

**BID2021-25 LABORATORY ANALYSIS, TESTING AND MONITORING FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER BID OPENING 4/15/2021 AT 11:00AM**

|  |  |  |  |
|--|--|--|--|
| BID2021-25 LABORATORY ANALYSIS, TESTING AND MONITORING FOR A PERIOD OF ONE (1) YEAR WITH AN OPTION TO EXTEND ONE (1) YEAR FOR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER |  |  |  |
| NUMBER OF RESPONDENTS:   | <b>3</b>   |  |  |
| NAME OF BIDDER   | <b>ALS GROUP USA CORP DBA ALS ENVIRONMENTAL</b>                          | <b>EUROFINS EATON ANALYTICAL, LLC</b>  | <b>GARDEN STATE LABORATORIES, INC.</b>               |
| ADDRESS  | P.O. BOX 975444  | 110 SOUTH HILL STREET  | 410 HILLSIDE AVENUE                                  |
| CITY, STATE, ZIP   | DALLAS, TX 75397-5444  | SOUTH BEND, IN 46617   | HILLSIDE, NJ 07205                                   |
| CONTACT NAME   | <b>SCOTT BRUNK</b>   | <b>RON MILKE</b>   | <b>HARVEY KLEIN</b>                                  |
| TELEPHONE  | 717-944-5541   | 574-233-4777   | 908-688-8900   |
| FAX  | 717-319-8537   | 574-233-8207   | 908-688-8966   |
| E-MAIL   | <a href="mailto:SCOTT.BRUNK@ALSGLOBAL.COM">SCOTT.BRUNK@ALSGLOBAL.COM</a> | <a href="mailto:RONALD.MILKE@EUROFINSET.COM">RONALD.MILKE@EUROFINSET.COM</a> | <a href="mailto:INFO@GSLABS.COM">INFO@GSLABS.COM</a> |
| STATEMENT OF OWNERSHIP DISCLOSURE  | INCLUDED   | INCLUDED   | INCLUDED   |
| AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE   | INCLUDED   | INCLUDED   | INCLUDED   |
| MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A   | INCLUDED   | INCLUDED   | INCLUDED   |
| ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA #1 DATED 4/8/2021  | INCLUDED   | INCLUDED   | INCLUDED   |
| NJ BUSINESS REGISTRATION CERTIFICATE OF CONTRACTOR   | PRIOR TO AWARD OF THE CONTRACT   | PRIOR TO AWARD OF THE CONTRACT   | PRIOR TO AWARD OF THE CONTRACT                       |
| EIC FROM CONTRACTOR  | PRIOR TO AWARD OF THE CONTRACT   | CERT.#49802 EXP. 07/15/2022  | CERT.#4860 EXP. 07/15/2021                           |
| DEBARMENT NOTICE   | N/A  | N/A  | N/A  |
| NON-COLLUSION AFFADAVIT  | INCLUDED   | INCLUDED   | INCLUDED   |
| AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE   | INCLUDED   | INCLUDED   | INCLUDED   |
| DISCLOSURE OF INVESTED ACTIVITIES IN IRAN  | INCLUDED   | INCLUDED   | INCLUDED   |
| ETHIC COMPLAINT DISCLOSURE   | REQUIRED FROM AWARDED VENDOR   | REQUIRED FROM AWARDED VENDOR   | REQUIRED FROM AWARDED VENDOR                         |
| EIC FROM CONTRACTOR  | REQUIRED FROM AWARDED VENDOR   | CERT.#49802 EXP. 07/15/2022  | CERT.#4860 EXP. 07/15/2021                           |
| CITY OF TRENTON RESIDENT EMPLOYMENT POLICY   | N/A  | N/A  | N/A  |
| CERTIFICATE OF INSURANCE   | REQUIRED FROM AWARDED VENDOR   | REQUIRED FROM AWARDED VENDOR   | REQUIRED FROM AWARDED VENDOR                         |
| 60-DAY EXTENSION COMPLIANCE  | YES  | YES  | YES  |
| COMPLIANCE WITH EMERGENCY SERVICES   | YES  | NO   | YES  |
| REFERENCES   | INCLUDED   | N/A  | INCLUDED   |
| EXCEPTIONS (IF ANY)  | NONE   | YES SEE ATTACHED \$55,648.00 (SEE ATTACHED BREAKDOWN OF PRICING)             | NONE \$79,800.00 (SEE ATTACHED BREAKDOWN OF PRICING) |
| TOTAL AMOUNT FOR ITEMS#1-8 FOR A PERIOD OF ONE (1) YEAR 2021   | \$49,997.00 (SEE ATTACHED BREAKDOWN OF PRICING)                          | \$55,648.00 (SEE ATTACHED BREAKDOWN OF PRICING)                              | \$79,800.00 (SEE ATTACHED BREAKDOWN OF PRICING)      |
| OPTION TO EXTEND ONE   |  |  |  |
| TOTAL AMOUNT FOR ITEMS#1-18 FOR AN OPTION TO EXTEND ONE (1) YEAR 2022  | \$49,997.00 (SEE ATTACHED BREAKDOWN OF PRICING)                          | \$55,648.00 (SEE ATTACHED BREAKDOWN OF PRICING)                              | \$79,800.00 (SEE ATTACHED BREAKDOWN OF PRICING)      |
| FATAL FLAW   | NONE   | NONE   | NONE   |

