

①

Proposal Prepared For:

CITY OF TRENTON

**LEGAL SERVICES – INSURANCE LITIGATION AND
INSURANCE RELATED MATTERS**

RFP2021-15

Event/Activity	Rate per Hour
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Proposal in accordance with such rates as may be determined by City of Trenton by Resolution or Ordinance.	
Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office, including client meetings, depositions, motion or conference hearings, and trial time. Hourly Rate - All Attorneys	\$150.00 per hour; \$135.00 per hour for Associates
Hourly Rate - Paralegals (when requested and authorized)	\$85.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	\$0.20 per page
Electronic transmission (email or other)	None

Submitted By:

**Eric M. Bernstein & Associates, L.L.C.
34 Mountain Boulevard
Building A
P.O. Box 4922
Warren, New Jersey 07059-4922
Phone: (732) 805-3360
Fax: (732) 805-3346
www.embalaw.com**

2

**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE \$ 150.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Linwood

COMPANY Barker, Gelfand, James & Sarvas, a P.C.
ADDRESS 210 New Road, Suite 12, Linwood, NJ 08221
ADDRESS _____
FED. ID # 22-3573411

NAME A. Michael Barker
TELEPHONE 609-601-8677

FAX 609-601-8577

EMAIL AMBarker@barkerlawfirm.net

DATE May 4, 2021

SIGNATURE *A. Michael Barker*



C) Facilities:

Marmero Law is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. Marmero Law also has an office in Tinton Falls, New Jersey. Marmero Law employs a total of 16 people, 5 of which are attorneys. Marmero Law hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City’s emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

D) Conflicts of Interest:

No foreseeable conflicts exist at this time. However, if a conflict arises Marmero Law will alert the City of Trenton.

E) Fees:

With the knowledge of the individuals named herein, along with the proper documents included from Marmero Law, the firm’s grasp of timelines, protocol, procedures and other issues, Marmero Law will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Marmero Law, LLC: **\$150.00 per hour**

F) Other Information:

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

Marmero Law will comply with all the General Terms and Conditions required by City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Marmero Law, LLC has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

Affirmative Action Statement

Attached

Non-Collusion Affidavit

Attached



RUDERMAN & ROTH, LLC

COUNSELLORS AT LAW

150 Morris Avenue, Suite 303 ♦ Springfield, New Jersey 07081
TEL 973.258.1288 ♦ FAX 973.258.1171

ALLAN C. ROTH, ESQ.
New Jersey · Illinois · District of Columbia

PLEASE REPLY TO:
2 Tilton Place
Holmdel, NJ 07733

BID PROPOSAL FORM **RESPONDENT MUST COMPLETE**

WE THE UNDERSIGNED PROPOSE LEGAL SERVICES FOR SPECIAL OUTSIDE COUNSEL PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

HOURLY RATE

\$170.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Springfield, New Jersey.

COMPANY Ruderman & Roth, L.L.C.

ADDRESS 150 Morris Avenue, Suite 303

ADDRESS Springfield, NJ 07081

FED.ID # 83-2719751 _____

NAME Allan C. Roth

TELEPHONE 973-258-1288 _____

FAX 973-258-1171

EMAIL aroth#rrlaborlaw.com

DATE 5-10-21 _____

SIGNATURE  _____

5

**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

\$170.00 per hour for Shareholders
\$135.00 per hour for Other Attorneys
\$85.00 per hour for Paralegals

HOURLY RATE

Prudence M. Higbee, Esq.

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation Partnership or Individual under the laws of the State of New Jersey having its principal office at 8000 Midlantic Drive, Suite 300 S, Mt. Laurel, NJ 08054

COMPANY Capehart & Scatchard, P.A.
ADDRESS 8000 Midlantic Drive, Suite 300S, Mt. Laurel, NJ 08054
ADDRESS _____
FED. ID # 22-1908951

NAME Prudence M. Higbee, Esq.
TELEPHONE 856.234.6800

FAX 856.439.3168

EMAIL phigbee@capehart.com

DATE May, 2021

SIGNATURE Prudence M. Higbee



NEW JERSEY
NEW YORK

61 SOUTH PARAMUS ROAD
PARAMUS, NEW JERSEY 07652

FRANCIS J. BORIN, ESQ.
FBORIN@DECOTIISLAW.COM
201.907.5207

TELEPHONE: (201) 928-1100
TELEFAX: (201) 928-0588
WWW.DECOTIISLAW.COM

FEE PROPOSAL

Legal Services – Insurance Litigation and Insurance Law Related Matters

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for insurance litigation and insurance law related matters; we will, however, be more than willing to tailor a fee structure that meets the City’s needs:

