

**RFP2019-38 MUNICIPAL AUDIT SERVICES FOR A PERIOD OF ONE (1) YEAR THE CITY OF TRENTON, DEPARTMENT OF FINANCE PROPOSAL OPENING 7/5/19 AT 11:00AM**

<b>RFP2019-38 MUNICIPAL AUDIT SERVICES FOR A PERIOD OF ONE (1) YEAR THE CITY OF TRENTON, DEPARTMENT OF FINANCE</b>	
<b>NUMBER OF RESPONDENTS:</b>	<b>1</b>
<b>NAME OF BIDDER</b>	<b>MERCADIEN, P.C., CERTIFIED PUBLIC ACCOUNTANTS</b>
<b>ADDRESS</b>	3625 QUAKERBRIDGE ROAD
<b>CITY, STATE, ZIP</b>	HAMILTON, NJ 08619
<b>CONTACT NAME</b>	<b>WARREN A. BROUDY</b>
<b>TELEPHONE</b>	609-689-2326
<b>FAX</b>	609-689-9720
<b>E-MAIL</b>	<a href="mailto:WBROUDY@MERCADIEN.COM">WBROUDY@MERCADIEN.COM</a>
<b>STATEMENT OF OWNERSHIP DISCLOSURE</b>	INCLUDED
<b>REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE</b>	INCLUDED
<b>EQUAL EMPLOYMENT OPPORTUNITY</b>	INCLUDED
<b>ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA</b>	N/A
<b>NJ BUSINESS REGISTRATION CERTIFICATE</b>	INCLUDED
<b>NON-COLLUSION AFFADAVIT</b>	INCLUDED
<b>AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE</b>	INCLUDED
<b>ETHICS COMPLAINT DISCLOSURE</b>	INCLUDED
<b>CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS</b>	INCLUDED
<b>DISCLOSURE OF INVESTED ACTIVITIES IN IRAN</b>	INCLUDED
<b>EIC</b>	CERT.# 18798 EXP. 04/15/2022
<b>CITY OF TRENTON RESIDENT EMPLOYMENT</b>	INCLUDED
<b>DEBARMENT NOTICE</b>	INCLUDED
<b>CERTIFICATE OF INSURANCE</b>	<b>REQUIRED FROM AWARDED VENDOR WITH SIGNED CONTRACTS</b>
<b>REFERENCES</b>	INCLUDED
<b>W-9</b>	INCLUDED
<b>60-DAY EXTENSION COMPLIANCE</b>	YES
<b>WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES</b>	YES
<b>TOTAL AMOUNT</b>	<b>\$84,094.00 (SEE BREAKDOWN OF PRICING)</b>
<b>EXCEPTIONS (IF ANY)</b>	NONE
<b>FATAL FLAW</b>	NONE

## *Cost Proposal*

Your investment is more than price. The value you receive through our areas of expertise is, by itself, a proven reason to become a client. You're not just getting a traditional CPA, you're gaining an advisor that brings expertise on a variety of subjects and issues. It is for this reason that we are very confident that we create value for our clients.

We propose a flat fee of \$84,094 (which reflects a 42% discount from our standard rates) including meetings, site visits and out-of-pocket expenses for the completion of the preparation of the annual financial statement and single audit. Our fees are based on the time expended by each of our staff and are calculated at their respective standard hourly rates. These rates are established on the basis of staff members' levels of experience and responsibilities, are quite fair and very competitive with the rates of other CPA firms offering the types of services that we provide.

### Financial Statement and MOU Audit

	Partner	Manager	Senior	Staff	Total
Hours	22	48	150	310	530
Rates	\$ 430	\$ 300	\$ 210	\$ 155	
Sub-total	\$ 9,460	\$ 14,400	\$ 31,500	\$ 48,050	\$ 103,410
			Courtesy Discount 42%		(43,432)
			Financial Statement Audit Fee		\$ 59,978

### State and Federal Single Audit

	Partner	Manager	Senior	Staff	Total
Hours	16	22	60	100	198
Rates	\$ 430	\$ 300	\$ 210	\$ 155	
Sub-total	\$ 6,880	\$ 6,600	\$ 12,600	\$ 15,500	\$ 41,580
			Courtesy Discount 42%		(17,464)
			State and Federal Single Audit Fee		24,116
			Total Fee Not to Exceed		\$ 84,094

Any other services requested by the City will be charged at the discounted hourly rates identified below.

Discounted Hourly Rates	
Principals	\$310
Managers	\$217
Seniors	\$155
Staff	\$110