ALS Group USA  
 Corp DBA  
 ALS Environmental

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**SPECIFICATIONS FOR LABORATORY  
 ANALYSIS, TESTING, AND MONITORING  
 FISCAL YEAR 2021  
 PROPOSAL**

I (we) hereby certify that I (we) have read the contract together with the specifications attached. If awarded the contract hereby agree that I (we) shall comply with all of the terms and agreements.

I (we) agree to accept one payment after satisfactory completion of service.

| ITEM # | QUANTITY      | DESCRIPTION                                    | UNIT PRICE   | TOTAL PRICE        |
|--------|---------------|--|--------------|--------------------|
| 1      | 288 tests     | Trihalomethanes Testing                        | \$40.00      | \$11,520.00        |
| 2      | 240 tests     | TOC Testing                                    | \$18.00      | \$4,320.00         |
| 3      | 3 test        | Nitrate Testing                                | \$15.00      | \$45.00            |
| 4      | 1 test        | Phase II/V Volatile Organic Monitoring Testing | \$85.00      | \$85.00            |
| 5      | 1 sample set  | IOC's & Secondary Testing                      | \$250.00     | \$250.00           |
| 6      | 2 test        | Deionized water                                | \$437.50     | \$875.00           |
| 7      | 288 tests     | Haloacetic Acid Testing                        | \$65.00      | \$18,720.00        |
| 8      | 100 tests     | Iron & Manganese Testing                       | \$16.00      | \$1,600.00         |
| 9      | 36 tests      | Total Dissolved Solids                         | \$10.00      | \$360.00           |
| 10     | 4 sample sets | Lead & Copper                                  | \$18.00      | \$72.00            |
| 11     | 180 tests     | Zinc & Orthophosphate                          | \$21.00      | \$3,780.00         |
| 12     | 8 tests       | 1-4 Dioxane                                    | \$95.00      | \$760.00           |
| 13     | 8             | PFAS/PFOA/PFNA                                 | \$290.00     | \$2,320.00         |
| 14     | 8             | 1,2-Dibromo-3-chloropropane                    | \$80.00      | \$640.00           |
| 15     | 8             | 1,2,3-Trichloropropane                         | included     | included           |
| 16     | 8             | Ethylene Dibromide                             | included     | included           |
| 17     | 18            | MIB & Geosmin                                  | \$225.00     | \$4,050.00         |
| 18     | 40            | Phosphate                                      | \$15.00      | \$600.00           |
|        |               |  | <b>Total</b> | <b>\$49,997.00</b> |

**ANALYSIS, TESTING, AND MONITORING  
FISCAL YEAR 2022  
PROPOSAL**

**OPTION TO EXTEND ONE (1) YEAR**

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I (we) agree to accept one payment after satisfactory completion of service.

