

**BID2020-24 MAINTENANCE OF HVAC SYSTEMS FOR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER BID OPENING 3/18/2020 AT 11:00AM**

BID2020-24 MAINTENANCE OF HVAC SYSTEMS FOR THE CITY OF TRENTON, DEPARTMENT OF WATER AND SEWER				
NUMBER OF RESPONDENTS:	4			
NAME OF BIDDER	WORTH AND COMPANY	A.A. DUCKETT, INC.	FALASCA MECHANICAL, INC.	AIR SYSTEMS MAINTENANCE, INC.
ADDRESS	6263 KELLERS CHURCH ROAD	134 MAPLE LEAF COURT	3329 NORTH MILL ROAD	718 JEFFERSON AVENUE
CITY, STATE, ZIP	PIPERSVILLE, PA 18947	GLASSBORO, NJ 08028	VINELAND, NJ 08360	KERNILWORTH, NJ 07033
CONTACT NAME	ED JOHNSON	ROBERT PAGE	DANIEL FALASCA-PRESIDENT	THOMAS CROZIER
TELEPHONE	610-427-3100	856-863-1919	856-794-2010	908-241-1555
FAX	N/A	856-863-1122	856-794-9644	908-241-811
E-MAIL	<a href="mailto:ED.JOHNSON@WORTHANDCOMPANY.COM">ED.JOHNSON@WORTHANDCOMPANY.COM</a>	<a href="mailto:RPAGE@ELLIOTLEWIS.COM">RPAGE@ELLIOTLEWIS.COM</a>	<a href="mailto:BCLOTHIER@FALASCAMECHANICAL.COM">BCLOTHIER@FALASCAMECHANICAL.COM</a>	<a href="mailto:TOM@AIRSYSTEMSMAINTENANCE.COM">TOM@AIRSYSTEMSMAINTENANCE.COM</a>
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NOTICE OF INTENT TO SUBCONTRACT	NO	NO	NO	NO
SUB-CONTRACTORS	NONE	NONE	NONE	NONE
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A
REQUIRED EVIDENCE AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE FOR CONTRACTOR	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NJ BUSINESS REGISTRATION CERTIFICATE FOR SUB-CONTRACTOR	N/A	N/A	N/A	N/A
NJPW CERTIFICATE FROM CONTRACTOR	CERT.#605470 EXP. 4/28/2021	CERT.#604720 EXP. 3/25/2021	CERT.#64699 EXP. 05/02/2021	CERT.#649665 EXP. 02/15/2020
NJPW CERTIFICATE FROM SUB-CONTRACTOR	N/A	N/A	N/A	N/A
EIC	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	CERT.#28383 EXP. 05/15/2020	CERT.#7208 EXP. 05/15/2020
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED
PREVAILING WAGE STATEMENT	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EQUIPMENT CERTIFICATION	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD	REQUIRED PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES	YES
THREE (3) REFERENCES	INCLUDED	INCLUDED	INCLUDED	INCLUDED
GRAND TOTAL FOR YEAR ONE (1)	\$64,600.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$66,236.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$67,625.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$67,880.00 (SEE ATTACHED BREAKDOWN OF PRICING)
GRAND TOTAL FOR OPTION TO EXTEND ONE (1) YEAR	\$64,600.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$67,436.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$68,723.00 (SEE ATTACHED BREAKDOWN OF PRICING)	\$68,320.00 (SEE ATTACHED BREAKDOWN OF PRICING)
EXCEPTIONS (IF ANY)	NONE	NONE	NONE	NONE
FATAL FLAW	NONE	NONE	NONE	NONE



**PROPOSAL  
HVAC MAINTENANCE SERVICE**

**FISCAL YEAR 2020**

I (we) hereby certify that I (we) have read the Contract together with the specifications attached hereto, and have also examined the site(s) of the work, and fully understand the meaning of them, and if awarded the Contract hereby agree that I (we) shall comply with all of the terms, covenants, and agreements set forth herein.

I (we) agree to receive as full compensation for furnishing the services called for under these specifications, complete and finished in every detail, and in full accordance with the specification which are hereby made part and parcel of the proposal the following sums:

ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 3,000.00 per quarter	\$12,000.00
Testing and Inspecting	4 quarters @	\$ 1,750.00 per quarter	\$7,000
Replacing all belts, touch-up painting, and report	1 per year		\$1,000.00
Boiler Cleaning	1 per year		\$500.00
Update Equipment List	1 per year		\$0
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 105.00 per hour	\$16,800.00
Emergency Service Hours other than those listed above	40 hours @	\$ 157.50 per hour	\$6,300.00
Parts Allowance		Fixed Amount	\$ 21,000.00
		<b>GRAND TOTAL</b>	\$64,600.00

Respectfully Submitted:

(Signature)

Ed Johnson

(Print Name Above)

Worth and Company

(Company)

Person to Contact  
Telephone Number:

Ed Johnson

610-427-3100

Date:

3/18/20

**PROPOSAL  
HVAC SERVICE CONTRACT**

**OPTION TO EXTEND ONE (1) YEAR**

I (we) hereby certify that I (we) have read the Contract together with the specifications attached hereto, and have also examined the site(s) of the work, and fully understand the meaning of them, and if awarded the Contract hereby agree that I (we) shall comply with all of the terms, covenants, and agreements set forth herein.

