

**RFP2017-29 LEGAL SERVICES- FORECLOSURE ATTORNEY FOR THE CITY OF
TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT BID OPENING
AUGUST 3, 2017 AT 11:00AM**

RFP2017-29 LEGAL SERVICES- FORECLOSURE ATTORNEY FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT		
NUMBER OF RESPONDENTS:	2	
NAME OF BIDDER	LONG MARMERO & ASSOCIATES, LLP	GOLDENBERG, MACKLER & SAYEGH
ADDRESS	44 EUCLID STREET	660 NEW ROAD, SUITE 1A
CITY, STATE, ZIP	WOODBURY, NJ 08096	NORTHFIELD, NJ 08225
CONTACT NAME	DOUGLAS M. LONG	KEITH A. BONCHI, ESQ.
TELEPHONE	856-848-6440	609-646-0222
FAX	856-848-5002	609-646-0887
E-MAIL	DLONG@LONGMARMERO.COM	KBONCHI@GMSLAW.COM
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED
EIC	CERT.# 37097 EXP. 06/15/2019	CERT.# 14694 EXP. 06/15/2020
60-DAY EXTENSION COMPLIANCE	YES	YES
EXCEPTIONS (IF ANY)	NONE	NONE
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT POLICY	INCLUDED	INCLUDED
ETHIC COMPLAINT DISCLOSURE FORM	INCLUDED	INCLUDED
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	N/A
W-9	INCLUDED	INCLUDED
REFERENCES	INCLUDED	INCLUDED
HOURLY RATES	\$150.00 PER HOUR	\$200.00 PER HOUR SEE BREAK-DOWN OF PRICING
FATAL FLAW	NONE	NONE



C) Facilities

LMA is a South Jersey firm with its main office located in historical Woodbury on “Lawyers’ Row”. LMA also has offices in Mount Holly, Vineland and Tinton Falls, New Jersey. LMA employs a total of 14 people, 6 of which are attorneys. LMA hours of operation are 8am – 6pm Monday through Friday and can easily service the City of Trenton with the time, participation and requirements presented in the Request for Proposals/Qualifications. However, to service your City’s emergency needs, attorneys will be accessible 24 hours a day via emergency phone lines.

D) Conflicts of Interest

No foreseeable conflicts exist at this time. However, if a conflict arises LMA will alert the City of Trenton.

E) Fees

With the knowledge of the individuals named herein, along with the proper documents included from LMA, the firm’s grasp of timelines, protocol, procedures and other issues, LMA will accomplish each task in a timely, skilled manner.

Proposed rate for service rendered by Long, Marmero & Associates, LLP: **\$150.00 per hour**

F) Other Information

Services in the United States of America

All Services will be performed within the United States of America.

Terms and Conditions

LMA will comply with all the General Terms and Conditions required by the City of Trenton and enter into a Standard Professional Services Contract.

Insurance in Accordance

Long, Marmero & Associates, LLP has both Professional Liability Insurance and Workers’ Compensation in accordance with New Jersey law.

References

Due to the confidentiality of cases, references can be discussed with the attorneys from our firm. Please note the firm handles hundreds of cases per year.

Proof of Insurance

Attached

Affirmative Action Statement

Attached

Non-Collusion Affidavit

Attached

KEITH A. BONCHI
Attorney at Law

EMAIL: kbonchi@gmslaw.com

GMS LAW
ATTORNEYS
GOLDENBERG • MACKLER • SAYEGH
MINTZ • PFEFFER • BONCHI • GILL

A PROFESSIONAL CORPORATION

660 NEW ROAD, FIRST FLOOR, NORTHFIELD, NEW JERSEY 08225
PHONE: (609) 646-0222 | FAX: (609) 646-0887

Please Reply To: Northfield

www.gmslaw.com
TAX ID #22-1980737

July 21, 2017

VIA NJLS

Isabel C. Garcia, QPA, Purchasing Agent
City of Trenton, Division of Purchasing
City Hall Annex
319 East State Street, 1st Floor
Trenton, NJ 08608

**RE: Price Proposal for 2017 - Legal Services – Foreclosures
RFP2017-29**

Dear Ms. Garcia:

In connection with our Qualifications and Proposal for 2017 Legal Services, below please find our separate price proposal in this matter.

Title search fee per property:	\$275.00 - \$300.00
Attorney fee per property (tax sale certificate):	\$500.00
Filing and recording fees per property (estimated):	The filing fee for the Complaint is \$250.00. The cost of recording the <i>in rem</i> foreclosure Complaint with the County Clerk is \$8.00, plus if the County utilizes the homeless fee it is another \$3.00 for a total of \$11.00, which is divided between the number of tax sale certificates in the foreclosure. In addition, there will be a fee to record the Final Judgment, which is the same \$8.00 fee.

ATLANTIC CITY
1030 ATLANTIC AVENUE
ATLANTIC CITY, NJ 08401
PHONE: (609) 344-7131
FAX: (609) 347-6024

RIO GRANDE
THE HERALD BUILDING
1508 ROUTE 47 SOUTH, SUITE 3
RIO GRANDE, NJ 08242
PHONE: (609) 886-4333
FAX: (609) 886-9441

VINELAND
1173 EAST LANDIS AVENUE
BUILDING B, SUITE 2
VINELAND, NJ 08360
PHONE: (856) 839-0953
FAX: (856) 839-0959

Advertising fee:

The advertising fee varies by county and depending upon the size of the *in rem* list. I would estimate it to be \$500.00, but it could go higher depending upon the paper that is used and the number of tax sale certificates within same.

Certificate of Regularity fee per property:

\$219.00 divided among the various tax sale certificates.

Other fees and costs necessary to complete the foreclosure work (i.e. photocopying, postage, etc.)

Photocopying is ten cents per copy and postage is actual cost. The actual postage varies depending upon how many people must be served.

Total (estimated) cost per property which includes all of the fees and costs:

We would estimate that between the \$500.00 legal fee and costs per line item, the amount usually averages approximately \$900.00 - \$1,000.00 per tax sale certificate. Please note that if back title is overly complicated, we may need to increase fees upon the City's consent.

Please note that if there is a federal lien and we have to foreclose *in personam*, we charge \$1,600.00 in legal fees for an uncontested foreclosure. In addition, costs are approximately \$1,700.00 plus Sheriff's fees.

In the event a matter became contested, all attorneys would agree to accept the blended rate of \$200.00 per hour. Paralegals would bill at the rate of \$125.00 per hour.

If you have any questions or require any additional information, please contact me. Thank you for your consideration in this matter.

Very truly yours,



KEITH A. BONCHI

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Encls.