| <b>ITEM #</b> | <b>QUANTITY</b> | <b>DESCRIPTION</b>                             | <b>UNIT PRICE</b> | <b>TOTAL PRICE</b> |
|---------------|-----------------|--|-------------------|--------------------|
| 1             | 288 tests       | Trihalomethanes Testing                        | \$40.00           | \$11,520.00        |
| 2             | 240 tests       | TOC Testing                                    | \$18.00           | \$4,320.00         |
| 3             | 3 test          | Nitrate Testing                                | \$15.00           | \$45.00            |
| 4             | 1 test          | Phase II/V Volatile Organic Monitoring Testing | \$85.00           | \$85.00            |
| 5             | 1 sample set    | IOC's & Secondary Testing                      | \$250.00          | \$250.00           |
| 6             | 2 test          | Deionized water                                | \$437.50          | \$875.00           |
| 7             | 288 tests       | Haloacetic Acid Testing                        | \$65.00           | \$18,720.00        |
| 8             | 100 tests       | Iron & Manganese Testing                       | \$16.00           | \$1,600.00         |
| 9             | 36 tests        | Total Dissolved Solids                         | \$10.00           | \$360.00           |
| 10            | 4 sample sets   | Lead & Copper                                  | \$18.00           | \$72.00            |
| 11            | 180 tests       | Zinc & Orthophosphate                          | \$21.00           | \$3,780.00         |
| 12            | 8 tests         | 1-4 Dioxane                                    | \$95.00           | \$760.00           |
| 13            | 8               | PFAS/PFOA/PFNA                                 | \$290.00          | \$2,320.00         |
| 14            | 8               | 1,2-Dibromo-3-chloropropane                    | \$80.00           | \$640.00           |
| 15            | 8               | 1,2,3-Trichloropropane                         | included          | included           |
| 16            | 8               | Ethylene Dibromide                             | included          | included           |
| 17            | 18              | MIB & Geosmin                                  | \$225.00          | \$4,050.00         |
| 18            | 40              | Phosphate                                      | \$15.00           | \$600.00           |
|               |                 |  | <b>Total</b>      | <b>\$49,997.00</b> |

Eurofins Eaton  
Analytical, LLC

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**SPECIFICATIONS FOR LABORATORY  
ANALYSIS, TESTING, AND MONITORING  
FISCAL YEAR 2021  
PROPOSAL**

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| ITEM # | QUANTITY      | DESCRIPTION                                    | UNIT PRICE   | TOTAL PRICE        |
|--------|---------------|--|--------------|--------------------|
| 1      | 288 tests     | Trihalomethanes Testing                        | \$45.00      | \$12,960.00        |
| 2      | 240 tests     | TOC Testing                                    | \$20.00      | \$4,800.00         |
| 3      | 3 test        | Nitrate Testing                                | \$18.00      | \$54.00            |
| 4      | 1 test        | Phase II/V Volatile Organic Monitoring Testing | \$910.00     | \$910.00           |
| 5      | 1 sample set  | IOC's & Secondary Testing                      | \$220.00     | \$220.00           |
| 6      | 2 test        | Deionized water                                | \$240.00     | \$480.00           |
| 7      | 288 tests     | Haloacetic Acid Testing                        | \$75.00      | \$21,600.00        |
| 8      | 100 tests     | Iron & Manganese Testing                       | \$18.00      | \$1,800.00         |
| 9      | 36 tests      | Total Dissolved Solids                         | \$12.00      | \$432.00           |
| 10     | 4 sample sets | Lead & Copper                                  | \$18.00      | \$72.00            |
| 11     | 180 tests     | Zinc & Orthophosphate                          | \$29.00      | \$5,220.00         |
| 12     | 8 tests       | 1-4 Dioxane                                    | \$120.00     | \$960.00           |
| 13     | 8             | PFAS/PFOA/PFNA                                 | \$180.00     | \$1,440.00         |
| 14     | 8             | 1,2-Dibromo-3-chloropropane                    | \$35.00      | \$280.00           |
| 15     | 8             | 1,2,3-Trichloropropane                         | \$35.00      | \$280.00           |
| 16     | 8             | Ethylene Dibromide                             | \$35.00      | \$280.00           |
| 17     | 18            | MIB & Geosmin                                  | \$170.00     | \$3,060.00         |
| 18     | 40            | Phosphate                                      | \$20.00      | \$800.00           |
|        |               |  | <b>Total</b> | <b>\$55,648.00</b> |

**ANALYSIS, TESTING, AND MONITORING  
FISCAL YEAR 2022  
PROPOSAL**

**OPTION TO EXTEND ONE (1) YEAR**

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| <b>ITEM #</b> | <b>QUANTITY</b> | <b>DESCRIPTION</b>                             | <b>UNIT PRICE</b> | <b>TOTAL PRICE</b> |
|---------------|-----------------|--|-------------------|--------------------|
| 1             | 288 tests       | Trihalomethanes Testing                        | \$45.00           | \$12,960.00        |
| 2             | 240 tests       | TOC Testing                                    | \$20.00           | \$4,800.00         |
| 3             | 3 test          | Nitrate Testing                                | \$18.00           | \$54.00            |
| 4             | 1 test          | Phase II/V Volatile Organic Monitoring Testing | \$910.00          | \$910.00           |
| 5             | 1 sample set    | IOC's & Secondary Testing                      | \$220.00          | \$220.00           |
| 6             | 2 test          | Deionized water                                | \$240.00          | \$480.00           |
| 7             | 288 tests       | Haloacetic Acid Testing                        | \$75.00           | \$21,600.00        |
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| 10            | 4 sample sets   | Lead & Copper                                  | \$18.00           | \$72.00            |
| 11            | 180 tests       | Zinc & Orthophosphate                          | \$29.00           | \$5,220.00         |
| 12            | 8 tests         | 1-4 Dioxane                                    | \$120.00          | \$960.00           |
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| 16            | 8               | Ethylene Dibromide                             | \$35.00           | \$280.00           |
| 17            | 18              | MIB & Geosmin                                  | \$170.00          | \$3,060.00         |
| 18            | 40              | Phosphate                                      | \$20.00           | \$800.00           |
|               |                 |  | <b>Total</b>      | <b>\$55,648.00</b> |

