RFP2020-19 LEGAL SERVICES INSURANCE LITIGATION AND INSURANCE RELATED MATTERS FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 6/9/2020 AT 11:00AM

		1		T	1					T	1	
RFP2020-19 LEGAL												
SERVICES INSURANCE												
LITIGATION AND												
INSURANCE RELATED												
MATTERS FOR THE CITY												
OF TRENTON,												
DEPARTMENT OF LAW												
NUMBER OF RESPONDENTS:												
	ERIC M. BERNSTEIN &	THOMAS, THOMAS	RUDERMAN &	GRACE MARMERO &			DECOTIIS, FITZPATRICK,	RAINONE COUGHLIN				
NAME OF BIDDER	ASSOCIATES, LLC	& HAFER, LLP	ROTH, LLC	ASSOCIATES, LLP	METHFESSEL &WERBEL	PAKER MCCAY,P.A.	COLE AND GIBLIN, LLP	MINCHELLO, LLC	PLOSIA COHEN, LLC	HILL WALLACK, LP	ANTONELLI KANTOR, P.C.	WEINER LAW GROUP, LLP
		750 ROUTE 73 SOUTH,										
		SUITE 205, WILLOW										
, ppppgg	34 MOUNTAIN BLVD.,	RIDGE EXECUTIVE	150 MORRIS AVENUE,		2025 LINCOLN HIGHWAY,	9000 MIDLANTIC DRIVE,	61 SOUTH PARAMUS ROAD,	555 U.S. HIGHWAY ONE			1000 STUYVESANT AVENUE,	
ADDRESS	BLDG. A, P.O. BOX 4922	PARK	SUITE 303	44 EUCLID STREET	SUITE 200	SUITE 300	SUITE 250	SOUTH, SUITE 440	385 ROUTE 24 SUITE 3G	21 ROSZEL ROAD	SUITE#1	0438
			SPRINGFIELD, NJ									
CITY, STATE, ZIP	WARREN, NJ 07059	MARLTON, NJ 08053	07081	WOODBURY, NJ 08096	EDISON, NJ 08818	MOUNT LAUREL, NJ 08054	PARAMUS, NJ 07652	ISELIN, NJ 08830	CHESTER, NJ 07930	PRINCETON, NJ 08540	UNION, NJ 07083	PARISPPANY, NJ 07054
			ALLAN C. ROTH,					DAVID L. MINCHELLO,	JONATHAN F. COHEN,			JOSEPH F. RANIERI, ESQ.
CONTACT NAME	ERIC M. BERNSTEIN	MARK R. SANDER	MANGING PARTNER	ALBERT K. MARMERO	ERIC HARRISON	J. BROOKS DIDONATO	FRANCIS J. BORIN, PARTNER	PARTNER	MANAGING PARTNER	MICHAEL KAHME	JARRID H. KANTOR, ESQ.	PARTNER
TELEPHONE	732-805-3360	856-983-0200	973-258-1288	856-848-6440	732-248-4200	856-596-8900	201-928-1100	732-709-4182	908-888-2547	609-924-0808	908-623-3676	973-403-1100
FAX	732-805-3346	856-810-7767	973-258-1171	856-848-5002	732-248-2355	856-596-9631	201-928-0588	732-791-1555	908-888-2548	609-452-1888	908-866-0336	973-403-0010
E-MAIL	EMBERNSTEIN@EMBALAW.C OM	MSANDER@TTHLAW.C OM	AROTH@RRLABORLA W.COM	AMARMERO@GRACEMARME RO.COM	HARRISON@METHWERB.CO M	BDIDONATO@PARKERMCC AY.COM	FBORIN@DECOTIISLAW.COM	DMINCHELLO@NJRCMLAW.COM	JCOHEN@PCLAWNJ.COM	MKAHME@HILLWALLACK.COM	JKANTOR@AKNJLAW.COM	JRANIERI@WEINER.LAW
OWNERSHIP DISCLOSURE	<u>OW</u>	<u>UM</u>	<u>vv.COIvi</u>	RO.COM	<u>M</u>	AY.COM	FBORIN@DECOTISLAW.COM	DMINCHELLO@NJRCMLAW.COM	JCOHEN@PCLAWNJ.COM	MKAHME@HILLWALLACK.COM	JKANTOR@AKNJLAW.COM	JRANIERI@WEINER.LAW
STATEMENT	INCLUDED											
EQUAL EMPLOYMENT												
OPPORTUNITY EXHIBIT A	INCLUDED											
REQUIRED EVIDENCE												
EEO/AFFIRMATIVE ACTION REGULATIONS	INCLUDED	INCLUDED										
QUESTIONAIRE			INCLUDED									
ACKNOWLEDGEMENT OF												
RECEIPT OF ADDENDA	N/A											
NJ BUSINESS												
REGISTRATION CERTIFICATE	INCLUDED											
NON-COLLUSION	INCLUDED	INCLUBED	INCLUDED	INCLUDED								
AFFADAVIT	INCLUDED											
AMERICANS WITH												
DISABILITIES ACT OF 1990	INCLUDED											
LANGUAGE ETHICS COMPLAINT												
DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE CERTIFICATION AND	INCLUDED											
DISCLOSURE OF												
POLITICAL												
CONTRIBUTIONS	INCLUDED											
DISCLOSURE OF INVESTED ACTIVITIES IN												l
IRAN	INCLUDED											
CITY OF TRENTON												
RESIDENT EMPLOYMENT POLICY	INCLUDED.	INCLUDED										
I OLIC I	INCLUDED											
		REQUIRED PRIOR	CERT.#60348 EXP.			CERT.#4740 EXP.						REQUIRED FROM AWARDED
EIC	CERT.#28262 EXP. 04/15/2021	TO AWARD	01/15/2026	CERT.#37097 EXP. 06/15/2026	CERT.#31985 EXP. 02/15/2023	04/15/2023	CERT.#19036 EXP. 05/15/2022	CERT.#51733 EXP. 02/15/2024	CERT.#55625 EXP. 02/15/2023		CERT.#57417 EXP. 05/15/2024	VENDOR
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR					
60-DAY EXTENSION	AWARDED TEMPOR	AHARDED VERDOR	A HARDED VENDOR	AHARDED TENDOR	A WARDED VERDOR	A HARDED TENDOR	YEADOR	VENDOR	AHARDED TENDUR	VENDOR	AMARDED VERDOR	VENDOR
COMPLIANCE	YES											
PROVIDE PRIORITY	VEC	N/PO	N/F/G	N/PO	3/200	XVP0	VEC	VE C	N/4	3750	N/PO	VEC
EMERGENCY SERVICES REFERENCES	YES INCLUDED	YES N/A	YES INCLUDED	YES INCLUDED	YES INCLUDED	YES INCLUDED	YES INCLUDED	YES INCLUDED	N/A N/A	YES INCLUDED	YES INCLUDED	YES INCLUDED
W-9	INCLUDED	N/A N/A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	N/A N/A	INCLUDED	INCLUDED	INCLUDED
EXCEPTIONS (IF ANY)	NONE											
ATTORNEY HOURLY RATE	\$150.00 PER HOUR	\$155.00 PER HOUR	\$165.00 PER HOUR	\$175.00 PER HOUR	\$175 00 DED HOUD	\$175.00 PER HOUR						
FATAL FLAW	NONE	NONE	NONE	NONE	\$175.00 PER HOUR NONE	\$175.00 PER HOUR NONE	\$175.00 PER HOUR NONE	\$175.00 PER HOUR NONE	NONE	NONE	\$175.00 PER HOUR NONE	\$175.00 PER HOUR NONE
	1,011					1,011	1101112	TIGHE	HOHE	110111		110.11



