



C. Facilities

1. Office Locations

a. Barker, Gelfand, James & Sarvas has offices located at:

Atlantic County  
Linwood Greene - Suite 12  
210 New Road  
Linwood, New Jersey 08221  
(609) 601-8677  
(609) 601-8577 – Telefax

Burlington County  
Barker, Gelfand, James & Sarvas maintains an office in the Township of Marlton, Burlington County, New Jersey, which is by appointment only.  
(856) 745-0345

Gloucester County  
Barker, Gelfand, James & Sarvas also maintains an office in Pitman, Gloucester County, New Jersey which is by appointment only.  
(856) 244-1854

b. Our attorneys will avail themselves at the convenience of the clients, including but not limited to attendance at meetings of the appropriate local boards and any other such meetings as are required for the performance of the terms of the Contract.

c. Barker, Gelfand, James & Sarvas is not a member of any union and therefore only employs non-union personnel.

D. Conflict of Interest:

Barker, Gelfand, James & Sarvas currently has no conflict of interest with regard to its representation of the City of Trenton, nor does it anticipate any conflict.

E. Fees:

1. The proposed hourly schedule will be in accord with the Guidelines of the City of Trenton but not to exceed:

- a. Attorneys .....\$150.00
- b. Paralegals .....\$75.00

Barker, Gelfand, James & Sarvas agrees to accept the above rates, as well as any rates which may be set by the City of Trenton during the term of the Service Contract.

2

Jalloh & Jalloh, LLC has had no judgments, claims or suits against the firm wherein the firm was adjudicated liable for professional malpractice within the last three (3) years. The firm is not now nor has it in the last 10 years been involved in any bankruptcy or reorganization proceedings. My firm is in compliance with all applicable affirmative action requirements with respect to business activities. Jalloh & Jalloh, LLC will provide all services at the hourly rate of \$150.00/hr. or the prevailing rate of the borough contract.

Very truly yours,



Mohamed S. Jalloh, Esq.

MSJ:mft

Attachments RFP Checklist  
Original and six (6) copies  
Non-Collusion Affidavit properly notarized  
Authorized signatures on all forms  
Statement of Ownership Disclosure  
Business Registration Certificate  
Affirmative Action Requirement  
Professional Resumes

**Statement:** Neither the Firm nor any individuals assigned to this engagement are disbarred, suspended, or otherwise prohibited from professional practice by any Federal, State or Local Agency.

**Affirmative Action Statement:** (Attached)

**Statement:** Jalloh & Jalloh, LLC is in compliance with all applicable affirmative action requirements with respect to its business activities.

**Statement:** Submitter will comply with the General Terms and Conditions required by Union County and enter into the County's standard Professional Services Contract.

**Statement:** Submitter is not now nor has not at anytime in the past, been involved in any bankruptcy or reorganization proceedings in the last ten years. Submitter has no judgments within the last three years and has not been adjudicated liable for professional malpractice. Submitter has all appropriate federal and state licenses to perform the activities described within the scope of the services and elsewhere within this RFQ.



3

**C) Facilities:**

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City’s emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

**D) Conflicts of Interest:**

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

**E) Fees:**

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm’s grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

**F) Other Information:**

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

Affirmative Action Statement

Attached

Non-Collusion Affidavit

Attached



**Proposal Prepared For:**

**CITY OF TRENTON**  
**LEGAL SERVICES – SPECIAL COUNSEL**  
**RFP2021-25**

<b>Event/Activity</b>	<b>Rate per Hour</b>
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Qualifications in accordance with such rates as may be determined by the City of Trenton by Resolution or Ordinance.	
Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office, including client meetings, depositions, motion or conference hearings, and trial time. Hourly Rate - All Attorneys	\$150.00 per hour; \$135.00 per hour for Associates
Hourly Rate - Paralegals (when requested and authorized)	\$60.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	\$0.20 per page
Electronic transmission (email or other)	None

**Submitted By:**

**Eric M. Bernstein & Associates, L.L.C.**  
**34 Mountain Boulevard**  
**Building A**  
**P.O. Box 4922**  
**Warren, New Jersey 07059-4922**  
**Phone: (732) 805-3360**  
**Fax: (732) 805-3346**  
**www.embalaw.com**

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## **COST PROPOSAL**

The Respondent shall perform the services of Special Counsel for the hourly rate of \$170.00. Photocopies shall be charged at a rate of 0.10 cents per page and postage/ mailing will be charged at cost. There will be no charge for services performed by paralegals or other support staff.



