

**AGREEMENT  
RESOLUTION # 20-419  
PAYMENT OF REVERSE 911 SERVICES TO REPLACE NON-EXECUTED PURCHASE ORDER #19-07185  
ISSUED TO PCMG, INC. (INSIGHT PUBLIC SECTOR SLED)**

THE AGREEMENT made this 17<sup>th</sup> day of SEPTEMBER 2021, by and between the CITY OF TRENTON, a municipal corporation, of the State of New Jersey, with principal offices located at 319 EAST STATE STREET, TRENTON, NEW JERSEY 08608 (hereinafter the "City") and INSIGHT PUBLIC SECTOR SLED, 6820 SOUTH HARL AVENUE, TEMPE, ARIZONA 85283-4318 (hereinafter "CONTRACTOR")

WHEREAS, in December 2018, the City of Trenton, Division of Purchasing, awarded a contract to PCMG, Inc., to provide Code RED Reverse 911 Services to the Water Department ("TWW") for the time frame from November 20, 2018 to June 30, 2020; and

WHEREAS, Trenton City Council authorized the Purchasing Agent to execute a purchase order in an amount not to exceed \$36,245.72 (See Exhibit A, Resolution #18-827); and

WHEREAS, Trenton City Council adopted Resolution #19-225 (See Exhibit B), amending the amount of the award to \$34,700.49; and

WHEREAS, PCMG was acquired by the company Insight Public Sector SLED/ On Solve ("Insight") in early 2020; and

WHEREAS, Insight is a State Contract vendor under #M0003 89854 that currently provides TWW with Reverse 911 services; and

WHEREAS, the City Finance Department closed the PCMG Purchase Order #19-07185, two years after it had been opened, on March 12, 2021 (See Exhibit C, Purchase Order); and

WHEREAS, PCMG had never submitted an invoice directly to TWW for the services until June 1, 2021; and

WHEREAS, Insight submitted invoices for this work to the City of Trenton between November 18, 2020 and April 6, 2021 (See Exhibit D, Invoices totaling \$34,700.00); and

WHEREAS, these invoices were not directed to TWW until June 1, 2021, most likely due to confusion relating to the change in vendor name, since Insight had acquired PCMG; and

NOW THEREFORE, the parties mutually agree as follows:

1. The amount of the agreement shall be in an amount not to exceed \$34,700.49 for the City of Trenton, Department of Water and Sewer.
2. The Mayor is hereby authorized to execute a new purchase order to replace Non-Executed Purchase order #19-07185 for payment in an amount not to exceed \$34,700.49 to Insight Public Sector SLED, 6820 South Harl Avenue, Tempe, Arizona 85283-4318 for the City of Trenton, Department of Water and Sewer for the said purposes in the manner prescribed by law.

IN WITNESS WHEREOF, the parties have hereunto set their bands and seals the day and year first above written.

ATTEST:

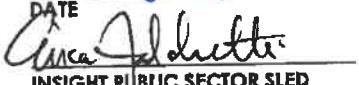
Witness:

  
MATTHEW H. CONLON, RMC  
MUNICIPAL CLERK

10-7-2021  
DATE

CITY OF TRENTON

  
W. REED GUSCIORA  
MAYOR

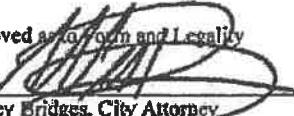
10.6.21  
DATE  
  
INSIGHT PUBLIC SECTOR SLED  
6820 SOUTH HARL AVENUE  
TEMPE, ARIZONA 85283-4318

# RESOLUTION

21-419

No. \_\_\_\_\_

Approved as to Form and Legality

  
Wesley Bridges, City Attorney

Councilman /woman \_\_\_\_\_

  
Caldwell-Wilson

Date of Adoption

September 16, 2021

Factual content certified by

  
Mark Lavenberg, Director, Department of Water and Sewer

presents the following Resolution:

**RESOLUTION AUTHORIZING A NEW PURCHASE ORDER FOR PCMG INC.  
(ACQUIRED BY "INSIGHT") TO REPLACE NON-EXECUTED PURCHASE  
ORDER #19-07185 IN THE AMOUNT OF \$34,700.49 FOR PAYMENT OF  
REVERSE 911 SERVICES FOR THE WATER DEPARTMENT ("TWW")**

