

**RFP2019-21 LEGAL SERVICES FOR TAX APPEAL EXPERT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW  
PROPOSAL OPENED 4/9/19 AT 11:00AM**

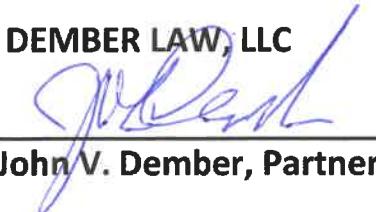
RFP2019-21 LEGAL SERVICES FOR TAX APPEAL EXPERT FOR THE CITY OF TRENTON, DEPARTMENT OF LAW				
NUMBER OF RESPONDENTS:	4			
NAME OF BIDDER	DEMBER LAW, LLC	MALAMUT AND ASSOCIATES, LLC	SHAIN SCHAFER, P.C.	INGLESINO, WEBSTER, WYCISKALA & TAYLOR, LLC
ADDRESS	600 LAWRENCE ROAD	457 HADDONFIELD ROAD, SUITE 500	150 MORRISTOWN ROAD, SUITE 105	600 PARSIPPANY ROAD, SUITE 204
CITY, STATE, ZIP	LAWERCEVILLE, NJ 08648	CHERRY HILL, NJ 08002	BERNARDSVILLE, NJ 07924	PARSIPPANY, NJ 07054
CONTACT NAME	JOHN V. DEMBER, ESQUIRE	ADAM S. MALAMUT	MARGUERITE M. SCHAFER	NICHOLAS A. GRIECO, ESQ.
TELEPHONE	609-530-9301	856-424-1808	908-953-9300	973-947-7125
FAX	609-530-9304	856-424-2032	908-953-2629	973-887-2700
E-MAIL	<a href="mailto:JOHN@DEMBERLAW.COM">JOHN@DEMBERLAW.COM</a>	<a href="mailto:ADAM@MALAMUTLAW.COM">ADAM@MALAMUTLAW.COM</a>	<a href="mailto:MSCHAFFER@SHAINLAW.COM">MSCHAFFER@SHAINLAW.COM</a>	<a href="mailto:NGRIECO@IWT-LAW.COM">NGRIECO@IWT-LAW.COM</a>
STATEMENT OF OWNERSHIP DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EQUAL EMPLOYMENT OPPORTUNITY	INCLUDED	INCLUDED	INCLUDED	INCLUDED
REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA	N/A	N/A	N/A	N/A
NJ BUSINESS REGISTRATION CERTIFICATE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
NON-COLLUSION AFFADAVIT	INCLUDED	INCLUDED	INCLUDED	INCLUDED
ETHICS COMPLAINT DISCLOSURE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE	INCLUDED	INCLUDED	INCLUDED	INCLUDED
CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DISCLOSURE OF INVESTED ACTIVITIES IN IRAN	INCLUDED	INCLUDED	INCLUDED	INCLUDED
DEBARMENT NOTICE REQUIRED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
EIC	CERT.#55236 EXP. 11/15/2022	CERT.#56005 EXP. 05/15/2023	CERT.#25054 EXP. 06/15/2019	CERT.#45296 EXP. 08/15/2024
CERTIFICATE OF INSURANCE	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD	REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD
CITY OF TRENTON RESIDENT EMPLOYMENT POLICY	INCLUDED	INCLUDED	INCLUDED	INCLUDED
60-DAY EXTENSION COMPLIANCE	YES	YES	YES	YES
WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES	YES	YES	YES	YES
REFERENCES	N/A	INCLUDED	INCLUDED	INCLUDED
W-9	INCLUDED	INCLUDED	INCLUDED	INCLUDED
HOURLY RATE	\$155.00 PER HOUR	\$175.00 PER HOUR	\$175.00 PER HOUR	AMENDABLE TO THE HOURLY RATE SET BY THE CITY OF TRENTON
FATAL DEFECT	NONE	NONE	NONE	NONE

DEMBER LAW, LLC  
600 LAWRENCE ROAD  
LAWRENCEVILLE, NEW JERSEY 08648

(1)

**PRICE PROPOSAL FOR**  
**Proposal Number: RFP2019-21**

- 1. Partners – Shall be billed at the rate of \$155.00 per hour, in 6-minute increments.**
- 2. Associates – Shall be billed at the rate of \$120.00 per hour, in 6-minute increments.**
- 3. Paralegals shall be billed at the rate of \$50.00 per hour, in 6-minute increments.**
- 4. Administrative Costs – Such as photocopying, postage, overnight mailing-  
These costs and expenses are provided by Dember Law, LLC at no cost to the City.**

DEMBER LAW, LLC  
By:   
John V. Dember, Partner

**Price proposal must include separate rates for shareholders, all other attorneys and paralegals.**

Malamut and Associates has a long-standing commitment to staffing client matters according to the task at hand, utilizing shareholders, associates, and paralegals where required in order to deliver the best product and service in an effective and cost-efficient manner.