### Price Proposal

We propose the following fee arrangement:

- Partners/Counsel: \$175/hour
- Associates: \$135/hour
- Paralegals: \$85/hour
  
- Costs of photocopies with our vendor are:
  - \$0.10 per page for black and white copies
  - \$1.09 per page for color copies
  - \$15 for every 250 pages for converting documents to a C.D.
  - \$40 for DVD
  
- Costs for postage with the United States Postal Service are utilized at their current rates for general postage and certified mail.
  
- Costs for Lawyers Service deliveries per item effective March 1<sup>st</sup>, 2020 are as follows:
  - No signature: \$4.35
  - No signature and being delivered to the courthouse: \$9.35
  - Signature: \$6.85
  - Signature and being delivered to the courthouse: \$11.85

ORIGINAL 

HARRY GOLDENBERG (1938-2003)  
KENNETH D. MACKLER\*\*  
JOSEPH ERAN SAYEGH\*  
LAWRENCE A. MINTZ\*\*  
MARK PFEFFER (1955-2019)  
KEITH A. BONCHI  
MICHAEL A. GILL\*\*\*  
MICHAEL J. MACKLER\*  
JOEL M. CHIPKIN\*  
ALLISON E. WEINER  
FRANCIS J. BALLAK  
LAUREN E. TYLER  
DANIEL G. TRACY  
MARC B. SAMUELSON  
ELLIOTT J. ALMANZA  
LINDSAY T. BYRNE  
ROBERT A. STACCHINI\*  
JAMES M. SAVIO  
MATTHEW CAPONE

**GMS LAW**  
ATTORNEYS  
**GOLDENBERG • MACKLER • SAYEGH  
MINTZ • PFEFFER • BONCHI • GILL**

A PROFESSIONAL CORPORATION

660 NEW ROAD, FIRST FLOOR, NORTHFIELD, NEW JERSEY 08225  
PHONE: (609) 646-0222 | FAX: (609) 646-0887

[www.gmslaw.com](http://www.gmslaw.com)  
TAX ID #22-1980737

May 25, 2021

VIA NJLS & EMAIL: [igarcia@trentonnj.org](mailto:igarcia@trentonnj.org)

Certified By The Supreme Court Of New Jersey:  
\*Civil Trial Law  
\*\*Workers' Compensation Law  
\*\*\*Matrimonial Law

**ATLANTIC CITY**  
1030 ATLANTIC AVENUE  
ATLANTIC CITY, NJ 08401  
PHONE: (609) 344-7131  
FAX: (609) 347-6024

**RIO GRANDE**  
THE HERALD BUILDING  
1508 ROUTE 47 SOUTH, SUITE 3  
RIO GRANDE, NJ 08242  
PHONE: (609) 886-4333  
FAX: (609) 886-9441

**VINELAND**  
1170 EAST LANDIS AVENUE  
BUILDING B, SUITE 2  
VINELAND, NJ 08360  
PHONE: (856) 839-0953  
FAX: (856) 839-0959

Isabel C. Garcia, QPA, Purchasing Agent  
City of Trenton, Division of Purchasing  
City Hall Annex, 319 E. State Street, 1<sup>st</sup> Floor  
Trenton, NJ 08608

RE: Price Proposal for RFP2021-25 Special Outside Counsel  
2021 In Rem Foreclosure/Bankruptcy Counsel

Dear Ms. Garcia:

In connection with our proposal to perform legal services as In Rem Tax Foreclosure/Bankruptcy Counsel, below please find our separate price proposal in this matter.