WHEREAS, in December 2018, the City of Trenton, Division of Purchasing, awarded a contract to PCMG, Inc., to provide Code RED Reverse 911 Services to the Water Department ("TWW") for the time frame from November 20, 2018 to June 30, 2020; and

WHEREAS, Trenton City Council authorized the Purchasing Agent to execute a purchase order in an amount not to exceed \$36,245.72 (See Exhibit A, Resolution 18-827); and

WHEREAS, Trenton City Council adopted Resolution 19-225 (See Exhibit B), amending the amount of the award to \$34,700.49; and

WHEREAS, PCMG was acquired by the company Insight Public Sector SLED/ OnSolve ("Insight") in early 2020; and

WHEREAS, Insight is a state contract vendor that currently provides TWW with Reverse 911 services; and

WHEREAS, the City Finance Department closed the PCMG Purchase Order 19-07185, two years after it had been opened, on March 12, 2021 (See Exhibit C, Purchase Order); and

WHEREAS, PCMG had never submitted an invoice directly to TWW for these services until June 1, 2021; and

WHEREAS, Insight submitted invoices for this work to the City of Trenton between November 18, 2020 and April 6, 2021 (See Exhibit D, Invoices totaling \$34,700.00);

WHEREAS, these invoices were not directed to TWW until June 1, 2021, most likely due to confusion relating to the change in vendor name, since Insight had acquired PCMG; and

WHEREAS, funds have been certified to be available in the following account for FY 2022: operating account number 2-05-55-5500-899.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Trenton as follows:

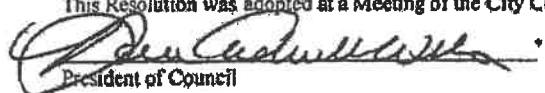
# RESOLUTION

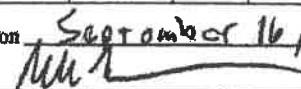
1. The Purchasing Agent is authorized to execute a purchase order for Insight for work that was performed by its subsidiary, PCMG, in the time frame from November 20, 2018 to June 30, 2020.

	Aye	Nay	Abstain	Absent		Aye	Nay	Abstain	Absent		Aye	Nay	Abstain	Absent
BLAKELEY	✓				MUSCHAL					✓	MCBRIDE			
CALDWELL WILSON	✓				RODRIGUEZ	✓								
HARRISON	✓				VAUGHN	✓								

This Resolution was adopted at a Meeting of the City Council of the City of Trenton on

September 16, 2021

  
President of Council

  
City Clerk

# RESOLUTION

19-225

No. \_\_\_\_\_

JUN 06 2019

Date of Adoption \_\_\_\_\_

Approved as to Form and Legality

JOHN MORELLI, CITY ATTORNEY

Factual content certified by

DR. SHING-FU HSUEH, PH.D., P.E., P.P.

Councilman /woman \_\_\_\_\_

presents the following Resolution:

## RESOLUTION AUTHORIZING TO AMEND RESOLUTION #18-827

WHEREAS, Resolution #18-827 dated December 20, 2018, was awarded to PCMG, Inc., 14120 Newbrook Drive, Ste. 100, Chantilly, Virginia 20151 for Software License & Related Services New Jersey State Contract No. M-0003 89854 in an amount not to exceed \$36,245.72 for the City of Trenton, Department of Water and Sewer; and

WHEREAS, the amount of Resolution #18-827 adopted on December 20, 2018, was incorrect; the corrected amount should be \$34,740.49; and

WHEREAS, Resolution #18-827 is amended to reflect the correct amount of \$34,740.49; and

NOW, THEREFORE IT IS RESOLVED, by the City Council of the City of Trenton that the Mayor is hereby authorized to amend Resolution #18-827 awarded to PCMG, Inc., 14120 Newbrook Drive, Ste. 100, Chantilly, Virginia 20151 for Software License & Related Services for the City of Trenton, Department of Water and Sewer for the said purpose in the manner prescribed by law.

	Aye	Nay	Abstain	Absent		Aye	Nay	Abstain	Absent		Aye	Nay	Abstain	Absent
BLAKELEY	✓				MUSCHAL	✓				MCBRIDE				
CALDWELL WILSON	✓				RODRIGUEZ	✓								
HARRISON	✓				VAUGHN									

This Resolution was adopted at a Meeting of the City Council of the City of Trenton on

JUN 06 2019

President of Council

City Clerk