





**C) Facilities:**

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton Department of Law with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City’s emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

**D) Conflicts of Interest:**

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton Department of Law.

**E) Fees:**

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm’s grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

**F) Other Information:**

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by The City of Trenton Department of Law and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached



**BID PROPOSAL FORM**  
**RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE **LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS** PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

**HOURLY FEE** \$ \$150.00

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at LINWOOD

COMPANY Barker, Gelfand, James & Sarvas, a P.C.

ADDRESS 210 New Road, Suite 12, Linwood, NJ 08221

ADDRESS \_\_\_\_\_

FED. ID # \_\_\_\_\_

NAME A. Michael Barker

TELEPHONE 609-601-8677

FAX 609-601-8577

EMAIL AMBarker@barkerlawfirm.net

DATE May 7, 2021

SIGNATURE *A. Michael Barker*

**Proposal Prepared For:**

**CITY OF TRENTON**  
**LEGAL SERVICES - LABOR & EMPLOYMENT**  
**LITIGATION AND RELATED MATTERS**

**RFP2021-24**

<b>Event/Activity</b>	<b>Rate per Hour</b>
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Proposal in accordance with such rates as may be determined by the City of Trenton by Resolution or Ordinance.	
Hourly Rate – negotiations, arbitrations, meetings or conferences with officials, labor or other negotiations, all litigation services, in court or in-office, including client meetings, depositions, motion or conference hearings, and trial time. All Attorneys	\$ 160.00 per hour; \$135.00 per hour for Associates
Flat Rate - Paralegals (when requested and authorized)	\$85.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	\$0.20 per page
Electronic transmission (email or other)	None

**Submitted By:**

**Eric M. Bernstein & Associates, L.L.C.**  
**34 Mountain Boulevard**  
**Building A**  
**P.O. Box 4922**  
**Warren, New Jersey 07059-4922**  
**Phone: (732) 805-3360**  
**Fax: (732) 805-3346**  
**www.embalaw.com**

## **FEE SCHEDULE**

The hourly rate for professional and paraprofessional legal services for City of Trenton depending on the nature of the matter will be:

Shareholders	\$175
Counsel/Of Counsel and Associates	\$135
Paralegal	\$85

All non-paralegal work will be performed by a shareholder.

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, fax transmissions, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.

### **Administrative Fees**

Photocopying	\$.20 per copy
Courier Service	At cost
Telephone calls	Included in hourly rate
Faxes	no charge
Postage	At cost
Travel/mileage	\$.58 cost per mile



**ABILITY TO PROVIDE SERVICES IN A TIMELY MANNER**

Rainone Coughlin Minchello LLC’s office is based in Iselin, New Jersey providing our attorneys convenient access to the City of Trenton. The Firm’s close locale gives the attorneys availability to attend the regular public meetings of the City and any other meetings requested by City Administration.

Rainone Coughlin and Minchello LLC is equipped with the latest equipment and software to facilitate the performance of tasks undertaken on behalf of the City of Trenton.

This office is staffed by several skilled and experienced staff members which include administrative assistants and paralegals with several years of experience with regard specifically to City issues.

**PAYMENT CONDITIONS AND RATE SCHEDULES**

During the calendar year 2021 Rainone Coughlin Minchello proposed to provide legal services at the following hourly rates: One Hundred Seventy-Five Dollars (\$175.00) per hour for Partners, One Hundred Thirty-Five Dollars per hour (\$135.00) for Associates and Eighty-Five (\$85.00) Dollars per hour for paralegals for all services required. While this rate represents a significant discount to the City from our standard rates, we are cognizant of the financial constraints placed upon public entities, and we are amenable to negotiating our fee, if requested.