We would perform tax sale foreclosure services at \$500.00 per tax sale certificate plus costs in the *in rem* foreclosure of more than 10 tax sale certificates. As long as the foreclosure remains uncontested, there will be no additional legal expenses. However, it must be clear that in addition to \$500.00 per property or tax sale certificate, there are costs associated with a tax sale foreclosure. There is the cost of obtaining a foreclosure search, filing fee costs, recording costs, advertising costs, copying costs and postage. These costs must be reimbursable to the applicant. While each particular foreclosure is unique and the search will dictate who must be served, these costs normally average approximately \$1,000.00 per tax sale certificate.

In the event that a matter becomes contested, either through the filing of an Answer, a bankruptcy or some other event, we would charge \$175.00 per hour for partners, \$135.00 for associates and \$85.00 per hour for paralegals for legal services on the matter. Sharon Lorenzini or any other paralegal would bill at the rate of \$85.00 per hour.



City of Trenton

May 25, 2021

Page 2

In the event of a federal lien on the property and the City elects to foreclose *in personam* with a Sheriff's Sale to remove the federal lien, we would charge \$1,600.00 for legal fees, plus costs. The costs would be in the approximate sum of \$1,700.00 plus Sheriff's fees.

If you have any questions or require any additional information, please contact me.

Very truly yours,



KEITH A. BONCHI

KAB:ks



discovery, motion practice, appellate practice, trial preparation and settlement negotiations. Ms. DiPalo has been with the firm since 2014.

D. Since 1993, the law firm of La Corte, Bundy, Varady & Kinsella has performed civil litigation & employment services for the City of Elizabeth. In addition to the City of Elizabeth, the firm and Mr. Varady has served as outside counsel for civil litigation to the City of Linden, County of Union, City of Plainfield, and the Township of Union. Contact information in regard to those entities is as follows:

1. County of Union, Robert E. Barry, Esq., 908-527-4250.
2. Township of Union, Daniel Antonelli, Esq., 908-247-1511.
3. City of Elizabeth, William Holzapfel, Esq., 908-820-4009.

The firm offers the City of Trenton not only its expertise in litigation that has been instituted against the City but also pre-litigation services in regard to advising the City in regard to handling notices of claim, situations that may lead to litigation in the areas of civil rights, contract matters and employment law.

E. In representing public entities, La Corte, Bundy, Varady & Kinsella is intimately familiar with the pressure upon a governmental entity to properly defend its interests while economically serving the interests of the taxpayers. La Corte, Bundy, Varady & Kinsella aggressively uses the Tort Claims Act as a sword rather than a shield to dispose of cases quickly and expeditiously. La Corte, Bundy, Varady & Kinsella practices a philosophy of streamlining litigation to provide a cost-effective defense to its clients.

F. La Corte, Bundy, Varady & Kinsella is committed to quality management. The partners directly over see all work performed by associates and paralegals. La Corte, Bundy, Varady & Kinsella is not a firm that farms out files to associates and paralegals to handle. Rather at La Corte, Bundy, Varady & Kinsella the partners are actively plan and control the successful defense of its clients. Furthermore, the firm believes in a flow of constant communication with its clients to achieve the best and most satisfying result for the client.

G. Neither the firm nor any individuals in the firm have ever been suspended or otherwise prohibited from professional practice by any federal, state, or local agency.

H. The firm maintains professional malpractice insurance of \$2,000,000.

The firm will agree to the hourly rate of \$175.00 per hour for partners and \$135.00 for associates.

If the City desires or needs any further information, please feel free to contact the writer.



**ABILITY TO PROVIDE SERVICES IN A TIMELY MANNER**

Rainone Coughlin Minchello LLC's office is based in Iselin, New Jersey providing our attorneys convenient access to the City of Trenton. The Firm's close locale gives the attorneys availability to attend the regular public meetings of the City and any other meetings requested by City Administration.

Rainone Coughlin and Minchello LLC is equipped with the latest equipment and software to facilitate the performance of tasks undertaken on behalf of the City of Trenton.

This office is staffed by several skilled and experienced staff members which include administrative assistants and paralegals with several years of experience with regard specifically to City issues.