BID PROPOSAL FORM RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE	\$155.00 an hour for partners,
\$125.00 for associates and \$75.00 and hour for	or paralegals
(ORIGINAL SIGNATURE BY AUTHORIZED RE	DDECENTATIVE) Alark D. Campler
(ORIGINAL SIGNATURE BY AUTHORIZED RE	rkesentative) – Mark k. Sander
The undersigned is a Corporation, Partnership or Individua	al under the laws of the State of
	Grandview Avenue, Fifth Floor, Camp Hill, PA 1701
Mailing Address: P.O. Box 999, Harrisburg, PA 17108	
COMPANY Thomas, Thomas & Hafer, LLP	
ADDRESS Willow Ridge Executive Park, 750 Rout 73 S	outh, Suite 205
ADDRECC Martton MI DODES	
NAME Mark R. Sander	
TELEPHONE <u>856-983-0200</u>	
FAV 956 940 7767	
FAX <u>856-810-7767</u>	
EMAIL_msander@tthlaw.com	
14/	
DATE 6/9/20	
SIGNATURE MARKE Sunh	
, 6	

3

CITY OF TRENTON

LEGAL SERVICES - INSURANCE LITIGATION AND INSURANCE RELATED MATTERS

RFP2020-19

Event/Activity	Rate per Hour
The Law Firm of Eric M. Bernstein & Associates, L.L.C. will accept all rates and compensation as set forth in the Request for Proposal in accordance with such rates as may be determined by City of Trenton by Resolution or Ordinance.	
Hourly Rate – All Special Counsel services, before courts, agency, Office of Administrative Law, Department of Personnel or in negotiations, or in-office, including client meetings, depositions, motion or conference hearings, and trial time. Hourly Rate - All Attorneys	\$150.00 per hour
Hourly Rate - Paralegals (when requested and authorized)	\$60.00 per hour
Postage (includes Federal Express and USPS Priority)	Market Rate
Copying (in house, legal or letter sized)	\$0.20 per page
Copying/Printing (outside supplier, briefs and volume)	Market Rate
Facsimile transmittal (sending only)	\$0.20 per page
Electronic transmission (email or other)	None