Hourly Rate: We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

Travel Time: Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

Mileage, Tolls and Parking: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

LA CORTE, BUNDY, VARADY & KINSELLA
ATTORNEYS AT LAW



NICHOLAS S. LA CORTE (1911-1978)
GARY A. BUNDY
ROBERT F. VARADY*†
CHRISTOPHER J. KINSELLA*

989 BONNEL COURT
UNION, NJ 07083
(908) 810-0500
FAX: (908) 810-0513

CHRISTINA M. DIPALO*

97 APPLE STREET • SUITE 7
TINTON FALLS, NJ 07724

OF COUNSEL
JOHN F. MALONE
ANNE K. FRAWLEY

PLEASE FORWARD ALL MAIL
TO THE UNION OFFICE

E-Mail: RVarady@LBVKlaw.com

*NY BAR
†CERTIFIED CIVIL TRIAL ATTORNEY

May 12, 2021

Via UPS Overnight Mail

Isabel C. Garcia, QPA
City Hall
Division of Purchasing
319 East State Street
Trenton, NJ 08608

**Re: RFP 2021-15- Legal Services- Insurance Litigation and Other
Insurance Related Matters**

Dear Ms. Garcia:

The following is out price proposal for the provision of Request for Proposals: Legal Services for Insurance Litigation and Insurance Related Matters.

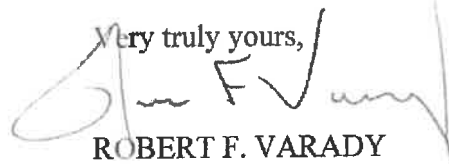
\$175.00 an hour for all shareholders or partner attorneys

\$135.00 an hour for all other attorneys

\$85.00 an hour for paralegals

We do not charge for photocopying or postage.

Very truly yours,



ROBERT F. VARADY

FEE SCHEDULE

The hourly rate for professional and paraprofessional legal services for City of Trenton depending on the nature of the matter will be:

Shareholders	\$175
Counsel/Of Counsel/Associates	\$135
Paralegal	\$85

All non-paralegal work will be performed by a shareholder.

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, fax transmissions, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.

Administrative Fees

Photocopying	\$.20 per copy
Courier Service	At cost
Telephone calls	Included in hourly rate
Faxes	no charge
Postage	At cost
Travel/mileage	\$.58 cost per mile



Price Proposal

We propose the following fee arrangement:

- Partners/Counsel: \$175/hour
- Associates: \$135/hour
- Paralegals: \$85/hour

- Costs of photocopies with our vendor are:
 - \$0.10 per page for black and white copies
 - \$1.09 per page for color copies
 - \$15 for every 250 pages for converting documents to a C.D.
 - \$40 for DVD

- Costs for postage with the United States Postal Service are utilized at their current rates for general postage and certified mail.

- Costs for Lawyers Service deliveries are \$4.35 per item effective January 1st, 2019.

Respondent's Cost Proposal



Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton.

Partners	\$175.00/hour
All other attorneys	\$135.00/hour
Paralegals	\$85.00/hour

ANTONELLI KANTOR, P.C.

By: 

Jarrid H. Kantor, Partner



**Malamut
& Associates** LLC
ATTORNEYS AT LAW



Cherry Hill Office
457 Haddonfield Road, Suite 500
Cherry Hill, New Jersey 08002
P 856 424 1808

Princeton Office
100 Overlook Center, 2nd Floor
Princeton, New Jersey 08540
P 877 567 5293

Hoboken Office
221 River Street, 9th Floor
Hoboken, New Jersey 07030
P 877 567 5293

Compensation Proposal.

Malamut and Associates has a long-standing commitment to staffing client matters according to the task at hand, utilizing shareholders, associates, and paralegals where required in order to deliver the best product and service in an effective and cost-efficient manner.

It has been our practice to base all legal services on an hourly fee rather than a retainer. Our current hourly rate is \$175.00 per hour for partners. We would invoice you monthly for work performed during the preceding calendar month. Out-of-pocket expenses would be charged at our actual cost, without application of any mark up. Out-of-pocket expenses include, but are not limited to, records we pay for, transcripts we pay for, but not mileage to court or meetings.