We further propose the following fees for expenses:

**Reimbursable Expenses:**

Photocopies	\$ .30 per page;	Faxes	\$ .25 per page
Printing	\$ .10 per page;	Color Copies	\$ .65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

**Invoices and Payment:** Invoices are sent on a monthly basis and payment is due within 30 days thereafter.



**FLORIO ♦ KENNY ♦ RAVAL, L.L.P.**

**ATTORNEYS AT LAW**

125 CHUBB AVENUE  
SUITE 310 N  
LYNDHURST, NEW JERSEY 07071  
PHONE: (201) 659-8011  
FAX: (201) 659-8511

E-MAIL: [MAIN@FKRLAW.COM](mailto:MAIN@FKRLAW.COM)

WEBSITE: [WWW.FKRLAW.COM](http://WWW.FKRLAW.COM)

EDWARD J. FLORIO  
BERNARD F. KENNY, JR.  
NITA G. RAVAL  
CHRISTOPHER K. HARRIOTT

CHRISTIAN M. HIBINSKI  
ALEXANDER J. CORRADO  
EMILY M. MOWER

COUNSEL  
KEITH KANDEL^

\*ADMITTED TO NJ & NY BAR  
^CERTIFIED AS A WORKERS'  
COMPENSATION ATTORNEY

May 19, 2021

Isabel C. Garcia, QPA  
Purchasing Agent  
City of Trenton  
City Hall  
Division of Purchasing  
319 East State Street, 1<sup>st</sup> Floor  
Trenton, New Jersey 08608

**RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - LABOR &  
EMPLOYMENT LITIGATION AND RELATED MATTERS (RFP2021-24)**

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.

\_\_\_\_\_  
EDWARD J. FLORIO  
eflorio@fkrlaw.com

Writer's direct email address:  
EJF/mc

{00874731}

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# MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law  
79 MAINBRIDGE LANE  
WILLINGBORO, NEW JERSEY 08046

TELEPHONE: (609) 877-5511  
FACSIMILE: (609) 877-7755

MICHAEL A. ARMSTRONG+  
Email: [maa@armstronglawfirm.com](mailto:maa@armstronglawfirm.com)

CRISTAL M. HOLMES-BOWIE  
Email: [chb@armstronglawfirm.com](mailto:chb@armstronglawfirm.com)

MORRISON KENT FAIRBAIRN+  
Email: [mkf@armstronglawfirm.com](mailto:mkf@armstronglawfirm.com)

+MEMBER NJ NY & GA BARS

+MEMBER NJ & PA BARS



## CITY OF TRENTON RFP 2021-24

### LEGAL SERVICES – LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW

#### Price proposal

<u>Rate Per Hour</u>	<u>Services of</u>
\$ 175.00	<b>Michael A. Armstrong</b>
\$ 135.00	<b>Associate Attorneys</b>
\$ 85.00	<b>Paralegals</b>



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### Price Proposal

We propose the following fee arrangement:

- Partners/Counsel: \$175/hour
- Associates: \$135/hour
- Paralegals: \$85/hour
  
- Costs of photocopies with our vendor are:
  - \$0.10 per page for black and white copies
  - \$1.09 per page for color copies
  - \$15 for every 250 pages for converting documents to a C.D.
  - \$40 for DVD
  
- Costs for postage with the United States Postal Service are utilized at their current rates for general postage and certified mail.
  
- Costs for Lawyers Service deliveries per item effective March 1<sup>st</sup>, 2020 are as follows:
  - No signature: \$4.35
  - No signature and being delivered to the courthouse: \$9.35
  - Signature: \$6.85
  - Signature and being delivered to the courthouse: \$11.85

**BID PROPOSAL FORM  
RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE **LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS** PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

HOURLY FEE \$175/hr for partners, \$135 for other attorneys, \$85 for paralegals

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of NEW JERSEY having its principal office at 10 PARSONAGE RD, SUITE 300, EDISON NJ 08837

COMPANY Biancamano & DiStefano, P.C.

