





## PRICE FORM

**Professional Landscape Architectural and Engineering Services  
For  
Design Development, Permitting, And Construction Document Preparation  
Scarpati Property Park Design  
Trenton, New Jersey**

An Officer of the Respondent Firm must sign and date this Price Form and return with the proposal.

<b>Description</b>	<b>Unit</b>	<b>Qty.</b>	<b>Unit price (\$)</b>	<b>Total (\$)</b>
Task 1 – Kick off meeting	LS	1	\$1,000	\$1,000
Task 2- Property Survey	LS	1	\$7,880	\$7,880
Task 3 - Schematic Design	LS	1	\$9,400	\$9,400
Task 4: Outreach	LS	1	\$1,150	\$1,150
Task 5: Design Development	LS	1	\$18,000	\$18,000
Task 6- Permitting	LS	1	\$14,725	\$14,725
Task 7 - Construction Documents	LS	1	\$8,455	\$8,455
Task 8 – Assistance with Bidding	LS	1	\$2,375	\$2,375
<b>TOTAL BASE BID</b>				<b>\$62,985</b>
Alternate: Construction Phase Support Services	Hr	60	\$6,965	\$6,965
<b>TOTAL BASE BID PLUS ALTERNATE</b>				<b>\$69,950</b>

Note: "LS" = Lump Sum



---

Senior Project Consultant.....	\$215.00/hr.
Project Consultant .....	\$190.00/hr.
Senior Project Manager.....	\$180.00/hr.
Project Manager .....	\$170.00/hr.
Senior Engineer.....	\$165.00/hr.
Project Engineer .....	\$140.00/hr.
Senior Staff Engineer .....	\$115.00/hr.
Staff Engineer .....	\$100.00/hr.
Licensed Site Remediation Professional (LSRP) .....	\$180.00/hr.
Professional Geologist.....	\$145.00/hr.
Senior Environmental Specialist.....	\$145.00/hr.
Senior Environmental Scientist .....	\$135.00/hr.
Environmental Project Coordinator .....	\$125.00/hr.
Environmental Engineer .....	\$110.00/hr.
Environmental Scientist.....	\$105.00/hr.
Environmental Permitting Assistant .....	\$95.00/hr.
Environmental Technician .....	\$90.00/hr.
Licensed Landscape Architect .....	\$150.00/hr.
Landscape Designer.....	\$105.00/hr.
Professional Planner.....	\$140.00/hr.
Professional Land Surveyor .....	\$185.00/hr.
Senior Designer.....	\$135.00/hr.
Designer .....	\$120.00/hr.
Senior Drafter .....	\$105.00/hr.
Drafter.....	\$95.00/hr.
Technical Coordinator .....	\$85.00/hr.
Survey Party Chief.....	\$125.00/hr.
Senior Survey Technician.....	\$115.00/hr.
Survey Technician .....	\$95.00/hr.
Survey Field Crew (two person) .....	\$210.00/hr.
Survey Field Crew Robotic (1 person) .....	\$180.00/hr.
Lab Supervisor .....	\$105.00/hr.
Resident Engineer .....	\$115.00/hr.
Senior Field Representative.....	\$90.00/hr.
Field Representative.....	\$85.00/hr.
Field Technician .....	\$70.00/hr.
Staff Professional .....	\$60.00/hr.
Technical Assistant .....	\$75.00/hr.
Administrative Services .....	\$65.00/hr.



## PRICE FORM

**Professional Landscape Architectural and Engineering Services  
For  
Design Development, Permitting, And Construction Document Preparation  
Scarpati Property Park Design  
Trenton, New Jersey**

An Officer of the Respondent Firm must sign and date this Price Form and return with the proposal.

