

BID2018-68 SEWER UTILITY LABORATORY ANALYSIS FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND TWO (2) YEARS FOR THE CITY OF TRENTON,DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY BID OPENING 8/27/18 AT 11:00AM

BID2018-68 SEWER UTILITY LABORATORY ANALYSIS FOR A PERIOD OF TWO (2) YEARS WITH AN OPTION TO EXTEND TWO (2) YEARS FOR THE CITY OF TRENTON,DEPARTMENT OF PUBLIC WORKS, SEWER UTILITY		
NUMBER OF RESPONDENTS:	2	
NAME OF BIDDER	ALS GROUP USA CORPORATION DBA ALS ENVIRONMENTAL	GARDEN STATE LABORATORIES, INC.
ADDRESS	34 DOGWOOD LANE	410 HILLSIDE AVENUE
CITY, STATE, ZIP	MIDDLETOWN, PA 17057	HILLSIDE, NJ 07205
CONTACT NAME	SCOTT BRUNK	HARVEY KLEIN
TELEPHONE	717-944-5541	908-688-8900
FAX	711-944-1430	908-688-8966
E-MAIL	SCOTT.BRUNK@ALSGLOBAL.COM	INGO@GSLABS.COM
STOCKHOLDER DISCLOSURE STATEMENT	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	REQUIRED FROM AWARDED VENDOR
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED
EIC	CERT.#53731 EXP. 11/15/2020	REQUIRED FROM AWARDED VENDOR
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED
DEBARMENT NOTICE	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR	REQUIRED FROM AWARDED VENDOR
COMPLIANCE WITH 60-DAY CONTRCT EXTENSION	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES
REFERENCES	INCLUDED	REQUIRED FROM AWARDED VENDOR
EXCEPTIONS	NONE	NONE
TWO(2) YEAR PROPOSAL	\$57,706.00 SEE ATTACHED BREAK-DOWN OF ITEMS#1-17	\$90,960.00 SEE ATTACHED BREAK-DOWN OF ITEMS#1-17
FATAL FLAW	NONE	NONE

①
ALS GROUP
USA CORP.

2-YEAR PROPOSAL

	<u>UNIT PRICE</u>	<u>FREQUENCY</u>	<u>SUBTOTAL</u>
1. Annual Influent Surface Water WCR	<u>692.00</u>	(Annually) x 2 =	\$ <u>1,384.00</u>
2. Annual Effluent Surface Water WCR (incl. trip & field blanks)	<u>692.00</u>	(Annually) x 6 =	<u>4,152.00</u>
3. Surface Water WCR	<u>114.00</u>	(Quarterly) x 8 =	<u>912.00</u>
4. Residuals DMR (SQAR)	<u>133.00</u>	(Monthly) x 24 =	<u>3,192.00</u>
5. Residuals WCR	<u>370.00</u>	(Annually) x 2 =	<u>740.00</u>
6. Annual Laboratory Pure Water Suitability Analysis	<u>195.00</u>	(Annually) x 2 =	<u>390.00</u>
7. Laboratory Pure Water Heterotrophic Plate Count	<u>34.00</u>	(Four per Month) x 96 =	<u>3,264.00</u>
8. Tryptic Soy Broth Analysis for Auto- Claved Glassware	<u>24.00</u>	(Two per Month) x 48 =	<u>1,152.00</u>
9. Effluent Wastewater Oil and Grease	<u>32.00</u>	(Four per Month) x 98 =	<u>3,136.00</u>
10. Ammonia Nitrogen	<u>14.00</u>	(One per Day) x 728 =	<u>10,192.00</u>
11. E. Coli	<u>18.00</u>	(One per Month) x 24 =	<u>432.00</u>
12. Ground Water Monitoring Well WCR (8 Wells)	<u>261.00</u>	(One per Quarter) x 64 =	<u>16,704.00</u>

* Please note that Trip Blanks for Volatile Organics will only be invoiced at \$58.00/sample.

13. Ground Water
Monitoring Well
WCR (8 Wells) (Annually)
(incl. trip & field blanks) 181.00 * x 48 = 8,688.00

14. Annual Grit &
Screenings (Semi-Annually)
Scan 796.00 x 4 = 3,184.00

15. Total Dissolved
Solids (Quarterly)
9.00 x 8 = 72.00

17. Phosphorous (Quarterly)
14.00 x 8 = 112.00

TOTAL = \$ 57,706.00

Company Name: ALS Group USA Corp. DBA ALS Environmental

Address: 34 Dogwood Lane

City, State, Zip: Middletown, PA 17057

Phone: (717) 944-5541 or (610) 349-9311 (cell)

Contact: Paul Collier

Date: 8/27/18

② Garden State

2-YEAR PROPOSAL

	<u>UNIT PRICE</u>	<u>FREQUENCY</u>	<u>SUBTOTAL</u>
1. Annual Influent Surface Water WCR	\$300.00	(Annually) x 2 =	\$600.00
2. Annual Effluent Surface Water WCR (incl. trip & field blanks)	\$300.00	(Annually) x 6 =	\$1,800.00
3. Surface Water WCR	\$85.00	(Quarterly) x 8 =	\$680.00
4. Residuals DMR (SQAR)	\$245.00	(Monthly) x 24 =	\$5,880.00
5. Residuals WCR	\$300.00	(Annually) x 2 =	\$600.00
6. Annual Laboratory Pure Water Suitability Analysis	\$50.00	(Annually) x 2 =	\$100.00
7. Laboratory Pure Water Heterotrophic Plate Count	\$20.00	(Four per Month) x 96 =	\$1,920.00
8. Tryptic Soy Broth Analysis for Auto- Claved Glassware	\$20.00	(Two per Month) x 48 =	\$960.00
9. Effluent Wastewater Oil and Grease	\$20.00	(Four per Month) x 98 =	\$1,960.00
10. Ammonia Nitrogen	\$20.00	(One per Day) x 728 =	\$14,560.00
11. E. Coli **	@20.00	(One per Month) x 24 =	\$480.00
** There is a QC Matrix Spike every 20 Samples - \$150.00			
12. Ground Water Monitoring Well WCR (8 Wells)	\$590.00	(One per Quarter) x 64 =	\$37,760.00

13. Ground Water Monitoring Well WCR (8 Wells) (incl. trip & field blanks)	<u>\$465.00</u>	(Annually) x 48	=	<u>\$22,320.00</u>
14. Annual Grit & Screenings Scan	<u>\$255.00</u>	(Semi-Annually) x 4	=	<u>\$1,020.00</u>
15. Total Dissolved Solids	<u>\$20.00</u>	(Quarterly) x 8	=	<u>\$160.00</u>
17. Phosphorous	<u>\$20.00</u>	(Quarterly) x 8	=	<u>\$160.00</u>
		TOTAL	=	<u>\$90,960.00</u>

Company Name: Garden State Laboratories, Inc.

Address: 410 Hillside Avenue

City, State, Zip: Hillside, NJ 07205

Phone: 908-688-8900

Contact: Harvey Klein 

Date: 8/22/18