Other associate attorneys at the firm may assist where necessary and appropriate. The maximum rate that the firm will charge for those attorneys' services will be \$135.00 per hour. Paralegal services will be charged at \$85.00 per hour.

10

ABILITY TO PROVIDE SERVICES IN A TIMELY MANNER

Rainone Coughlin Minchello LLC's office is based in Iselin, New Jersey providing our attorneys convenient access to the City of Trenton. The Firm's close locale gives the attorneys availability to attend the regular public meetings of the City and any other meetings requested by City Administration.

Rainone Coughlin and Minchello LLC is equipped with the latest equipment and software to facilitate the performance of tasks undertaken on behalf of the City of Trenton.

This office is staffed by several skilled and experienced staff members which include administrative assistants and paralegals with several years of experience with regard specifically to improvement authority issues.

PAYMENT CONDITIONS AND RATE SCHEDULES

During the calendar year 2021 Rainone Coughlin Minchello proposed to provide legal services at the following hourly rates: One Hundred Seventy-Five Dollars (\$175.00) per hour for Partners, One Hundred Thirty-Five Dollars per hour (\$135.00) for Associates and Eighty-Five Dollars per hour for paralegals for all services required. While this rate represents a significant discount to the City from our standard rates, we are cognizant of the financial constraints placed upon public entities, and we are amenable to negotiating our fee, if requested.

We further propose the following fees for expenses:

Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

13

**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE \$175-partners \$135-attorneys \$85-paralegals

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of NEW JERSEY having its principal office at 10 PARSONAGE RD, SUITE 300, EDISON, NJ 08837

COMPANY Biancamano & Di Stefano, P.C.
ADDRESS 10 Parsonage Road, Suite 300
ADDRESS Edison, NJ 08837
FED. ID # 22-3372746

NAME Joseph V. Biancamano
TELEPHONE 732-549-0220

FAX 732-549-0068

EMAIL j.biancamano@bdlawfirm.com

DATE 5/10/21

SIGNATURE _____

14

FLORIO ♦ KENNY ♦ RAVAL, L.L.P.

ATTORNEYS AT LAW

125 CHUBB AVENUE
SUITE 310 N
LYNDHURST, NEW JERSEY 07071
PHONE: (201) 659-8011
FAX: (201) 659-8511

E-MAIL: MAIN@FKRLAW.COM

WEBSITE: WWW.FKRLAW.COM

EDWARD J. FLORIO
BERNARD F. KENNY, JR.
NITA G. RAVAL
CHRISTOPHER K. HARRIOTT

CHRISTIAN M. HIBINSEI
ALEXANDER J. CORRADO
EMILY M. MOWER

COUNSEL
KEITH KANDEL^

*ADMITTED TO NJ & NY BAR
^CERTIFIED AS A WORKERS'
COMPENSATION ATTORNEY

May 4, 2021

Isabel C. Garcia, QPA
Purchasing Agent
City of Trenton
City Hall
Division of Purchasing
319 East State Street, 1st Floor
Trenton, New Jersey 08608

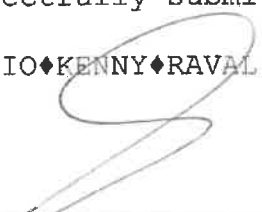
**RE: FEE PROPOSAL FOR THE POSITION OF LEGAL SERVICES - INSURANCE
LITIGATION AND INSURANCE RELATED MATTERS (RFP2021-15)**

Dear Ms. Garcia:

We propose a rate of \$175.00 per hour per partners, \$135.00 per hour per associate attorneys, and \$85.00 per hour per paralegals for the term of the Contract.

Respectfully submitted,

FLORIO♦KENNY♦RAVAL, L.L.P.



