

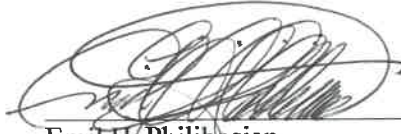
RFP2020-15 LEGAL SERVICES- TAX APPEALS EXPERT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW PROPOSALS OPENED 6/11/2020 AT 11:00AM

RFP2020-15 LEGAL SERVICES- TAX APPEALS EXPERT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW						
NUMBER OF RESPONDENTS:	6					
NAME OF BIDDER	HOAGLAND, LONGO, MORAN, DUNST & DOUNKAS, LLP	DEMBER LAW, LLC	GRACE, MARMERO & ASSOCIATES, LLP	ANTONELLI KANTOR, P.C.	SHAIN SCHAFFER, PC	INGLESION, WEBSTER, WYCISKALA & TAYLOR, LLC
ADDRESS	40 PATERSON STREET	600 LAWRENCE ROAD	44 EUCLID STREET	1000 STUYVESANT AVENUE, SUITE 1	150 MORRISTOWN ROAD, SUITE 105	600 PARSIPPANY ROAD, SUITE 204
CITY, STATE, ZIP	NEW BRUNSWICJ, NJ 08901	LAWRENCEVILLE, NJ 08648	WOODBURY, NJ 08096	UNION, NJ 07083	BERNARDSVILLE, NJ 07924	PARSIPPANY, NJ 07054
CONTACT NAME	EMIL H. PHILIBOSIAN	IAN J. DEMBER, ESQUIRE	ALBERT K. MARMERO	JARRID H. KANTOR, PARTNER	GREGORY B. PASQUALE, PARNTER	NICHOLAS A. GRIECO, ESQ.
TELEPHONE	732-545-4717	609-530-9301	856-848-6440	908-623-3676	908-953-9300	973-947-7125
FAX	732-545-4579	609-482-4933	856-848-5002	908-866-0336	908-953-2969	973-887-2700
E-MAIL	EPHILIBOSIAN@HOAGLANDLONGO.COM	IAN@DEMBERLAW.COM	AMARMERO@GRACEMARMERO.COM	JKANTOR@AHNJLAW.COM	GPASQUALE@SHAINLAW.COM	NGRIECO@IWWT.LAW
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#17445 EXP. 09/05/2021	CERT.#55236 EXP. 11/15/2022	CERT.#37097 EXP. 06/15/2026	CERT.#57417 EXP. 05/15/2024	CERT.#25054 EXP. 06/15/2026	CERT.#42596 EXP. 08/15/2024
CERTIFICATE OF INSURANCE	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES	YES	YES
PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES	YES	YES	YES
REFERENCES	N/A	N/A	INCLUDED	INCLUDED	INCLUDED	
W-9	N/A	INCLUDED	INCLUDED	N/A	N/A	INCLUDED
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE	NONE	NONE
HOURLY FEE	\$170.00 PER HOUR	\$170.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR
FATAL FLAW	NONE	NONE	NONE	NONE	NONE	NONE

①

Proposed Price Proposal

Legal services will be billed at the rate of \$170.00 per hour for Emil Philibosian, Partner. Bills will be submitted monthly and in accordance with the City of Trenton Policies and Procedures. Travel time is not billed. Availability for meetings and conferences are unlimited.



Emil H. Philibosian

MAY 28, 2020
Dated

2

**DEMBER LAW, LLC
600 LAWRENCE ROAD
LAWRENCEVILLE, NEW JERSEY 08648**

**PRICE PROPOSAL FOR
Proposal Number: RFP2020-15**

- 1. Partners – Shall be billed at the rate of \$170.00 per hour, in 6-minute increments.**
- 2. Associates – Shall be billed at the rate of \$120.00 per hour, in 6-minute increments.**
- 3. Paralegals shall be billed at the rate of \$50.00 per hour, in 6-minute increments.**
- 4. Administrative Costs – Such as photocopying, postage, overnight mailing- These costs and expenses are provided by Dember Law, LLC at no cost to the City.**