Description	Unit	Qty.	Unit price (\$)	Total (\$)
Task 1 – Kick off meeting	LS	1	\$897.00	\$897.00
Task 2- Property Survey	LS	1	\$4,889.00	\$4,889.00
Task 3 - Schematic Design	LS	1	\$9,621.00	\$9,621.00
Task 4: Outreach	LS	1	\$2,559.00	\$2,559.00
Task 5: Design Development	LS	1	\$21,526.00	\$21,526.00
Task 6- Permitting	LS	1	\$30,377.00	\$30,377.00
Task 7 - Construction Documents	LS	1	\$9,686.00	\$9,686.00
Task 8 – Assistance with Bidding	LS	1	\$3,490.00	\$3,490.00
<b>TOTAL BASE BID</b>				<b>\$83,045.00</b>
Alternate: Construction Phase Support Services	Hr	60	\$135.00	\$8,100.00
<b>TOTAL BASE BID PLUS ALTERNATE</b>				<b>\$91,145.00</b>

Note: "LS" = Lump Sum



















**Price Schedule**

Our work will be completed at the hourly rates listed below.



Michelle M. Taylor, AICP, PP  
 Scott D. Taylor, AICP, PP, LLA, LEED AP

Steven Lennon, LLA, PP

Russell Sewekow, LLA  
 Holly M. Pasqua, Office Manager

- Community Planning
- Landscape Architecture
- Municipal Consulting
- Streetscape Design
- Economic Development
- Parks and Recreation

2020 HOURLY RATE SCHEDULE

<b>Graphic Artist</b> .....	<b>\$70.00</b>
<b>Zoning Technician</b> .....	<b>\$73.00</b>
<b>Junior Planner/ Landscape Architect (Unlicensed)</b> .....	<b>\$96.00</b>
<b>Planner/ Landscape Architect (Licensed)</b> .....	<b>\$132.00</b>
<b>Senior Planner/Landscape Architect</b> .....	<b>\$140.00</b>
<b>Projects Director - (Steven Lennon, LLA, PP)</b> .....	<b>\$148.00</b>
<b>Principal- (Michelle M. Taylor, AICP, PP; Scott D. Taylor, LLA, AICP, PP; LEED AP)</b> .....	<b>\$162.00</b>

**WBE•SBE**  
 Woman Business  
 Enterprise  
 •  
 Small Business  
 Enterprise

Respectfully submitted,  
**Taylor Design Group, Inc.**

\_\_\_\_\_  
 Scott D. Taylor, AICP, PP, LLA, LEED AP  
 Vice President

Date: 6.24.20

**Taylor Design Group, Inc.**  
 131 Hartford Road  
 Mount Laurel, NJ 08054

T. 856.810.3443  
 W. TDGplanning.com

5

Matrix New World Engineering, Land Surveying  
and Landscape Architecture, PC  
442 State Route 35, 2<sup>nd</sup> Floor  
Eatontown, NJ 07724  
732.588.2999 F: 973.240.1818  
www.matrixnewworld.com WBE/DBE/SBE

**MATRIX**NEWORLD  
Engineering Progress

**PRICE FORM**

**Professional Landscape Architectural and Engineering Services  
For  
Design Development, Permitting, and Construction Document Preparation  
Scarpati Property Park Design  
Trenton, New Jersey**

Description	Unit	Qty.	Unit Price (\$)	Total (\$)
Task 1 – Kick-off Meeting	LS	1	\$2,500	\$2,500
Task 2 – Property Survey	LS	1	\$11,100	\$11,100
Task 3 – Schematic Design	LS	1	\$7,000	\$7,000
Task 4 – Outreach	LS	1	\$3,500	\$3,500
Task 5 – Design Development	LS	1	\$24,000	\$24,000
Task 6 – Permitting	LS	1	\$43,400	\$43,400
Task 7 – Construction Documents	LS	1	\$9,200	\$9,200
Task 8 – Assistance with Bidding	LS	1	\$5,000	\$5,000
<b>TOTAL BASE BID</b>				\$105,700
Alternate: Construction Phase Support Services	HR	60	\$145	\$8,700
<b>TOTAL BASE BID PLUS ALTERNATE</b>				\$114,400

