

**BID2018-31 2018 POOL MANAGEMENT PROGRAM MONDAY, JUNE 4, 2018 TO THURSDAY SEPTEMBER 6, 2018 FOR THE CITY OF TRENTON, DEPARTMENT OF RECREATION, NATURAL RESOURCES AND CULTURE BID  
OPENING 4/18/18 AT 11:00AM**

BID2018-31 2018 POOL MANAGEMENT PROGRAM MONDAY, JUNE 4, 2018 TO THURSDAY SEPTEMBER 6, 2018 FOR THE CITY OF TRENTON, DEPARTMENT OF RECREATION, NATURAL RESOURCES AND CULTURE			
NUMBER OF RESPONDENTS:	3		
NAME OF BIDDER	<b>POOL MANAGEMENT, INC.</b>	<b>YMCA OF TRENTON</b>	<b>AQUATIC MANAGEMENT, INC.</b>
ADDRESS	7715 CRITTENDEN ST., SUITE #364	431 PENNINGTON AVENUE	8725 ROSWELL ROAD, SUITE 206-O
CITY, STATE, ZIP	PHILADELPHIA, PA 19118	TRENTON, NJ 08618	ATLANTA, GA 30350
CONTACT NAME	DAVE SHELDON	<b>609-599-9622</b>	<b>PAT BROWN</b>
TELEPHONE	855-794-6764	N/A	866-233-2486
FAX	855-201-0102	SAMUEL FRISBY	866-463-7879
E-MAIL	<a href="mailto:DAVE@POOLMANAGEMENTINC.COM">DAVE@POOLMANAGEMENTINC.COM</a>	<a href="mailto:FRISBY@YMCA.ORG">FRISBY@YMCA.ORG</a>	<a href="mailto:PAT@AQUATICS.COM">PAT@AQUATICS.COM</a>
BID GUARANTEE	<b>VENDOR DID NOT SUBMIT AN ORIGINAL BID GUARANTEE WITH AN CONSENT OF SURETY FROM BID BOND COMPANY</b>	10% CASHIER'S CHECK \$20,000.00 (APRIL 18, 2018)	10% JOHN MCMAHNUS- INDIVIDUAL SURETY
CONSENT OF SURETY	<b>VENDOR DID NOT SUBMIT AN ORIGINAL BID GUARANTEE WITH AN CONSENT OF SURETY FROM</b>	INCLUDED	JOHN MCMAHUS-INDIVIDUAL SURETY
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
NOTICE OF INTENT TO SUBCONTRACT FORM	NONE	YES	NONE
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	<b>REQUIRED PRIOR TO AWARD</b>	INCLUDED	INCLUDED
NON-COLLUSION AFFIDAVIT	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE REQUIRED	INCLUDED	INCLUDED	INCLUDED
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED
EIC	<b>REQUIRED PRIOR TO AWARD</b>	CERT.#37486 EXP. 09/15/2019	<b>REQUIRED FROM AWARDED VENDOR</b>
CERTIFICATE OF INSURANCE	<b>REQUIRED FROM AWARDED VENDOR</b>	<b>REQUIRED FROM AWARDED VENDOR</b>	<b>REQUIRED FROM AWARDED VENDOR</b>
COMPLIANCE WITH 60-DAY CONTRCT EXTENSION	YES	YES	YES
COMPLIANCE WITH EMERGENCY SERVICES	YES	YES	YES
THREE (3) REFERENCES	INCLUDED	INCLUDED	INCLUDED
CONTRACTOR <b>MUST</b> HAVE OFFICE LOCATION WITHIN 1-20 MILES RADIUS FROM THE CITY OF TRENTON	YES	YES	<b>NON-RESPONSIVE TO THE CITY'S SPECIFICATION REQUIREMENTS (VENDOR DOES NOT HAVE A LOCATION 1-20 MILES RADIUS FROM THE CITY OF</b>
EXCEPTIONS	NONE	NONE	NONE
INITIAL SEASON SET-UP AND SHUT-DOWN TASKS (ADD ALTERNATE); UNIT COST & TOTAL ITEM COST	\$1,100.00 (LUMP SUM PER UNIT PER COST)/\$4,400.00	N/A	\$1,250.00 (LUMP SUM PER UNIT COST)/\$5,000.00
SCHEDULE AND HOURS OF OPERATION (SUMMER CAMP POOL OPERATION AND SPECIAL EVENTS); UNIT COST & TOTAL ITEM COST	\$25.00 (PER HOUR)/\$11,000.00	\$44.51 (PER HOUR)/\$19,584.00	\$23.50 (PER HOUR)/\$10,340.00
OPERATIONAL MANAGEMENT & PERSONNEL INCLUDING LIFE GUARDS UNIFORMS; UNIT COST & TOTAL ITEM COST	\$46,780.00(LUMP SUM PER UNIT PER COST)/\$187,120.00	\$173,643.26	\$51,120.00 (LUMP SUM PER UNIT COST)/\$204,480.00
SUMMER POOL PROGRAM SECURITY GUARDS (ADD ALTERNATE); UNIT COST & TOTAL ITEM COST	\$40.00 (PER HOUR)/\$6,000.00	\$34,151.00	\$50.00 (PER HOUR)/\$7,500.00
OPERATIONAL SUPPLIES AND UTILITIES INCLUDING FIRST AID KITS	\$385.00 (LUMP SUM PER UNIT COST)/\$1,540.00	N/A	\$275.00 (LUMP SUM PER UNIT COST)/\$1,100.00
TOTAL AMOUNT	\$210,060.00	\$227,378.26	\$228,420.00
FATAL DEFECT	<b>VENDOR DID NOT SUBMIT AN ORIGINAL BID GUARANTEE WITH AN CONSENT OF SURETY FROM BID BOND COMPANY</b>	NONE	<b>NON-RESPONSIVE TO THE CITY'S SPECIFICATION REQUIREMENTS (VENDOR DOES NOT HAVE A LOCATION 1-20 MILES RADIUS FROM THE CITY OF TRENTON TO OPERATE AND MANAGE THE POOL PROGRAM)</b>