It has been our practice to base all legal services on an hourly fee rather than a retainer. Our current hourly rate is \$175.00 per hour for shareholders. We would invoice you monthly for work performed during the preceding calendar month. Out-of-pocket expenses would be charged at our actual cost, without application of any mark up. Out-of-pocket expenses include, but are not limited to, records we pay for, transcripts we pay for, but not mileage to court or meetings.

Other associate attorneys at the firm may assist where necessary and appropriate. The maximum rate that the firm will charge for those attorneys' services will be \$135.00 per hour. Paralegal services will be charged at \$85.00 per hour.

(3)

## COMPENSATION PROPOSAL

With respect to hourly rates and scope of services, please be advised that this Firm will bill monthly at the hourly rate of \$175.00 for Gregory P. Pasquale's time and \$135.00 for all other attorneys. Paralegal time will be billed at \$85.00 per hour. Monthly fees, exclusive of costs shall be capped at \$15,000.00. The Firm shall provide all required legal services on behalf of the City of Trenton in connection with tax appeals filed or to be filed with the Mercer County Board of Taxation and/or the Tax Court of New Jersey, including but not limited to, the defense of tax appeals, the filing of Answers and Counterclaims, Chapter 91 or other Motion practice, negotiations with adverse counsel, and appearances before the Tax Court of New Jersey and/or Mercer County Board of Taxation. Fees for matters appealed to the Superior Court Appellate Division will be separately negotiated.

Out-of-pocket disbursements and costs incurred on behalf of the City, will be itemized on each bill and will be billed at the actual cost incurred in accordance with the City of Trenton outside counsel guidelines.

SHAIN SCHAFFER PC  
A Professional Corporation Organized and  
Existing Under the Laws of the State of  
New Jersey

Marguerite M. Schaffer, Esq.

The Firm's equity partners are John P. Inglesino, Esq., Elnardo J. Webster II, Esq., Lisa D. Taylor, Esq., John P. Wyciskala, Esq., Denis F. Driscoll, Esq. and Nicholas A. Grieco, Esq. All six of the Firm's equity partners have been equity partners in some of New Jersey's most prestigious law firms for extended periods of time, and have served on senior committees of finance and management. The Firm's prior names were: (1) Inglesino, Pearlman, Wyciskala, LLC; (2) Inglesino, Pearlman, Wyciskala & Taylor, LLC; and (3) Inglesino, Wyciskala & Taylor, LLC. As of January 2015, Elnardo J. Webster, II, Esq. joined the Firm as an equity partner, which is when the firm's name changed to Inglesino, Webster, Wyciskala & Taylor, LLC. As of January 2016, Nicholas A. Grieco, Esq. joined the Firm as an equity partner. The Firm has been under the management of senior partner, John P. Inglesino, Esq., since it opened its doors in 2010.

The Firm is a New Jersey limited liability company. The Firm is not a subsidiary of any other law firm. No portion of the Firm's work would be sub-contracted out to a third party unless there is a conflict. The Firm has never been engaged in any bankruptcy proceedings or re-organization proceedings. The Firm has no judgments filed against it within the last five (5) years and has not been adjudicated liable for professional malpractice. A malpractice action was filed, against Elnardo J. Webster, II, Esq., and Jodi M. Luciani, Esq. and such action is pending. Additionally, a State investigation was conducted approximately six (6) years ago due to allegations made that John P. Inglesino, Esq. and former Parsippany Mayor, James Barberio had offered Lou Valori a job in exchange for his agreement not to run for the Parsippany City Council. After a thorough investigation by the Somerset Prosecutor's Office, such allegations were deemed completely false and absolved both John P. Inglesino and Mayor James Barberio of any wrongdoing. Attached to Exhibit 5 is the letter relative to the outcome of such investigation. Also, an ethics complaint was filed against John P. Inglesino, Esq. by the members of the Parsippany City Council. After a thorough investigation by the New Jersey Office of Attorney Ethics, no evidence was found to support such claim. Attached to Exhibit 5 is a copy of the correspondence relative to this complaint.

The Firm hereby states that the Firm, nor any individuals assigned to this engagement are disbarred, suspended, or otherwise prohibited from professional practice by any federal, state or local agency. The Firm complies with all applicable, local, State and Federal laws, regulations and requirements with respect to its business activities.

The Firm is an Equal Opportunity Employer and ensures that all employees, and applicants for employment, are not discriminated against because of race, color, religion, sex and national origin. We remain, and shall remain, in compliance with all affirmative action requirements applicable to firms which enter into contracts with public bodies in New Jersey. The Firm employs non-union employees only. None of the Firm's employees are related to any City of Trenton employees or elected/appointed officials of the City of Trenton.

### Fees

This Firm is amenable to the hourly rate set by the City of Trenton. This Firm will comply with the general terms and conditions as may be required by the City of Trenton and will enter into a professional services contract with the City of Trenton, if applicable.

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