

**RFP2019-07 PROGRAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT
FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT, DIVISION OF
PLANNING PROPOSAL OPENING 1/19/19 AT 11:00AM**

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| RFP2019-07 PROGRAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT FOR THE CITY OF TRENTON, DEPARTMENT OF HOUSING AND ECONOMIC DEVELOPMENT, DIVISION OF PLANNING | | |
| NUMBER OF RESPONDENTS: | 2 | |
| NAME OF BIDDER | KAIROS DEVELOPMENT GROUP | CLARK CATON HINTZ, P.C. |
| ADDRESS | 2200 ARCH ST, SUITE 200 | 100 BARRACK STREET |
| CITY, STATE, ZIP | PHILADELPHIA, PA 19144 | TRENTON, NJ 08608 |
| CONTACT NAME | FRANK ROBINSON | JOHN D.S. HATCH, FAIA, LEED AP, PRINCIPAL |
| TELEPHONE | 215-359-9140 | 609-883-8383 |
| FAX | 215-695-6511 | 609-883-4044 |
| E-MAIL | FRANK@KAIROSDQ.COM | JHATCH@CCHNJ.COM |
| STATEMENT OF OWNERSHIP DISCLOSURE | INCLUDED | INCLUDED |
| REQUIRED EVIDENCE EEO/AFFIRMATIVE ACTION REGULATIONS QUESTIONNAIRE | INCLUDED | INCLUDED |
| ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA | N/A | N/A |
| NJ BUSINESS REGISTRATION CERTIFICATE | INCLUDED | INCLUDED |
| NON-COLLUSION AFFADAVIT | INCLUDED | INCLUDED |
| ETHICS COMPLAINT DISCLOSURE | INCLUDED | INCLUDED |
| AMERICANS WITH DISABILITIES ACT OF 1990 LANGUAGE | INCLUDED | INCLUDED |
| CERTIFICATION AND DISCLOSURE OF POLITICAL CONTRIBUTIONS | INCLUDED | INCLUDED |
| DISCLOSURE OF INVESTED ACTIVITIES IN IRAN | INCLUDED | INCLUDED |
| DEBARMENT NOTICE REQUIRED | INCLUDED | INCLUDED |
| EIC | CERT.#56878 EXP. 12/15/2023 | CERT.#30171 EXP. 02/15/2020 |
| CERTIFICATE OF INSURANCE | REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD | REQUIRED FROM AWARDED VENDOR PRIOR TO AWARD |
| CITY OF TRENTON RESIDENT EMPLOYMENT POLICY | INCLUDED | INCLUDED |
| 60-DAY EXTENSION COMPLIANCE | YES | YES |
| WILLING TO PROVIDE PRIORITY EMERGENCY SERVICES | YES | YES |
| W-9 | N/A | INCLUDED |
| EXCEPTIONS (IF ANY) | NONE | NONE |
| #1 SCOPE OF SERVICES LUMP SUM AMOUNT | \$20,000.00 | \$0.00 (INCLUDED BELOW) |
| HOURLY RATE FOR EMPLOYEES | \$125.00 | (SEE ATTACHED RATE SHEETS) |
| #2 SCOPE OF SERVICES LUMP SUM AMOUNT | \$55,000.00 | \$38,000.00 |
| HOURLY RATE FOR EMPLOYEES | \$125.00 | (SEE ATTACHED RATE SHEETS) |
| #3 SCOPE OF SERVICES LUMP SUM AMOUNT | N/A | \$3,500.00 |
| HOURLY RATE FOR EMPLOYEES | \$125.00 | (SEE ATTACHED RATE SHEETS) |
| #4 SCOPE OF SERVICES LUMP SUM AMOUNT | \$15,000.00 | \$5,000.00 |
| HOURLY RATE FOR EMPLOYEES | \$125.00 | (SEE ATTACHED RATE SHEETS) |
| FATAL DEFECT | NONE | NONE |

Kairos

Original

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

RESPONDENT CAN INSERT THEIR OWN PROPOSAL/PRICE PAGE/S

We the undersigned propose to provide **PROGRAM DESIGN FOR THE PLANNING AND ENTREPRENEURIAL INNOVATION CENTER PROJECT** pursuant to the scope of services and requirements and made part hereof:

PRICE PROPOSAL SHOULD INCLUDE A LUMP SUM PROJECT COST FOR THE AREA(S) BEING APPLIED FOR. IN ADDITION, PRICE PROPOSAL SHOULD INCLUDE HOURLY RATES FOR EMPLOYEES IN THE EVENT THAT ADDITIONAL WORK IS REQUIRED BEYOND THE PROJECT SCOPE.

#1 SCOPE OF SERVICES

LUMP SUM AMOUNT

\$ 20,000

HOURLY RATES FOR EMPLOYEES

\$ 125

#2 SCOPE OF SERVICES

LUMP SUM AMOUNT

\$ 55,000

HOURLY RATES FOR EMPLOYEES

\$ 125

#3 SCOPE OF SERVICES

LUMP SUM AMOUNT

\$ N/A

HOURLY RATES FOR EMPLOYEES

\$ 125

#4 SCOPE OF SERVICES

LUMP SUM AMOUNT

\$ 15,000

HOURLY RATES FOR EMPLOYEES

\$ 125

Clarke Caton Hintz

BID PROPOSAL FORM
RESPONDENT MUST COMPLETE

RESPONDENT CAN INSERT THEIR OWN PROPOSAL/PRICE PAGE/S

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#1 SCOPE OF SERVICES

LUMP SUM AMOUNT \$ 0.00 (Included below)

HOURLY RATES FOR EMPLOYEES

\$ 0.00 (Included below)

#2 SCOPE OF SERVICES

LUMP SUM AMOUNT \$ 38,000.00

HOURLY RATES FOR EMPLOYEES

\$ (See Attached Rate Sheets)

#3 SCOPE OF SERVICES

LUMP SUM AMOUNT \$ 3,500.00

HOURLY RATES FOR EMPLOYEES

\$ 3,500.00

#4 SCOPE OF SERVICES

LUMP SUM AMOUNT \$ 5,000.00

HOURLY RATES FOR EMPLOYEES

\$ 5,000.00

ORIGINAL



Clarke Caton Hintz

Architecture

Planning

Landscape Architecture

CLARKE CATON HINTZ
2019 Professional Architectural Hourly Rates

| | |
|--|------------------|
| Partner | \$220.00 |
| Associate Partner | \$185.00 |
| Senior Associate/Director | \$160.00 |
| Associate/Project Manager | \$145.00 |
| Interior Designer | \$130.00 |
| Project Architect/Coordinator | \$120.00 |
| Staff (3.1 x direct salary – not to exceed \$110/hr) | \$85 to \$110.00 |

Philip Caton, FAICP

John Hatch, FAIA

George Hibbs, AIA

Brian Slaugh, AICP

Michael Sullivan, AICP

Emeriti

John Clarke, FAIA

Carl Hintz, AICP, ASLA

Paulien & Associates

FEE SCHEDULE

Hourly Rates

Kate Herbolsheimer

Vice President and Principal \$280 per hour

Frank Markely

Vice President and Principal \$280 per hour