EDWARD J. FLORIO
eflorio@fkrlaw.com

Writer's direct email address:
EJF/mc

{00871556}

MICHAEL A. ARMSTRONG & ASSOCIATES, LLC

Counselors at Law
79 MAINBRIDGE LANE
WILLINGBORO, NEW JERSEY 08046



MICHAEL A. ARMSTRONG+
Email: maa@armstronglawfirm.com

CRISTAL M. HOLMES-BOWIE
Email: chb@armstronglawfirm.com

MORRISON KENT FAIRBAIRN+
Email: mkf@armstronglawfirm.com

TELEPHONE: (609) 877-5511
FACSIMILE: (609) 877-7755

+MEMBER NJ NY & GA BARS

+MEMBER NJ & PA BARS



CITY OF TRENTON RFP 2021-15

Legal Services – Insurance Litigation and Insurance Related Matters

Price proposal

<u>Rate Per Hour</u>	<u>Services of</u>
\$ 175.00	Michael A. Armstrong
\$ 135.00	Associate Attorneys
\$ 85.00	Paralegals

Brian J. Aloia, Esq.
NJ, NY BARS
brian@aloialawfirm.com

ALOIA LAW FIRM LLC

2 Broad Street, Suite 510
Bloomfield, New Jersey 07003
(973) 337-6626/(973) 337-6535(fax)



May 3, 2021

Isabel C. Garcia, QPA
Purchasing Agent
Division of Purchasing
1st Floor
319 East State Street
Trenton, NJ 08608

Re: RFP2021-15
Request for Proposals for Legal Services –Insurance Litigation and Insurance
Related Matters for the City of Trenton Department of Law

Dear Ms. Garcia:

Kindly accept the enclosed as ALOIA LAW FIRM LLC's formal price proposal in conjunction with the ALOIA LAW FIRM LLC submission to provide legal services to the City of Trenton.

ALOIA LAW FIRM LLC's formal price proposal is as follows:

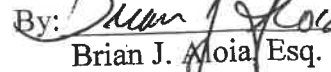
1. \$175.00 per hour for partners;
2. \$135.00 per hour for associates; and
3. \$85.00 per hour for paralegals.

The firm only charges for administrative type fees actually incurred such as postage, experts or outside copying fees incurred for large projects that are required to be sent out for copying.

Should you have any questions after you review the formal price proposal, please feel free to call me.

Very truly yours,

ALOIA LAW FIRM LLC

By: 
Brian J. Aloia, Esq.
Member of the Firm

BJA/bc
Enclosure

17

- 10. Defense Counsel, Garden State Municipal JIF – 2013 to present
- 11. Litigation Counsel, County of Morris – 2008 to present

A summary of representative matters includes:

- 1. Millennium Healthcare of Clifton, LLC, Attorney in fact for JVR v. County of Passaic, PAS-L-1099-19: Defended County of Passaic against breach of contract claim for unreimbursed medical expenses. Successfully resolved for an amount significantly below initial demand.
- 2. Antonia Romano v. Borough of Hasbrouck Heights, BER-L-8310-16: Defended Borough of Hasbrouck Heights against tort claims arising out of slip and fall on sidewalk. Successfully obtained summary judgment and dismissal of Borough.
- 3. Morales v. Union City, et al., HUD-L-3716-18, Defended City of Union City in personal injury arising from explosion in apartment building. Plaintiff alleged negligent inspection by City. Successfully resolved for an amount significantly below demand.
- 4. Gradaille v. Township of Belleville, et al., ESX-L-4240-17, Defended Township of Belleville arising out of tort claim involving personal injury from motor vehicle falling into sink hole on Township road. Successfully obtained summary judgment and dismissal of Township.
- 5. Benenato v. Township of Nutley, et al., ESX-L-7188-18: Defended Township of Nutley against tort claims arising out of slip and fall on sidewalk. Successfully obtained summary judgment and dismissal of Township.

Fees

Inglesino, Webster, Wyciskala & Taylor, LLC is willing to negotiate fees acceptable to the City and will execute the City’s form of Professional Services Contract.

References

We have no doubt that any of our existing clients, including those noted in this proposal would attest to service and quality being the hallmarks of working with our Firm’s attorneys. We work hard to achieve the best results for our clients - at the negotiating table when possible, and in court when necessary. Client satisfaction has always been, and shall remain, our number one goal. Therefore, we are proud to provide you with just a few of our references for your review:

James Piro, Esq.
 Piro, Zinna, Cifelli Paris & Genitempo
 360 Passaic Avenue
 Nutley, New Jersey 07011
 (973) 661-0710

Aymen Aboushi, Esq.
 Corporation Counsel – City of Paterson
 155 Market Street
 Paterson, New Jersey 07505
 (973) 321-1367