ADDRESS 10 PARSONAGE ROAD, SUITE 300

ADDRESS Edison, NJ 08837

FED. ID # \_\_\_\_\_

NAME Joseph V. Biancamano

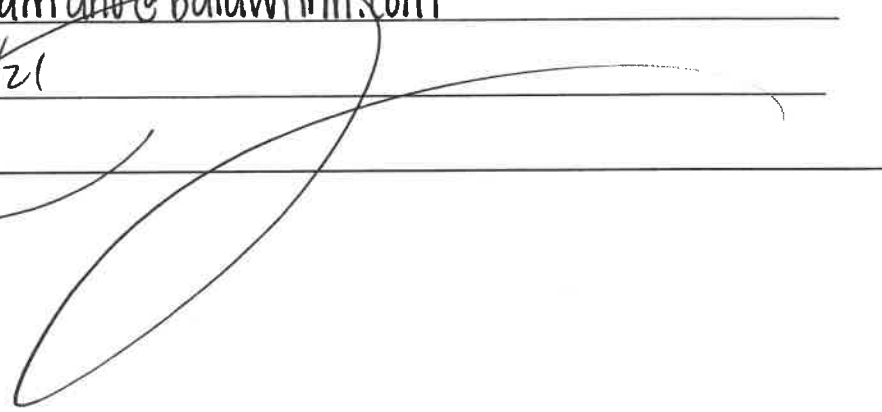
TELEPHONE 732-549-0220

FAX 732-549-0068

EMAIL j.biancamano@bdlawfirm.com

DATE 5/6/21

SIGNATURE \_\_\_\_\_



*ORIGINAL*  
LA CORTE, BUNDY, VARADY & KINSELLA  
ATTORNEYS AT LAW

10

NICHOLAS S. LA CORTE (1911-1978)  
GARY A. BUNDY  
ROBERT F. VARADY\*†  
CHRISTOPHER J. KINSELLA\*

989 BONNEL COURT  
UNION, NJ 07083  
(908) 810-0500  
FAX: (908) 810-0513

CHRISTINA M. DIPALO\*

97 APPLE STREET • SUITE 7  
TINTON FALLS, NJ 07724

OF COUNSEL  
JOHN F. MALONE  
ANNE K. FRAWLEY

PLEASE FORWARD ALL MAIL  
TO THE UNION OFFICE

E-Mail: RVarady@LBVKlaw.com

\*NY BAR  
†CERTIFIED CIVIL TRIAL ATTORNEY

May 26, 2021

**Via UPS Overnight Mail**

Isabel C. Garcia, QPA  
City Hall  
Division of Purchasing  
319 East State Street  
Trenton, NJ 08608

**Re: RFP 2021-24- Legal Services- Labor & Employment Litigation  
and Related Matters**

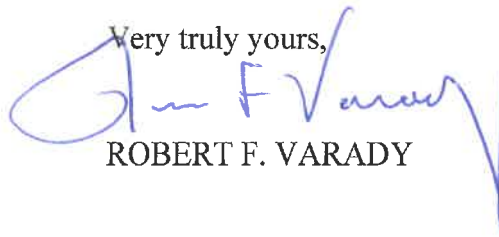
Dear Ms. Garcia:

Enclosed please find an original and three (3) copies of the firm's proposal which I submit in response to the public notice request for proposals for Labor & Employment and Related Matters for the City of Trenton.

With this proposal I also submit all documents required as set forth in the Proposal Document Checklist.

If you have any questions after reviewing my proposal, please do not hesitate to call.

Very truly yours,

  
ROBERT F. VARADY

Enclosures



**FEE PROPOSAL**

**Legal Services – Labor & Employment Litigation and Related Matters**

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for Labor & Employment Litigation services; we will, however, be more than willing to tailor a fee structure that meets the City's needs:

Hourly Rate: We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

Photocopies	\$ .30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

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Compensation Proposal

We propose to provide Legal Services to the City of Trenton for Labor & Employment Litigation and Related Matters at the following hourly rates:

\$175.00 – Partners

\$135.00 – Associates

\$85.00 – Paralegals/Law Clerks

To the extent that the City prefers a different fee structure than the referenced proposal, Weber Dowd Law is amenable to the City's prevailing rates and/or fee structures for services of this kind.

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**BID PROPOSAL FORM  
RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE **LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS** PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

\$175.00 Partner;  
\$135.00 Associate  
\$ 85.00 Paralegal

**HOURLY FEE**

  
\_\_\_\_\_  
(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey \_\_\_\_\_ having its principal office at 712 East Main Street, Suite 2A

Moorestown, NJ 08057

COMPANY The Garty Law Firm, LLC

ADDRESS 712 East Main Street, Suite 2A

ADDRESS Moorestown, NJ 08057

FED. ID # 5211

NAME M. Lou Garty

TELEPHONE 856-382-0383

FAX 856-673-0609

EMAIL lgarty@gartylaw.com

DATE May 10, 2021

SIGNATURE   
\_\_\_\_\_

14

**BID PROPOSAL FORM  
RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE **LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS** PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

