

**RFP2017-08 TELEPHONIC TRANSLATING AND INTERPRETING SERVICES FOR  
TRENTON MUNICIPAL COURT BID OPENING APRIL 26, 2017 AT 11:00AM**

RFP2017-08 TELEPHONIC TRANSLATING AND INTERPRETING SERVICES FOR TRENTON MUNICIPAL COURT			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	LIONBRIDGE TECHNOLOGIES, INC.	TELELANGUAUGE, INC.	LINGUISTICA INTERNATIONAL
ADDRESS	1050 WINTER STREET, SUITE 2300	514 SW 6TH AVENUE, FLOOR 4	4250 WEST 5415 SOUTH
CITY, STATE, ZIP	WALTHAM, MA 2451	PORTLAND, OR 97204	KEARNS, UTAH 84118
CONTACT NAME	JOHN DRUGAN	HAYLEY EMMONS	SABRINA MORALES
TELEPHONE	781-801-2929	503-459-5683	801-842-2333
FAX	N/A	503-246-6002	801-262-4622
E-MAIL	<a href="mailto:JOHN.DRUGAN@LIONBRIDGE.COM">JOHN.DRUGAN@LIONBRIDGE.COM</a>	<a href="mailto:HEMMONS@TELELANGUAGE.COM">HEMMONS@TELELANGUAGE.COM</a>	<a href="mailto:SMORALES@LINGUISTICAINTERNATIONAL.COM">SMORALES@LINGUISTICAINTERNATIONAL.COM</a>
STATE OWNERSHIP DISCLOSURE STATEMENT	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONAIRE	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	INCLUDED	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED
AFFIRMATIVE ACTION STATEMENT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
EIC	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
60-DAY EXTENSION COMPLIANCE	NO	YES	YES
EXCEPTIONS (IF ANY)	NONE	NONE	NONE
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT POLICY	INCLUDED	INCLUDED	INCLUDED
ETHIC COMPLAINT DISCLOSURE FORM	INCLUDED	INCLUDED	INCLUDED
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	NO	YES SEE ATTACHED	YES SEE ATTACHED
W-9	N/A	INCLUDED	N/A
REFERENCES	N/A	N/A	INCLUDED
RATES FOR SPANISH	\$0.49 PER MINUTE	\$0.64 PER MINUTE	\$0.72 PER MINUTE FOR ALL CERTIFIED COURT INTERPRETATION FOR ALL LANGUAGES
RATES FOR OTHER LANGUAGES	\$0.72 PER MINUTE	\$0.88 PER MINUTE	\$0.62 PER MINUTE FOR ALL NON-CERTIFIED COURT INTPERPRETATION FOR ALL LANGUAGES
FATAL FLAW	NONE	NONE	NONE

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**Vendor Price Proposal**

<b>Telephonic</b>	<b>Rate</b>
Spanish	\$.49/min
All Other Languages	\$.72/min

Signature *Susan Gryder*

Print \_\_\_\_\_ Susan Gryder \_\_\_\_\_

Date 4/25/17

# Pricing

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We would like to offer the City of Trenton Municipal Court two options for pricing, depending on your preference based on current trends and volumes. We welcome you to pick the option that is most cost-effective for this requirement.

## Option #1

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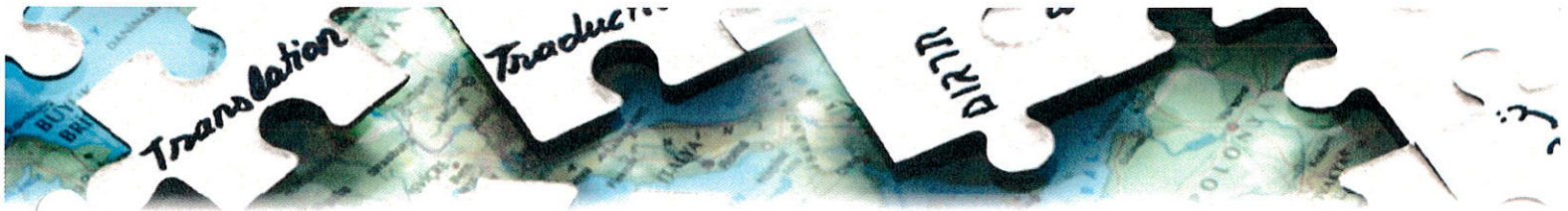
Spanish - \$.64 cents/minute  
All Other Languages - \$.88 cents/minute

\*\*Advantageous as the City of Trenton Municipal Court system utilizes a majority of Spanish interpreters. We are currently tracking that Trenton uses over 81% Spanish.

## Option #2

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All Languages - \$.86 cents/minute



TELEPHONIC TRANSLATING/INTERPRETING SERVICES  
 City of Trenton, Trenton Municipal Court  
 RFP2018-08



**Lingüística**  
 INTERNATIONAL  
 SUSTAINABLE LANGUAGE SERVICES

**Price Proposal**

Service	Unit	Cost
Telephonic Certified Court Interpretation- All Languages	Per Minute	\$0.72
Telephonic Non-Certified Court Interpretation- All Languages	Per Minute	\$0.62