**PAYMENT CONDITIONS AND RATE SCHEDULES**

During the calendar year 2021 Rainone Coughlin Minchello proposed to provide legal services at the following hourly rates: One Hundred Seventy-Five Dollars (\$175.00) per hour for Partners, One Hundred Thirty-Five Dollars per hour (\$135.00) for Associates and Eighty-Five Dollars (\$85.00) per hour for paralegals for all services required. While this rate represents a significant discount to the City from our standard rates, we are cognizant of the financial constraints placed upon public entities, and we are amenable to negotiating our fee, if requested.

We further propose the following fees for expenses:

**Reimbursable Expenses:**

Photocopies	\$ .30 per page;	Faxes	\$ .25 per page
Printing	\$ .10 per page;	Color Copies	\$ .65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

**Invoices and Payment:** Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

VO

**MALEY GIVENS**  
A PROFESSIONAL CORPORATION

*Counsellors at Law*  
1150 Haddon Avenue, Suite 210  
Collingswood, New Jersey 08108  
*www.maleygivens.com*

P 856 854-1515  
F 856 858-2944

M. James Maley Jr.\*  
Emily K. Givens  
Erin E. Simone  
M. Michael Maley\*  
Taylor R. Derleth\*

\* Admitted in PA & NJ

**COST PROPOSAL**

The undersigned individual, firm, or corporation, hereby proposes to serve as **Legal Services – Special Counsel (RFP2021-25)** based upon the following compensation:

On a reduced “government rate” hourly basis as follows:

M. James Maley, Jr.	\$175.00
Emily K. Givens	\$175.00
Erin Simone	\$135.00
Michael Maley	\$135.00
Taylor R. Derleth	\$135.00
Paralegal/Law Clerk	\$ 85.00

In addition to the hourly rate for services, reasonable expenses will be billed for photocopies, long distance telephone charges, automated legal research, experts, court costs and other expenses reasonably incurred in representing the City’s interests.

In the event funds for services are paid through an escrow from a private party or redevelopment project, then, with the City’s approval, the firm will charge its usual billing rates.



— LAW OFFICES —  
**DECOTIIS**  
DeCotiis, FitzPatrick, Cole & Giblin, LLP

NEW JERSEY  
NEW YORK

61 SOUTH PARAMUS ROAD.  
PARAMUS, NEW JERSEY 07652

FRANCIS J. BORIN, ESQ.  
FBORIN@DECOTIISLAW.COM  
201.907.5207

TELEPHONE: (201) 928-1100  
TELEFAX: (201) 928-0588  
WWW.DECOTIISLAW.COM

**FEE PROPOSAL**

**Legal Services – Special Counsel**

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for special counsel services; we will, however, be more than willing to tailor a fee structure that meets the City’s needs:

**Hourly Rate:** We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

**Travel Time:** Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

**Mileage, Tolls and Parking:** We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

**Reimbursable Expenses:**

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

**Invoices and Payment:** Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

**I. INTRODUCTION**

Boyle & Valenti, P.C. (the “Firm”) is pleased to submit this “Price Proposal” in response to The City of Trenton’s Request for Proposal - RFP2021-25 for LEGAL SERVICES – SPECIAL COUNSEL to represent the City of Trenton as special counsel in matters involving interaction with other governmental entities on the state, county and municipal level; draft and review agreement with other governmental entities; provide legal research and advise with regards to such matter. and to handle assigned litigation on an as need basis.

As per the Request for Proposals, this portion of the Firm’s Proposal sets for the Firm’s price proposal and specifically the rates and costs proposed by the Firm for providing the services sought by the Request for Proposals and has been provided in a separately sealed envelope from that portion of our proposal that sets forth the Firm’ qualifications and other required information sought by the Request for Proposals.

**II. FEES AND COSTS**

The Firm will bill on an hourly basis for the legal services provided based upon the number of hours worked in providing the legal services sought by the Request for Proposals as well as bill for costs incurred in providing such services in accordance with the rates and terms specified below.