Eric M. Bernstein & Associates, L.L.C.
34 Mountain Boulevard
Building A
P.O. Box 4922
Warren, New Jersey 07059-4922

Phone: (732) 805-3360 Fax: (732) 805-3346 www.embalaw.com





RUDERMAN & ROTH, LLC

COUNSELLORS AT LAW

150 Morris Avenue, Suite 303 ♦ Springfield, New Jersey 07081

ALLAN C. ROTH, ESQ. New Jersey · Illinois · District of Columbia PLEASE REPLY TO: 2 Tilton Place Holmdel, NJ 07733

BID PROPOSAL FORM RESPONDENT MUST COMPLETE

WE THE UNDERSIGNED PROPOSE LEGAL SERVICES FOR SPECIAL OUTSIDE COUNSEL PURSUANT TO THE SCOPE OF SERVICES AND REQUIREMENTS AND MADE PART HEREOF:

HOURLY RATE

\$165.00

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at Springfield, New Jersey.

COMPANY	Ruderman & Roth, L.L.C.
ADDRESS	150 Morris Avenue, Suite 303
ADDRESS	Springfield, NJ 07081
FED.ID#	83-2719751
NAME	Allan C. Roth
TELEPHONE	973-258-1288
FAX	973-258-1171
EMAIL	aroth#rrlaborlaw.com
DATE	1820
SIGNATURE _	and



BID PROPOSAL FORM RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE		\$ 175 partners, 13:
		N 8
(ORIGINAL SIGNATUR	BY AUTHORIZED REP	RESENTATIVE)
The undersigned is a Corporation Partnership Mw Juffy having its principal of	o or Individual under the fice at <u>44 EUC1</u>	laws of the State of COLOT WOOD ONLY
COMPANY Grace Marme	TO + ASSOC	- CLP
ADDRESS 44 Forlid	57	
ADDRESS Wondbury	NJ 8096	
FED. ID #_	-	
NAME AIDELY K. M	naimero	
NAME #/bert 16. 17 TELEPHONE 850 84	8 6440	
FAX 854 84	8 5002	
EMAIL amarmero (w	/	MIU Com
DATE \$/5/2020		
SIGNATURE		



Price Proposal

We propose the following fee arrangement:

Partners/Counsel: \$175/hour

Associates: \$135/hourParalegals: \$85/hour

• Costs of photocopies with our vendor are:

o \$0.10 per page for black and white copies

o \$1.09 per page for color copies

o \$15 for every 250 pages for converting documents to a C.D.

 \circ \$40 for DVD

- Costs for postage with the United States Postal Service are utilized at their current rates for general postage and certified mail.
- Costs for Lawyers Service deliveries are \$4.35 per item effective January 1st, 2019.





FEE SCHEDULE

The hourly rate for professional and paraprofessional legal services for City of Trenton depending on the nature of the matter will be:

Shareholders

\$175

Counsel/Of Counsel

and Associates

\$135

Paralegal

\$85

All non-paralegal work will be performed by a shareholder.

In addition to legal services, our invoices will include any out-of-pocket expenses attributable to a specific client matter. Out-of-pocket expenses generally include, but are not limited to postage, photocopying and complex document production, fax transmissions, courier services, online research, travel expenses, filing, recording, certification and registration fees charged by governmental bodies.

Itemized statements showing services rendered and disbursements made by the firm on behalf of the client will be submitted on a monthly basis, together with an appropriate voucher for payment.

Administrative Fees

Photocopying

\$.20 per copy

Courier Service

At cost

Telephone calls

Included in hourly rate

Faxes

no charge

Postage

At cost

Travel/mileage

\$.58 cost per mile



9

NEW JERSEY NEW YORK 61 SOUTH PARAMUS ROAD PARAMUS, NEW JERSEY 07652 WILLIAM HARLA, ESQ. WHARLA@DECOTIISLAW.COM 201.907.5205

* TELEPHONE: (201) 928-1100
 * TELEFAX: (201) 928-0588
 * WWW.DECOTIISLAW.COM

FEE PROPOSAL

Legal Services - Insurance Litigation and Insurance Law Related Matters

DeCotiis, FitzPatrick, Cole & Giblin, LLP proposes the following fee structure for insurance litigation and insurance law related matters; we will, however, be more than willing to tailor a fee structure that meets the City's needs:

Hourly Rate: We propose a blended hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for services performed by attorneys, including attendance at required meetings. Legal services provided by law clerks will be billed at a rate of One Hundred Twenty-Five Dollars (\$125.00) and paralegals and legal assistants will be billed at a rate of Eighty-Five Dollars (\$85.00) per hour.