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ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 3,000.00 per quarter	\$12,000.00
Testing and Inspecting	4 quarters @	\$ 1,750.00 per quarter	\$7,000.00
Replacing all belts, touch-up painting, and report	1 per year		\$1,000.00
Boiler Cleaning	1 per year		\$100.00
Update Equipment List	1 per year		\$0
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 105.00 per hour	\$16,800.00
Emergency Service Hours other than those listed above	40 hours @	\$ 157.50 per hour	\$6,300.00
Parts Allowance		Fixed Amount	\$ 21,000.00
		<b>GRAND TOTAL</b>	<b>\$64,600.00</b>

Respectfully Submitted:



(Signature)

Ed Johnson

(Print Name Above)

Worth and Company

(Company)

Person to

Contact:

Ed Johnson

Telephone

Number:

610-427-3100

Date:

3/18/20

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PROPOSAL  
HVAC MAINTENANCE SERVICE


FISCAL YEAR 2020

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I (we) agree to receive as full compensation for furnishing the services called for under these specifications, complete and finished in every detail, and in full accordance with the specification which are hereby made part and parcel of the proposal the following sums:

ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 4,320.00 per quarter	\$ 17,280.00
Testing and Inspecting	4 quarters @	\$ 864.00 per quarter	\$ 3,456.00
Replacing all belts, touch-up painting, and report	1 per year		\$ 1,000.00
Boiler Cleaning	1 per year		\$ 1,000.00
Update Equipment List	1 per year		\$ 100.00
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 112.00 per hour	\$ 17,920.00
Emergency Service Hours other than those listed above	40 hours @	\$ 112.00 per hour	\$ 4,480.00
Parts Allowance		Fixed Amount	\$ 21,000.00
GRAND TOTAL			\$ 66,236.00

Respectfully Submitted:

  
\_\_\_\_\_  
(Signature)

MATT SUTCLIFF  
\_\_\_\_\_  
(Print Name Above)

A.A. Duckett, Inc.  
\_\_\_\_\_  
(Company)

Person to Contact  
Telephone Number:  
Date:

Robert Page  
\_\_\_\_\_  
(856) 906-6469  
\_\_\_\_\_  
3/17/20  
\_\_\_\_\_

**PROPOSAL  
HVAC SERVICE CONTRACT**


**OPTION TO EXTEND ONE (1) YEAR**

I (we) hereby certify that I (we) have read the Contract together with the specifications attached hereto, and have also examined the site(s) of the work, and fully understand the meaning of them, and if awarded the Contract hereby agree that I (we) shall comply with all of the terms, covenants, and agreements set forth herein.

I (we) agree to receive as full compensation for furnishing the services called for under these specifications, complete and finished in every detail, and in full accordance with the specification which are hereby made part and parcel of the proposal the following sums:

ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 4,420.00 per quarter	\$ 17,680.00
Testing and Inspecting	4 quarters @	\$ 964.00 per quarter	\$ 3,856.00
Replacing all belts, touch-up painting, and report	1 per year		\$ 1,000.00
Boiler Cleaning	1 per year		\$ 1,000.00
Update Equipment List	1 per year		\$ 100.00
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 114.00 per hour	\$ 18,240.00
Emergency Service Hours other than those listed above	40 hours @	\$ 114.00 per hour	\$ 4,560.00
Parts Allowance		Fixed Amount	\$ 21,000.00
<b>GRAND TOTAL</b>			<b>\$ 67,436.00</b>

Respectfully Submitted:

  
\_\_\_\_\_  
(Signature)

MATT SUTHERLAND  
\_\_\_\_\_  
(Print Name Above)

A.A. Duckett, Inc.  
\_\_\_\_\_  
(Company)

Person to Contact:  
Telephone Number:

Robert Page  
(856) 906-6469  
3/17/20

Date:

Previous

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**PROPOSAL  
HVAC MAINTENANCE SERVICE**

**FISCAL YEAR 2020**

I (we) hereby certify that I (we) have read the Contract together with the specifications attached hereto, and have also examined the site(s) of the work, and fully understand the meaning of them, and if awarded the Contract hereby agree that I (we) shall comply with all of the terms, covenants, and agreements set forth herein.