DEMBER LAW, LLC

By:



Ian J. Dember, Partner

④

**BID PROPOSAL FORM
RESPONDENT MUST COMPLETE**

We the undersigned propose to furnish and deliver the above services pursuant to the scope of services and requirements and made part hereof:

HOURLY RATE

\$ partner 175/hr

135/hr ATTORN

85/hr Paraleg

(ORIGINAL SIGNATURE BY AUTHORIZED REPRESENTATIVE)

The undersigned is a Corporation, Partnership or Individual under the laws of the State of New Jersey having its principal office at 44 Euclid St Woodbury NJ

COMPANY Grace Marmero + Assoc. LLP
ADDRESS 44 Euclid St
ADDRESS Woodbury NJ 08096
FED. ID # _____

NAME Albert K. Marmero
TELEPHONE 856 848 6440

FAX 856 848 5002

EMAIL amarmero@gracemarmero.com

DATE 6-9-2020

SIGNATURE _____

Respondent's Cost Proposal

Antonelli Kantor, P.C. is amenable to the hourly rates set by the City of Trenton.

Partners	\$175.00/hour
All other attorneys	\$135.00/hour
Paralegals	\$85.00/hour

ANTONELLI KANTOR, P.C.

By: 
Jarrid H. Kantor, Partner

6

Fees

This Firm is amenable to the hourly rate set by the City of Trenton as follows:

Partners.....\$ 175.00 per hour
Associates.....\$ 135.00 per hour
Paralegals.....\$ 85.00 per hour

This Firm will comply with the general terms and conditions as may be required by the City of Trenton and will enter into a professional services contract with the City of Trenton, if applicable.

Qualifications and Relevant Experience

The Firm's Tax practice group consists primarily of six (6) attorneys, John P. Inglesino, Esq., Elnardo J. Webster, II, Esq., Nicholas A. Grieco, Esq., Justin A. Marchetta, Esq., Owen T. Weaver, Esq. and Jodi M. Luciani, Esq., together with Charlene Silva, our paralegal. The Tax practice group currently represents or has represented the Township of Parsippany-Troy Hills, North Jersey District Water Supply Commission, Township of Rockaway, Joint Meeting of Essex & Union Counties, Township of Brick, Township of Bloomfield and the Borough of Roseland as well as private taxpayers.

The Firm's attorneys have a wealth of experience with tax appeal litigation and real property valuation in the State. This vast experience has enabled the Firm to develop comprehensive and holistic litigation strategies that have facilitated the best possible outcomes for its clients. The Firm's extensive experience representing both municipalities and taxpayers has afforded it a unique perspective and appreciation for client needs and concerns. This invaluable experience has enabled the Firm to effectively negotiate and litigate on each and every client's behalf. In addition to its wealth of tax appeal experience, the Firm has extensive experience representing public and private clients in the field of municipal law, public finance, land use and redevelopment. The Firm's multi-discipline experience not only gives the Firm invaluable insight and knowledge, but also enables the Firm to better understand and appreciate the effects that defending tax appeals can have on all facets of municipal government, including but not limited to on the budget, on redevelopment efforts and on good governance in general. Overall, the Firm has handled scores of tax appeal matters that have been settled or resolved favorably for its clients. For those matters which inevitably proceed to trial, the Firm is fully qualified to try these matters to judgment and beyond, should an appeal be merited.

Owen T. Weaver is responsible for handling the Firm's tax appeal matters. Mr. Weaver is a graduate of Ursinus College, *cum laude*, B.A. Collegeville, PA and New England School of Law, *magna cum laude*, J.D., Boston, MA. Mr. Weaver is a member of the bars of the State of New Jersey and State of Connecticut. Since entering the New Jersey legal profession, Mr. Weaver has been immersed in tax appeal litigation. To begin his career, Mr. Weaver served as a law clerk to the Honorable Vito L. Bianco, J.T.C. In that capacity, Mr. Weaver became integrally familiar with the comprehensive statutory and regulatory scheme that governs tax appeals in the State and appraisal methods of valuation. As a law clerk, Mr. Weaver was