**HOURLY FEE**

\$ 175.00 - Shareholders  
\$ 135.00 - Attorneys  
\$ 85.00 - Paralegals

*Peter P. Perla Jr.*

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

Limited Liability Corporation  
The undersigned is a ~~Corporation~~, Partnership or Individual under the laws of the State of Pennsylvania having its principal office at Two Logan Square, Suite 700

100 N. 18th Street Philadelphia, PA 19103

COMPANY Vaughan Baio & Partners

ADDRESS 317 George Street, Ste 320 New Brunswick, NJ 08901

ADDRESS \_\_\_\_\_

FED. ID # 3570

NAME Peter P. Perla, Jr., Esquire

TELEPHONE 732-884-2300

FAX 848-305-6002

EMAIL pperla@vaughanbaio.com

DATE \_\_\_\_\_

SIGNATURE *Peter P. Perla Jr.*

(15)

FEE PROPOSAL

Brown & Connery is committed to the delivery of the finest quality legal services to our clients. Our law firm is also committed to improving the quality of life in the community in which we live and work -- including improving the level of government services. Brown & Connery would like to assist in the efficient and economic delivery of services. We recognize that local governments and institutions have limited resources and are faced with increasing demand for services. Brown & Connery has, in its prior representation of similar entities, provided its legal services at fee levels that are far less than those usually charged to private and corporate clients. The firm proposes to provide services at an hourly rate of **\$175.00 for all partners, \$135.00 for all other attorneys, \$85.00 for law clerks/paralegals**. These rates are substantially discounted from the firm's usual rates as a courtesy for governmental and public entities.

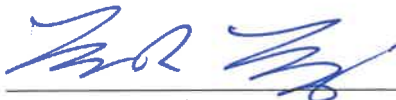
Billable time would include reasonable time spent in all aspects of client representation, including, but not limited to, telephone conversations, drafting and review of correspondence and other documents, conferences, preparation for and attendance at grievances, mediations, arbitrations, depositions and court hearings, legal research, client meetings, site visits, and travel. Secretaries' time and word processors' time would not be billed. Costs for postage would be billed at the prevailing postage rate.

The firm would charge reasonable costs incurred such as mileage, tolls, copying, facsimile, scanning, long distance telephone calls, postage, electronic research, etc. The firm would abide by all contractual requirements and expense requirements and/or restrictions or limits in such regard.

Our invoices are itemized by date, name of professional, description of service and number of hours, and type and amount of disbursement. Invoices are issued monthly and payment is due within thirty days.

Respectfully submitted,

**BROWN & CONNERY, LLP**



---

Louis R. Lessig





BLANEY  
DONOHUE  
KARAVAN &  
WEINBERG, P.C.

William G. Blaney, Esquire\*      Frank Guaracini, III, Esquire+  
Michael J. Donohue, Esquire†□      Steven Morris, Esquire\*  
Marcus H. Karavan, Esquire\*\*      John R. Dominy, Esquire\*+  
Kyle D. Weinberg, Esquire      Charles E. Schlager, Jr., Esquire+

† Also a Member of the U.S. Supreme Court Bar  
□ Former Judge of the New Jersey Superior Court  
\*\* Also a Member of the New York Bar  
\* Also a Member of the Pennsylvania Bar  
+ Of Counsel

### **Fee Proposal**

The firm proposes to act as Counsel for Labor, Employment Litigation and Related Matters to the City of Trenton. The firm has extensive experience in municipal and labor/employment law/litigation and would be willing to handle any assignment in those fields. The firm's proposed hourly rate for said services is \$175.00 for shareholders, \$135.00 for all other attorneys and \$85.00 for paralegals per hour for all time with reimbursement for extraordinary copying costs, travel, postage and delivery fees. There will be no charge for ordinary postage or travel time to and from the client's business location.