One-Hundred Fourteen Thousand Four-Hundred Dollars and No Cents  
Total amount in words

\$114,400  
Total amount in numbers

## 2020 PERSONNEL RATES

TITLE	HOURLY RATE
Principal	\$170.00
Senior Technical Director	\$160.00
Senior Project Manager	\$155.00
Technical Director	\$155.00
Senior Technical Manager	\$145.00
Project Manager	\$145.00
Senior Project Professional	\$140.00
Technical Manager	\$140.00
Project Professional	\$135.00
Senior Project Specialist	\$135.00
Project Specialist	\$130.00
Senior Technical Professional	\$125.00
One-Man Robotic Crew	\$120.00
Technical Professional	\$115.00
Senior Technical Specialist	\$105.00
Technical Specialist	\$100.00
Senior Data/Field Specialist	\$90.00
Data/Field Specialist	\$85.00
Senior Technical Assistant	\$80.00
Technical Assistant	\$75.00
Junior Technical Assistant	\$70.00
Junior Data/Field Technician	\$60.00

## 2020 REIMBURSABLE EXPENSES

ITEM	FEE
Black & White Copy 8½ x 11	\$ 0.20/sheet
Black & White Copy 8½ x 14	\$ 0.30/sheet
Black & White Copy 11 x 17	\$ 0.40/sheet
Black & White Copy 18 x 24	\$ 1.45/sheet
Black & White Copy 24 x 36	\$ 2.85/sheet
Black & White Copy 30 x 42	\$ 4.25/sheet
Color Copy 8½ x 11	\$ 0.40/sheet
Color Copy 11 x 17	\$ 0.80/sheet
Color Copy 24 x 36	\$27.00/sheet
Color Copy 30 x 42	\$40.00/sheet
Mylar 24 x 36	\$27.00/sheet
Mylar 30 x 42	\$40.00/sheet
CD	\$50.00/disc
Robotic per diem	\$249.00
Scanner per diem	\$400.00
Subconsultants	115% of cost
Out-of-pocket expenses	115% of cost

**Additional reimbursables include, but are not limited to, delivery expenses and mileage charged at Federal prevailing rates.**

6

### PRICE FORM

**Professional Landscape Architectural and Engineering Services  
For  
Design Development, Permitting, And Construction Document Preparation  
Scarpati Property Park Design  
Trenton, New Jersey**

An Officer of the Respondent Firm must sign and date this Price Form and return with the proposal.

Description	Unit	Qty.	Unit price (\$)	Total (\$)
Task 1 – Kick off meeting	LS	1	\$1,200	\$1,200
Task 2- Property Survey	LS	1	\$8,500	\$8,500
Task 3 - Schematic Design	LS	1	\$12,500	\$12,500
Task 4: Outreach	LS	1	\$2,800	\$2,800
Task 5: Design Development	LS	1	\$28,900	\$28,900
Task 6- Permitting	LS	1	\$27,900	\$27,900
Task 7 - Construction Documents	LS	1	\$23,300	\$23,300
Task 8 – Assistance with Bidding	LS	1	\$5,600	\$5,600
<b>TOTAL BASE BID</b>				\$110,700
Alternate: Construction Phase Support Services	Hr	60	\$7,500	\$7,500
<b>TOTAL BASE BID PLUS ALTERNATE</b>				\$118,200

Note: "LS" = Lump Sum



7

**PRICE FORM**

**Professional Landscape Architectural and Engineering Services  
For  
Design Development, Permitting, And Construction Document Preparation  
Scarpati Property Park Design  
Trenton, New Jersey**

An Officer of the Respondent Firm must sign and date this Price Form and return with the proposal.

