	\$.08 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.



I. INTRODUCTION

Boyle & Valenti, P.C. (the “Firm”) is pleased to submit this “**Price Proposal**” in response to The City of Trenton’s Request for Proposal - RFP2021-57 for LEGAL SERVICES – INSURANCE LITIGATION AND INSURANCE RELATED MATTERS issued through the Department of Law to provide legal services to the City of Trenton pertaining to insurance litigation and insurance law related matters as an independent contractor to the City of Trenton.

As per the Request for Proposals, this portion of the Firm’s Proposal sets for the Firm’s price proposal and specifically the rates and costs proposed by the Firm for providing the services sought by the Request for Proposals and has been provided in a separately sealed envelope from that portion of our proposal that sets forth the Firm’ qualifications and other required information sought by the Request for Proposals.

II. FEES AND COSTS

The Firm will bill on an hourly basis for the legal services provided based upon the number of hours worked in providing the legal services sought by the Request for Proposals as well as bill for costs incurred in providing such services in accordance with the rates and terms specified below.

The Firm proposes to bill at the following hourly rates which shall apply to all time expended in providing the requested services including, but not limited to, document preparation, the preparation of pleadings, motions and supporting papers, the preparation for and attendance at hearings, conferences and/or trial, the preparation for and attendance at meetings with the client, witnesses or others as necessary, the attendance at Council Meetings, if required, all communications and all required travel:

- Shareholder Attorneys..... \$175.00 per hour
- Associate Attorneys.....\$135.00 per hour
- Paralegals.....\$ 85.00 per hour

The Firm also proposes to invoice for costs incurred in performing the scope of work in accordance with its ordinary billing practices (to the extent consistent with all applicable City of Trenton Guidelines for Outside Counsel) which currently are as follows:

- Courier charges and postage: Actual cost to Firm
- Photocopies: 8 cents for black and white and 50 cents per page for colored or actual cost where outsourced
- Scanning: No charge

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Proposal Prepared For:
CITY OF TRENTON
INSURANCE LITIGATION AND INSURANCE
RELATED MATTERS
RFP2021-57

Event/Activity	Rate per Hour
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Proposal in accordance with such rates as may be determined by City of Trenton by Resolution or Ordinance.	
Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office, including client meetings, depositions, motion or conference hearings, and trial time. Hourly Rate - All Attorneys	\$175.00 per hour for Partners; \$135.00 per hour for Associates
Hourly Rate - Paralegals (when requested and authorized)	\$85.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	None
Electronic transmission (email or other)	None

Submitted By:
Eric M. Bernstein & Associates, L.L.C.
34 Mountain Boulevard
Building A
P.O. Box 4922
Warren, New Jersey 07059-4922
Phone: (732) 805-3360
Fax: (732) 805-3346
www.embalaw.com

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW

125 CHUBB AVENUE
SUITE 310 N
LYNDHURST, NEW JERSEY 07071
PHONE: (201) 659-8011
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CHRISTIAN M. HIBINSKI*
EMILY M. MOWER
ALEXANDER J. CORRADO
ALEXANDRA MEDINA
VEJAY VICINO

COUNSEL
WILLIAM A. DALZELL^

*ADMITTED TO NJ & NY BAR
^CERTIFIED AS A WORKERS'
COMPENSATION ATTORNEY

December 9, 2021

Isabel C. Garcia, QPA
Purchasing Agent
City of Trenton
City Hall
Division of Purchasing
319 East State Street, 1st Floor
Trenton, New Jersey 08608


**RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - INSURANCE
LITIGATION AND INSURANCE RELATED MATTERS (RFP2021-57)**

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.


EDWARD J. FLORIO
eflorio@fkrlaw.com

Writer's direct email address:
EJF/aym

{00871556}



3.3.7 Price Proposal

If selected as Special Counsel for Legal Services, Murphy Orlando will comply with all pricing terms set by the City of Trenton. Murphy Orlando agrees to charge that rate plus reasonable costs such as filing fees, court reporter fees, and the like.