The Firm proposes to bill at the following hourly rates which shall apply to all time expended in providing the requested services including, but not limited to, document preparation, the preparation of pleadings, motions and supporting papers, the preparation for and attendance at hearings, conferences and/or trial, the preparation for and attendance at meetings with the client, witnesses or others as necessary, the attendance at Council Meetings, if required, all communications and all required travel:

Shareholder Attorneys.....	\$175.00 per hour
Associate Attorneys.....	\$135.00 per hour
Paralegals.....	\$ 85.00 per hour

The Firm also proposes to invoice for costs incurred in performing the scope of work in accordance with its ordinary billing practices (to the extent consistent with all applicable City of Trenton Guidelines for Outside Counsel) which currently are as follows:

- Courier charges and postage: Actual cost to Firm
- Photocopies: 8 cents for black and white and 50 cents per page for colored or actual cost where outsourced

Scanning: .08 per page  
Postage and delivery: actual cost  
All other permitted  
direct expenses: Actual cost to Firm.

Only direct expenses permitted by applicable City of Trenton billing guidelines for outside counsel will be charged. No additional charge will be made for ordinary overhead or general and administrative expenses.

### III. **CONTACT INFORMATION**

#### A. **Firm name, address and telephone numbers:**

Boyle & Valenti Law, P.C.  
10 Grove Street  
Haddonfield, New Jersey 08033  
(856)499-3335 (telephone)  
(856)499-3304 (facsimile)

Please note that the firm is in the process of relocating and will no longer be at the above address no later than June 28, 2021.

#### B. **Contact and Person responsible for Proposal:**

Anthony Valenti, Esquire [avalenti@b-vlaw.com](mailto:avalenti@b-vlaw.com)

### IV. **BID FORM**

A completed BID PROPOSAL FORM as provided in the Request for Proposals is Attached hereto and incorporated by reference.

Dated: June 2, 2021

Submitted by:

Boyle & Valenti Law, P.C.

By: 

Anthony Valenti, Esquire

# BIANCAMANO & DI STEFANO

(13)

JOSEPH V. BIANCAMANO  
ANTHONY R. DISTEFANO (RETIRED)  
MATTHEW GITTERMAN+  
GEORGE KAROUSATOS\*  
FREDERIC PEPE  
LAWRENCE F. CITRO\*\*++  
ROBERT ARCE  
ROBERT B. DENNER  
JAMES PASSANTINO\*

A PROFESSIONAL CORPORATION  
ATTORNEYS AT LAW

EXECUTIVE PLAZA  
10 PARSONAGE ROAD  
SUITE 300  
EDISON, NEW JERSEY 08837

PHONE: (732) 549-0220  
FAX: (732) 549-0068

PENNSYLVANIA LOCATION:

2444 HUNTINGDON PIKE  
BETHAYRES, PA 19006  
PHONE: (215) 360-3192

FIRM WEBSITE:  
WWW.BDLAWFIRM.COM

SHARON LATORACCA\*  
DEBORAH W. BRENNER  
ROBERT H. KLAUSNER  
JAMES G. SERRITELLA  
JAMES E. SANTOMAURO\*  
ANDREW MARRA  
DANIEL J. GIORDANO\*  
JUSTIN M. DAY  
CHRISTOPHER M. CAMPOREALE  
FOTINI CASSOTIS\*\*  
DEREK R. SVENDSEN\*\*  
ANTHONY J. SCARINGELLI  
KRISTY L. KRASOWSKI\*  
BRIAN M. BARTLETT  
RACHEL K. HALL

\*NJ & PA BARS  
\*\*NJ & NY BARS  
+CERTIFIED BY THE SUPREME  
COURT OF NEW JERSEY AS A  
WORKERS' COMPENSATION  
LAW ATTORNEY  
++CERTIFIED BY THE SUPREME  
COURT OF NEW JERSEY AS A  
CIVIL TRIAL ATTORNEY

OF COUNSEL  
ANTHONY C. FAMULARI (RETIRED)

5/10/2021

Isabel C. Garcia, QPA, Purchasing Agent  
Division of Purchasing, 1<sup>st</sup> Floor  
319 East State Street  
Trenton, NJ 08608

**Re: RFP2021-25 Legal Services – Special Counsel for the City of Trenton Department of Law**

Dear Sir/Madam:

Please accept this correspondence as our response on behalf of Biancamano & Di Stefano, P.C., regarding RFP2021-25 Legal Services – Special Counsel.