**SPECIFICATIONS FOR LABORATORY  
ANALYSIS, TESTING, AND MONITORING  
FISCAL YEAR 2021  
PROPOSAL**

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| 2      | 240 tests               | TOC Testing  | \$20.00        | \$4,800.00         |
| 3      | 3 test                  | Nitrate Testing  | \$20.00        | \$60.00            |
| 4      | 1 test                  | Phase II/V Volatile Organic Monitoring Testing <sup>*partially subbed to ALS</sup> | \$1,400.00     | \$1,400.00         |
| 5      | 1 sample set            | IOC's & Secondary Testing  | \$400.00       | \$400.00           |
| 6      | 2 test                  | Deionized water  | \$350.00       | \$700.00           |
| 7      | 288 tests               | Haloacetic Acid Testing  | \$120.00       | \$34,560.00        |
| 8      | 100 tests               | Iron & Manganese Testing   | \$20.00        | \$2,000.00         |
| 9      | 36 tests                | Total Dissolved Solids   | \$20.00        | \$720.00           |
| 10     | 4 sample sets           | Lead & Copper  | \$20.00        | \$80.00            |
| 11     | 180 tests               | Zinc & Orthophosphate  | \$35.00        | \$6,300.00         |
| 12     | 8 tests                 | 1-4 Dioxane <sup>*subbed to Eaton</sup>  | \$150.00       | \$1,200.00         |
| 13     | <del>8</del> 4 samples* | PFAS/PFOA/PFNA <sup>*subbed to Eaton</sup>   | \$275.00       | \$1,100.00         |
| 14     | <del>8</del> 4 samples* | 1,2-Dibromo-3-chloropropane  | \$115.00       | \$460.00           |
| 15     | <del>8</del> 4 samples* | 1,2,3-Trichloropropane   | Included above | Included above     |
| 16     | <del>8</del> 4 samples* | Ethylene Dibromide   | Included above | Included above     |
| 17     | 18                      | MIB & Geosmin <sup>*subbed to Eaton</sup>  | \$350.00       | \$6,300.00         |
| 18     | 40                      | Phosphate  | \$25.00        | \$1,000.00         |
|        |                         |  | <b>Total</b>   | <b>\$79,800.00</b> |

#14, 15 & 16 are all run by Method 504.1

\*PFAS, PFOA & PFNA may require the analysis of a field blank. If this occurs, additional charges will be incurred.

**ANALYSIS, TESTING, AND MONITORING  
FISCAL YEAR 2022  
PROPOSAL**

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| 4      | 1 test                  | Phase II/V Volatile Organic Monitoring Testing *partially subbed to ALS | \$1,400.00     | \$1,400.00         |
| 5      | 1 sample set            | IOC's & Secondary Testing   | \$400.00       | \$400.00           |
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| 13     | <del>8</del> *4 samples | PFAS/PFOA/PFNA <sup>subbed to Eaton</sup>                               | \$275.00       | \$1,100.00         |
| 14     | <del>8</del> *4 samples | 1,2-Dibromo-3-chloropropane   | \$115.00       | \$460.00           |
| 15     | <del>8</del> *4 samples | 1,2,3-Trichloropropane  | Included above | Included above     |
| 16     | <del>8</del> *4 samples | Ethylene Dibromide  | Included above | Included above     |
| 17     | 18                      | MIB & Geosmin *subbed to Eaton  | \$350.00       | \$6,300.00         |
| 18     | 40                      | Phosphate   | \$25.00        | \$1,000.00         |
|        |                         |   | <b>Total</b>   | <b>\$79,800.00</b> |

\*PFAS, PFOA & PFNA may require the analysis of a field blank. If this occurs, additional charges will be incurred.

#14, 15, & 16 are all run by Method 504.1