I (we) agree to receive as full compensation for furnishing the services called for under these specifications, complete and finished in every detail, and in full accordance with the specification which are hereby made part and parcel of the proposal the following sums:

ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 2,730.00 per quarter	\$10,920.00
Testing and Inspecting	4 quarters @	\$ 2,615.00 per quarter	\$10,460.00
Replacing all belts, touch-up painting, and report	1 per year		\$1,200.00
Boiler Cleaning	1 per year		\$525.00
Update Equipment List	1 per year		\$200.00
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 110.00 per hour	\$17,600.00
Emergency Service Hours other than those listed above	40 hours @	\$ 143.00 per hour	\$5,720.00
Parts Allowance		Fixed Amount	\$ 21,000.00
		<b>GRAND TOTAL</b>	<b>\$67,625.00</b>

Respectfully Submitted:



(Signature)

Daniel Falasca

(Print Name Above)

Falasca Mechanical, Inc.

(Company)

Person to  
Contact  
Telephone  
Number:

Bob Clothier - Service Manager

856-794-2010

Date:

3/18/20



**PROPOSAL  
HVAC SERVICE CONTRACT**

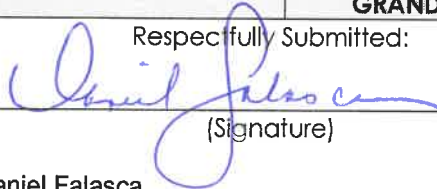
**OPTION TO EXTEND ONE (1) YEAR**

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ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 2,812.00 per quarter	\$11,248.00
Testing and Inspecting	4 quarters @	\$ 2,695.00 per quarter	\$10,780.00
Replacing all belts, touch-up painting, and report	1 per year		\$1,200.00
Boiler Cleaning	1 per year		\$525.00
Update Equipment List	1 per year		\$200.00
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 110.00 per hour	\$17,600.00
Emergency Service Hours other than those listed above	40 hours @	\$ 143.00 per hour	\$5,720.00
Parts Allowance		Fixed Amount	\$ 21,000.00
		<b>GRAND TOTAL</b>	<b>\$68,723.00</b>

Respectfully Submitted:



(Signature)

Daniel Falasca

(Print Name Above)

Falasca Mechanical, Inc.

(Company)

Person to Contact:  
Telephone Number:

Bob Clothier - Service Manager

856-794-2010

Date:

3/18/20

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**PROPOSAL  
HVAC MAINTENANCE SERVICE**

**FISCAL YEAR 2020**

I (we) hereby certify that I (we) have read the Contract together with the specifications attached hereto, and have also examined the site(s) of the work, and fully understand the meaning of them, and if awarded the Contract hereby agree that I (we) shall comply with all of the terms, covenants, and agreements set forth herein.

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ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 3,850.00 per quarter	\$15,400.00
Testing and Inspecting	4 quarters @	\$ 440.00 per quarter	\$1,760.00
Replacing all belts, touch-up painting, and report	1 per year	\$3,220.00	\$3,220.00
Boiler Cleaning	1 per year	\$1,420.00	\$1,420.00
Update Equipment List	1 per year	\$880.00	\$880.00
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 110.00 per hour	\$17,600.00
Emergency Service Hours other than those listed above	40 hours @	\$ 165.00 per hour	\$6,600.00
Parts Allowance		Fixed Amount	\$ 21,000.00
		<b>GRAND TOTAL</b>	<b>\$67,880.00</b>

Respectfully Submitted:



(Signature)

Thomas Crozier

(Print Name Above)

Air Systems Maintenance, Inc.

(Company)

Person to Contact Thomas Crozier  
Telephone Number: 908-241-1555  
Date: 3/17/20



**PROPOSAL  
HVAC SERVICE CONTRACT**

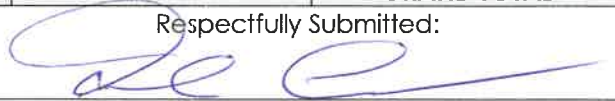
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ITEM	QUANTITY	UNIT PRICE	TOTAL PRICE
Preventive Maintenance	4 quarters @	\$ 3,850.00 per quarter	\$15,400.00
Testing and Inspecting	4 quarters @	\$ 440.00 per quarter	\$1,760.00
Replacing all belts, touch-up painting, and report	1 per year	\$3,220.00	\$3,220.00
Boiler Cleaning	1 per year	\$1,420.00	\$1,420.00
Update Equipment List	1 per year	\$880.00	\$880.00
Emergency Service 7:30 AM to 3:15 PM Monday through Friday (excluding holidays)	160 hours @	\$ 112.00 per hour	\$17,920.00
Emergency Service Hours other than those listed above	40 hours @	\$ 168.00 per hour	\$6,720.00
Parts Allowance		Fixed Amount	\$ 21,000.00
		<b>GRAND TOTAL</b>	<b>\$68,320.00</b>

Respectfully Submitted:



(Signature)

Thomas Crozier

(Print Name Above)

Air Systems Maintenance, Inc.

(Company)

Person to  
Contact:

Thomas Crozier

Telephone  
Number:

908-241-1535

Date:

3/17/20