## Price Proposal

We the undersigned propose **legal services for special counsel** pursuant to the scope of services and requirements and made part hereof:

**HOURLY FEE**     \$175/hour for partners, \$135/hour for all other attorneys, \$85/hour for paralegals

Very truly yours,

Joseph V. Biancamano, Esq.  
[j.biancamano@bdlawfirm.com](mailto:j.biancamano@bdlawfirm.com)

JVB:rkh



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**FLORIO ♦ KENNY ♦ RAVAL, L.L.P.**

**ATTORNEYS AT LAW**

125 CHUBB AVENUE  
SUITE 310 N  
LYNDHURST, NEW JERSEY 07071  
PHONE: (201) 659-8011  
FAX: (201) 659-8511

E-MAIL: [MAIN@FKRLAW.COM](mailto:MAIN@FKRLAW.COM)

WEBSITE: [WWW.FKRLAW.COM](http://WWW.FKRLAW.COM)

EDWARD J. FLORIO  
BERNARD F. KENNY, JR.  
NITA G. RAVAL  
CHRISTOPHER K. HARRIOTT

CHRISTIAN M. HIBINSKI  
ALEXANDER J. CORRADO  
EMILY M. MOWER

COUNSEL  
KEITH KANDEL^

\*ADMITTED TO NJ & NY BAR  
^CERTIFIED AS A WORKERS'  
COMPENSATION ATTORNEY

May 26, 2021

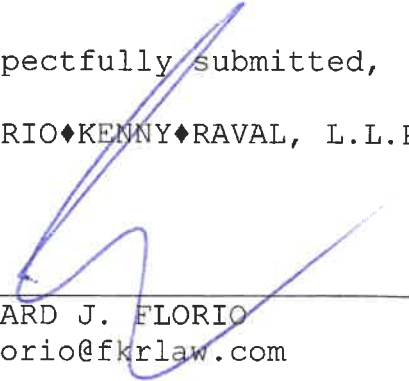
Isabel C. Garcia, QPA  
Purchasing Agent  
City of Trenton  
City Hall  
Division of Purchasing  
319 East State Street, 1<sup>st</sup> Floor  
Trenton, New Jersey 08608

**RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - SPECIAL  
COUNSEL (RFP2021-25)**

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,  
FLORIO♦KENNY♦RAVAL, L.L.P.

  
\_\_\_\_\_  
EDWARD J. FLORIO  
eflorio@fkrlaw.com

Writer's direct email address:  
EJF/mc

{00872162}

## **FEE SCHEDULE**

The hourly rate for professional and paraprofessional legal services for City of Trenton depending on the nature of the matter will be:

Shareholders	\$175
Counsel/Of Counsel and Associates	\$135
Paralegal	\$85

All non-paralegal work will be performed by a shareholder.

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, fax transmissions, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.

### **Administrative Fees**

Photocopying	\$.20 per copy
Courier Service	At cost
Telephone calls	Included in hourly rate
Faxes	no charge
Postage	At cost
Travel/mileage	\$.58 cost per mile

FEE PROPOSAL

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Brown & Connery is committed to the delivery of the finest quality legal services to our clients. Our law firm is also committed to improving the quality of life in the community in which we live and work -- including improving the level of government services. Brown & Connery would like to assist in the efficient and economic delivery of services. We recognize that local governments and institutions have limited resources and are faced with increasing demand for services. Brown & Connery has, in its prior representation of similar entities, provided its legal services at fee levels that are far less than those usually charged to private and corporate clients. The firm proposes to provide services at an hourly rate of **\$175.00 for all partners, \$135.00 for all other attorneys, \$85.00 for law clerks/paralegals**. These rates are substantially discounted from the firm's usual rates as a courtesy for governmental and public entities.

Billable time would include reasonable time spent in all aspects of client representation, including, but not limited to, telephone conversations, drafting and review of correspondence and other documents, conferences, preparation for and attendance at grievances, mediations, arbitrations, depositions and court hearings, legal research, client meetings, site visits, and travel. Secretaries' time and word processors' time would not be billed. Costs for postage would be billed at the prevailing postage rate.

The firm would charge reasonable costs incurred such as mileage, tolls, copying, facsimile, scanning, long distance telephone calls, postage, electronic research, etc. The firm would abide by all contractual requirements and expense requirements and/or restrictions or limits in such regard.