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BID PROPOSAL FORM  
2017 POOL MANAGEMENT SERVICES  
TRENTON, NEW JERSEY

Item No.	Item Description	Quantity	Unit	Unit Cost	Total Item Cost
1	Initial Season Setup and Shut-Down Tasks (Add Alternate)	1	Lump Sum	\$1,100	\$4,400
2	Schedule and Hours of Operation (Summer Camp Pool Operation, Instructional Swimming and Special Events)	440	Hour	\$ 25	\$11,000
3	Operational Management & Personnel including Lifeguards Uniforms	1	Lump Sum	\$46,780	\$187,120
4	Summer Pool Program Security Guards (Add Alternate)	150	Hourly Rate	\$ 40	\$6,000
5	Operational Supplies and Utilities including First Aid Kits	1	Lump Sum	\$385	\$1,540
				Total Bid Cost:	\$210,060

**Total Bid Cost**

In Words: Two Hundred Ten Thousand and Sixty dollars

The undersigned proposes to furnish and deliver the above goods/services pursuant to the solicitation and made part hereof. The price provided in the Bid Form shall include all equipment, materials, supplies, labor, subcontractor's fees, per diem, overhead, insurance, profit, taxes, shipping fees, warranties, submittal preparations, conformance with health and safety protocols, compliance with all regulations and other incidentals required to complete the Work as described in the Scope of Services.

Pool Management inc.  
Company

7715 Crittenden St. Suite 364 Philadelphia PA 19118  
Address

Farrak Nawar  
Signature of Authorized Agent

Farrak Nawar  
Print Name

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BID PROPOSAL FORM  
2017 POOL MANAGEMENT SERVICES  
TRENTON, NEW JERSEY

Item No.	Item Description	Quantity	Unit	Unit Cost	Total Item Cost
1	Initial Season Setup and Shut-Down Tasks (Add Alternate)	1	Lump Sum	\$ _____	\$ _____
2	Schedule and Hours of Operation (Summer Camp Pool Operation, Instructional Swimming and Special Events)	440	Hour	\$ <u>44.51</u>	\$ <u>19,584</u>
3	Operational Management & Personnel including Lifeguards Uniforms	1	Lump Sum	\$ _____	\$ <u>173,643.26</u>
4	Summer Pool Program Security Guards (Add Alternate)	150	Hourly Rate	\$ _____	\$ <u>34,151</u>
5	Operational Supplies and Utilities including First Aid Kits	1	Lump Sum	\$ _____	\$ _____
				Total Bid Cost:	\$ <u>224,751.26</u>

Total Bid Cost

In Words:

Two Hundred Twenty Four ~~thous~~ Seven hundred & fifty one dollars and

Twenty Six cents

The undersigned proposes to furnish and deliver the above goods/services pursuant to the solicitation and made part hereof. The price provided in the Bid Form shall include all equipment, materials, supplies, labor, subcontractor's fees, per diem, overhead, insurance, profit, taxes, shipping fees, warranties, submittal preparations, conformance with health and safety protocols, compliance with all regulations and other incidentals required to complete the Work as described in the Scope of Services.

YMCA of Trenton  
Company

431 Pennington Ave. Trenton NJ 08618  
Address

[Signature]  
Signature of Authorized Agent

Samuel Frisby  
Print Name

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BID PROPOSAL FORM  
2017 POOL MANAGEMENT SERVICES  
TRENTON, NEW JERSEY

Item No.	Item Description	Quantity	Unit	Unit Cost	Total Item Cost
1	Initial Season Setup and Shut-Down Tasks (Add Alternate)	1	Lump Sum	\$ <u>1,250</u>	\$ <u>5,000</u>
2	Schedule and Hours of Operation (Summer Camp Pool Operation, Instructional Swimming and Special Events)	440	Hour	\$ <u>23.50</u>	\$ <u>10,340</u>
3	Operational Management & Personnel including Lifeguards Uniforms	1	Lump Sum	\$ <u>51,120</u>	\$ <u>204,480</u>
4	Summer Pool Program Security Guards (Add Alternate)	150	Hourly Rate	\$ <u>50</u>	\$ <u>7,500</u>
5	Operational Supplies and Utilities including First Aid Kits	1	Lump Sum	\$ <u>275</u>	\$ <u>1,100</u>
				Total Bid Cost:	\$ <u>228,420</u>

Total Bid Cost

In Words: Two hundred twenty eight thousand and four hundred twenty dollar.

The undersigned proposes to furnish and deliver the above goods/services pursuant to the solicitation and made part hereof. The price provided in the Bid Form shall include all equipment, materials, supplies, labor, subcontractor's fees, per diem, overhead, insurance, profit, taxes, shipping fees, warranties, submittal preparations, conformance with health and safety protocols, compliance with all regulations and other materials required to complete the Work as described in the Scope of Services.

Aquatic Management, Inc.  
Company

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8725 Roswell Rd Suite 206-O Atlanta, GA 30350  
Address

[Signature]  
Signature of Authorized Agent

Johanna Sveden  
Print Name