Description	Unit	Qty.	Unit price (\$)	Total (\$)
Task 1 – Kick off meeting	LS	1		2,473.50
Task 2- Property Survey	LS	1		10,780.00
Task 3 - Schematic Design	LS	1		17,313.20
Task 4: Outreach	LS	1		1,150.00
Task 5: Design Development	LS	1		29,939.00
Task 6- Permitting	LS	1		29,829.00
Task 7 - Construction Documents	LS	1		17,390.00
Task 8 – Assistance with Bidding	LS	1		5,550.00
<b>TOTAL BASE BID</b>				
Alternate: Construction Phase Support Services	Hr	60		7,500.00
<b>TOTAL BASE BID PLUS ALTERNATE</b>				122,124.70

Note: "LS" = Lump Sum



## Marvel Architects

145 Hudson Street  
New York, NY 10013

- Irrigation Designer

Other consultants not included in this proposal, to be retained by the Owner for this project may include:

- Code Consultant
- Waste Handling
- Voice and Data Information Technology / Security
- Graphics & Signage

Compensation for consultants retained by the Architect, other than those listed in this agreement, will be the amount invoiced to the client plus twenty percent (20%).

### **FEE PROPOSAL**

The proposed fee for basic services described above is \$448,725 as outlined in the Fee Distribution Schedule attached. The fee is subject to negotiation after evaluation of existing information available.

This fee includes a lump sum fee of \$425,025 for design and engineering services and a fee for Construction Phase Support Services to be charged on an hourly basis not to exceed 60 hours (\$23,700) without prior approval from Owner.

This fee is based upon the estimated construction costs range of \$4,000,000 – 6,000,000. In the event the construction costs exceed this range, this fee will be adjusted proportionally as the estimated construction costs are approved at the conclusion of each phase.

The design and engineering service phase of the project is anticipated to have a duration of 6.5 months. The Construction phase support services are limited to 60 hours.

### **FEE SCHEDULE AND TIMELINE**

See attached price form and fee distribution chart.

---

DESIGN DEVELOPMENT AND PERMITTING AT SCARFATI SITE IN TRENTON, NJ  
PROPOSAL FOR LANDSCAPE ARCHITECTURAL SERVICES  
June 30, 2020

Marvel Architects, PLLC 145 Hudson Street New York, NY 10013 www.marvelarchitects.com 212.616.0420

Page 3 of 8

## Marvel Architects

145 Hudson Street  
New York, NY 10013

### BILLING AND DOCUMENTS

Invoices will be issued monthly and will be based upon time accumulated or % complete of the lump sum fee. Invoices are due upon receipt. A non-refundable retainer of \$10,000 shall be paid upon signing of the agreement and will be credited against the final fee invoice. Invoices not paid within 30 days of issuance will thereafter accrue interest at 8% compounded monthly.

### HOURLY RATES (2020):

Principal	\$330.00/hour
Partner/Director	\$300.00/hour
Associate	\$265.00/hour
Architect	\$210.00/hour
Sr. Designer	\$185.00/hour
Jr. Designer	\$135.00/hour
Administrative	\$90.00/hour

### REIMBURSABLE EXPENSES

Above and beyond the architect's fees are reimbursable expenses. These normally include printing, travel, messengers, and other expenses directly relating to your project. These costs will be billed at 1.15 times the actual cost. Records of Reimbursable Expenses shall be available to the Owner upon request.

### PRESENTATION MODELS

Marvel maintains a fully operational model shop and is also able to produce presentation quality graphic renderings. Through the normal course of project work MA may produce models and or graphic materials suitable for internal and Owner design and review purposes. However, if special presentation model(s) or rendering(s) are required for specific events, presentations or other non-design related reason; this will be treated as a separate proposal.

### ADDITIONAL SERVICES:

On occasion, there are additional tasks to be performed that are outside the scope of basic services that may be cause for negotiated additional services to be charged based upon a lump sum or hourly basis.

DESIGN DEVELOPMENT AND PERMITTING AT SCARRATI SITE IN TRENTON, NJ  
PROPOSAL FOR LANDSCAPE ARCHITECTURAL SERVICES  
JUNE 30, 2020

Marvel Architects, PLLC 145 Hudson Street New York, NY 10013 www.marvelarchitects.com 212.616.0420