<u>Travel Time:</u> Travel time during which legal work is being undertaken on behalf of the client will be billed at our normal hourly rate(s). Other travel time will be billed at One Hundred Dollars (\$100.00) per hour.

<u>Mileage</u>, <u>Tolls and Parking</u>: We propose that mileage will be reimbursed at the prevailing IRS reimbursement rate, and the cost of tolls and parking shall be reimbursed at cost.

Reimbursable Expenses:

Photocopies	\$.30 per page;	Faxes	\$.25 per page
Printing	\$.10 per page;	Color Copies	\$.65 per page
CD Copy	\$5.00;	DVD Copy	\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

Invoices and Payment: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.





Louis N. Rainone Craig J. Coughlin* David L. Minchello Carol A. Berlen John F. Gillick Brian P. Trelease* Claudia Marchese Anne E. Rowan

* Also admitted in New York

Ruben D. Perez*
Matthew R. Tavares*
Jeremy M. Brooks
Michael S. Spinello

Writer's Direct: DMinchello@NJRCMLaw.com

PAYMENT CONDITIONS AND RATE SCHEDULES

During the calendar year 2020-2021 Rainone Coughlin Minchello proposed to provide legal services at an hourly rate of One Hundred Seventy-Five Dollars (\$175.00) per hour for shareholders, One Hundred Thirty-Five Dollars (\$135.00) per hour for all other attorneys and Eighty-Five (\$85.00) for paralegals for all services required.

We further propose the following fees for expenses:

Reimbursable Expenses:

Photocopies

\$.08 per page;

Faxes

\$.25 per page

Printing

\$.08 per page;

Color Copies

\$.65 per page

CD Copy

\$5.00;

DVD Copy

\$10.00

Any additional reimbursable expenses will be subject to the approval of the City.

<u>Invoices and Payment</u>: Invoices are sent on a monthly basis and payment is due within 30 days thereafter.

PLOSIA COHEN LLC

(9)

Board, bond sales, condemnation and eminent domain. Mr. Youssouf has served as an instructor

for the New Jersey Institute for Continuing Legal Education ("NJICLE"), teaching courses such

as "The ABC's of Municipal Government Law."

If the City of Trenton decides to retain our law firm, I will have principal responsibility

for working on the matters. If appointed, I will be available to attend and accommodate any

required meetings. This law firm has never been involved in any bankruptcy or re-organization

proceedings, nor have we been subject to any legal malpractice proceedings.

The hourly rate our firm will charge to the City of Trenton for work performed by myself

and/or my partner James L. Plosia Jr. will be \$175.00 an hour and any other attorney will be

\$135.00 per hour. The rate for paralegals is \$85.00 per hour, secretarial work is not charged, and

copying/shipping expenses are submitted for reimbursement at the cost to our law firm. Our general

billing procedures provide for the transmittal of a detailed invoice each month in which services are

performed. All services are fully described with an indication of the day the services were

performed, by whom performed, the time expended and his or her hourly rate. Disbursements are

also indicated.

Should you have any questions concerning our firm, please do not hesitate to contact me.

Thank you for the opportunity to submit this information regarding our firm.

0.1

Jonathan F. Cohen

JFC:CAP

6



BID PROPOSAL FORM RESPONDENT MUST COMPLETE

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE		\$ 175.00
(ORIGINAL SIGNATURE BY AUTHO	ORIZED REPRESENTATIVE)
The undersigned is a New Jersey	Corporation, Partnership or Individu having its principal office at21 l	ral under the laws of the State of Roszel Road, Princeton, NJ 08540
COMPANY	Hill Wallack LLP	
	04.0	
ADDRESS		
FED. ID #	_	
NAME	Michael Kahme	
TELEPHONE		
FAX	609-452-1888	
EMAIL	mkahme@hillwallack.com	n
DATE	06/05/2020	
SIGNATURE	M	



Respondent's Cost Proposal

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton.

Partners

\$175.00/hour

All other attorneys

\$135.00/hour

Paralegals

\$85.00/hour

ANTONELLI KANTOR, P.C.

By:

Jacid H. Kantor, Partner

WEINER LAW GROUP LLP



629 Parsippany Road
Parsippany, New Jersey 07054
P (973) 403-1100 F (973) 403-0010
www.weiner.law

PROFESSIONAL FEE STRUCTURE

The attorneys at the Weiner Law Group LLP will render the necessary legal services to the City of Trenton at the hourly rate of One Hundred Seventy-Five (\$175/hr.) Dollars per hour per attorney; together with any disbursements such as filing fees, costs of Court, deposition costs and expert costs. The Weiner Law Group LLP will submit to the City of Trenton monthly invoices detailing the professional services rendered during the billing period covered by the invoice and any disbursements paid on behalf of the client by the firm.