2123 Dune Drive – Suite 11  
Avalon, NJ 08202  
Ph. 609-435-5368  
Fx. 609-435-5473

[www.blaneydonohue.com](http://www.blaneydonohue.com)

(17)

**BID PROPOSAL FORM  
RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE **LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS** PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

**HOURLY FEE**

\$ 175.00

**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 21 Roszel Road, Princeton, NJ 08540

COMPANY Hill Wallack LLP

ADDRESS 21 Roszel Road

ADDRESS Princeton, New Jersey 08540

FED. ID # \_\_\_\_\_

NAME Michael Kahme

TELEPHONE 609.924.0808

FAX 609.452.1888

EMAIL mkahme@hillwallack.com

DATE May 21, 2021

SIGNATURE 

18

May 5, 2021

**Rate Proposal**

The undersigned proposes to provide services as Labor Counsel to the City of Trenton at the hourly rate consistent with RFP 2021-24 as follows:

Shareholder/Members:	\$175/hr
Associates:	\$135/hr
Paralegal:	\$85/hr

Sincerely,  
**Trimboli & Prusinowski, LLC**



Stephen E. Trimboli, Esq.

19

**BID PROPOSAL FORM  
RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE **LEGAL SERVICES FOR LABOR AND EMPLOYMENT LITIGATION AND OTHER RELATED MATTERS** PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

**HOURLY FEE**

\$ 175.00 per hour

  
\_\_\_\_\_  
**(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)**

The undersigned is a Corporation, Partnership or Individual under the laws of the State of  
Jalloh & Jalloh LLC having its principal office at 21 West Blancke Street Linden NJ 07036

COMPANY Jalloh & Jalloh LLC

ADDRESS 21 West Blancke Street

ADDRESS Linden, New Jersey 07036

FED. ID # \_\_\_\_\_

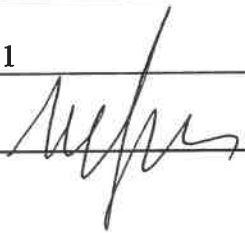
NAME Mohamed S. Jalloh

TELEPHONE (908) 363-9899

FAX (908) 363-9899

EMAIL Mohamedjallohesq@gmail.com

DATE May 18, 2021

SIGNATURE  \_\_\_\_\_

20

10. Defense Counsel, Garden State Municipal JIF – 2013 to present
11. Litigation Counsel, County of Morris – 2008 to present

**A summary of representative matters includes:**

1. Millennium Healthcare of Clifton, LLC, Attorney in fact for JVR v. County of Passaic, PAS-L-1099-19: Defended County of Passaic against breach of contract claim for unreimbursed medical expenses. Successfully resolved for an amount significantly below initial demand.
2. Antonia Romano v. Borough of Hasbrouck Heights, BER-L-8310-16: Defended Borough of Hasbrouck Heights against tort claims arising out of slip and fall on sidewalk. Successfully obtained summary judgment and dismissal of Borough.
3. Morales v. Union City, et al., HUD-L-3716-18, Defended City of Union City in personal injury arising from explosion in apartment building. Plaintiff alleged negligent inspection by City. Successfully resolved for an amount significantly below demand.
4. Gradaille v. Township of Belleville, et al., ESX-L-4240-17, Defended Township of Belleville arising out of tort claim involving personal injury from motor vehicle falling into sink hole on Township road. Successfully obtained summary judgment and dismissal of Township.
5. Benenato v. Township of Nutley, et al., ESX-L-7188-18: Defended Township of Nutley against tort claims arising out of slip and fall on sidewalk. Successfully obtained summary judgment and dismissal of Township.

**Fees**

Inglesino, Webster, Wyciskala & Taylor, LLC is willing to negotiate fees acceptable to the City and will execute the City 's form of Professional Services Contract.

**References**

We have no doubt that any of our existing clients, including those noted in this proposal would attest to service and quality being the hallmarks of working with our Firm's attorneys. We work hard to achieve the best results for our clients - at the negotiating table when possible, and in court when necessary. Client satisfaction has always been, and shall remain, our number one goal. Therefore, we are proud to provide you with just a few of our references for your review:

James Piro, Esq.  
Piro, Zinna, Cifelli Paris & Genitempo  
360 Passaic Avenue  
Nutley, New Jersey 07011  
(973) 661-0710

Aymen Aboushi, Esq.  
Corporation Counsel – City of Paterson  
155 Market Street  
Paterson, New Jersey 07505  
(973) 321-1367