Our invoices are itemized by date, name of professional, description of service and number of hours, and type and amount of disbursement. Invoices are issued monthly and payment is due within thirty days.

Respectfully submitted,

**BROWN & CONNERY, LLP**



---

Louis R. Lessig

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**BID PROPOSAL FORM  
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

**HOURLY FEE**

**\$175.00**

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of  
New Jersey having its principal office at 600 Parsippany Road, Suite 204  
Parsippany, NJ 07054

COMPANY Inglesino, Webster, Wyciskala & Taylor, LLC  
ADDRESS 600 Parsippany Road, Suite 204  
ADDRESS Parsippany, NJ 07054  
FED. ID # \_\_\_\_\_

NAME Vaughn L. McKoy, Esq., Partner  
TELEPHONE 973-947-7116

FAX 973-887-2700

EMAIL vmckoy@iwwt.law

DATE 5/31/2021

SIGNATURE 

2. \$175.00 per hour for other Shareholders.
3. \$135.00 per hour for all services performed by all other attorneys in the Firm.
4. \$85.00 per hour for all paralegals.

4. City shall pay all costs and expenses advanced by the Attorney for out of pocket costs such as extraordinary copying or printing costs, messenger fees, filing fees, recording fees, etc.

5. The Attorney will make every effort in order to minimize costs to the City. In doing so, the Attorney shall not bill the City for conferences that are instructional, educational, supervisory or administrative in nature. Inter-office conferences among counsel are viewed as an internal law firm management tool, and are not compensable. This also includes time spent by new attorneys familiarizing themselves with a case. Further, the Attorney will not bill the City for more than one legal representative, including attorneys, paralegals and hearing representatives, to attend any event, including depositions, meetings and trials, without prior approval from the City.

6. The fees paid to the Attorney from the budgeted legal account shall not exceed the amount budgeted therefor.

7. As a prerequisite to payment, Attorney shall complete and execute vouchers provided by the City, if applicable.

8. The Attorney, unless otherwise directed by the City, may assign certain appearances and projects to partners and associates in his office who are members of the legal profession and licensed as an Attorney-at-Law by the State of New Jersey, compensation of



Compensation Proposal

We propose to provide Legal Services to the City of Trenton for Special Counsel, Department of Law at the following hourly rates:

- \$175.00 – Partners
- \$135.00 – Associates
- \$85.00 – Paralegals/Law Clerks

To the extent that the City prefers a different fee structure than the referenced proposal, Weber Dowd Law is amenable to the City's prevailing rates and/or fee structures for services of this kind.

# MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

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WILLINGBORO, NEW JERSEY 08046

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+MEMBER NJ NY & GA BARS

+MEMBER NJ & PA BARS



**CITY OF TRENTON  
RFP 2021-25  
LEGAL SERVICES - SPECIAL COUNSEL FOR THE CITY OF TRENTON  
DEPARTMENT OF LAW**

**Price proposal**

<b><u>Rate Per Hour</u></b>	<b><u>Services of</u></b>
<b>\$ 175.00</b>	<b>Michael A. Armstrong</b>
<b>\$ 135.00</b>	<b>Associate Attorneys</b>
<b>\$ 85.00</b>	<b>Paralegals</b>



**Gibbons P.C.**  
**RFP2021-25 (Legal Services – Special Counsel)**

**For the foregoing special counsel services, the firm will charge a flat fee of \$6,000 per month.** It is customary for firms to charge a flat monthly fee for government and regulatory affairs services, particularly for public sector entities. A flat monthly fee enables public sector clients, including the City, to budget for these services with a rigid not-to-exceed amount and does not limit the attention that Gibbons can devote to your matters. The Gibbons Government and Regulatory Affairs Group has entered into flat monthly fee agreements with the firm’s public sector clients and the vast majority of our private and non-profit sector clients. Importantly, Gibbons has charged the City a flat monthly fee of \$6,000 per month since its initial successful RFP award in 2018 and has not proposed to increase this rate at any point in time. This rate for our services has also previously been approved by the City and the Department of Community Affairs.